

Table 29
West Virginia Home Health Agencies
FY 2012 - FY 2014 Statement of Operations
(Dollars in Thousands)

Home Health Agencies	Revenue			Expenses			EROE			Total Margin (%)	Total Margin (%)
	2012	2013	2014	2012	2013	2014	2012	2013	2014	2013	2014
County Facilities											
Barbour County Home Health Agency	\$290	\$337	\$296	\$332	\$377	\$258	(\$42)	(\$41)	\$39	-12.1	13.0
Doddridge County Home Health Agency	151	151	72	159	159	72	(8)	(8)	~	-5.4	0.1
Grafton-Taylor County Health Department	271	289	761	336	245	752	(65)	45	9	15.5	1.2
Monongalia County Home Care Services**	603	NA	NA	427	NA	NA	175	NA	NA		
Wayne County Home Health Agency*	61	(7)	NA	188	24	NA	(127)	(32)	NA	428.7	
Total County Facilities	\$1,375	\$769	\$1,129	\$1,442	\$805	\$1,081	(\$67)	(\$36)	\$48	-4.7	4.2
Proprietary											
Alternative Home Health	\$607	\$522	\$757	\$618	\$294	\$576	(\$11)	\$228	\$181	43.7	23.9
Amedisys - Beckley	4,569	4,110	4,479	4,200	4,026	4,307	369	84	172	2.0	3.8
Amedisys - Buckeye*	287	NA	NA	339	NA	NA	(53)	NA	NA		
Amedisys - Charleston	12,441	10,453	11,374	10,914	10,459	10,957	1,527	(6)	417	-0.1	3.7
Amedisys - Morgantown	5,709	5,605	5,918	5,232	5,134	5,470	477	471	448	8.4	7.6
Amedisys - Parkersburg	4,229	4,388	5,008	3,781	4,031	4,362	449	357	645	8.1	12.9
Boone Memorial HomeCare	1,891	2,263	2,542	1,730	2,044	2,348	161	219	194	9.7	7.6
Care Partners	2,307	2,354	2,465	2,384	2,250	2,262	(76)	104	203	4.4	8.2
Carriage Inn	364	210	282	397	211	350	(33)	(1)	(69)	-0.3	-24.3
Covenant Home Health Care Service	2,436	2,749	3,086	2,641	2,877	2,877	(204)	(128)	210	-4.7	6.8
Gentiva Health Services - Beckley	6,003	6,003	6,490	4,611	4,793	4,966	1,392	1,210	1,524	20.2	23.5
Gentiva Health Services - Chapmanville	2,565	3,026	2,759	2,387	1,535	2,327	179	1,491	432	49.3	15.7
Gentiva Health Services - Charleston	6,909	6,819	7,193	4,958	4,820	4,646	1,950	1,998	2,547	29.3	35.4
Gentiva Health Services - Huntington	4,779	4,472	4,168	3,001	3,050	2,847	1,777	1,422	1,321	31.8	31.7
Gentiva Health Services - Parkersburg	1,625	1,884	1,760	1,399	1,488	1,491	227	396	269	21.0	15.3
Gentiva Health Services - Summersville	3,470	3,676	3,569	2,806	3,030	2,605	664	646	964	17.6	27.0
Grant Memorial HomeCare	1,906	1,906	1,723	1,752	1,697	1,635	153	209	88	10.9	5.1
Home Care Plus	4,064	3,860	5,439	3,781	3,540	4,873	283	320	566	8.3	10.4
HomePlus	1,757	1,983	2,365	2,115	2,255	2,223	(358)	(273)	143	-13.8	6.0
Housecalls Home Health	5,068	5,264	5,457	4,729	4,910	5,193	339	354	264	6.7	4.8
Interim HealthCare of Morgantown	1,528	1,340	1,306	1,294	1,220	1,097	234	120	209	8.9	16.0
Interim HealthCare of SE Ohio, Inc.	116	266	387	92	126	127	23	140	260	52.6	67.2
Intrepid USA Healthcare Services	976	905	639	454	1,108	720	522	(203)	(81)	-22.4	-12.8
Jackson Home Health	2,208	2,031	2,430	2,014	1,944	2,175	194	87	255	4.3	10.5
Medi-Home Health Agency - WV	1,709	1,365	1,201	1,623	1,711	1,081	86	(346)	120	-25.4	10.0
Mountaineer HomeCare	2,373	2,870	3,479	2,351	2,695	3,362	23	175	117	6.1	3.4
Mountaineer Home Nursing	1,382	1,030	1,057	1,662	1,186	1,206	(280)	(155)	(149)	-15.1	-14.1

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	2012	2013	2014	2012	2013	2014	2012	2013	2014	2013	2014
Northern West Virginia Home Health	2,348	4,278	5,391	2,352	3,482	4,200	(4)	796	1,191	18.6	22.1
PCH Home Health	4,202	4,412	4,706	4,261	4,326	4,606	(60)	86	100	2.0	2.1
Preston Memorial HomeCare	1,729	2,618	3,066	1,792	2,289	2,505	(63)	329	561	12.6	18.3
PRO Nursing & Health Services	768	706	776	736	770	768	32	(64)	9	-9.1	1.1
Reliable Healthcare Solutions, LLC**	NA	2,421	2,559	NA	2,201	2,885	NA	220	(326)	9.1	-12.7
Roane HomeCare	1,475	1,472	1,454	1,457	1,373	1,337	18	99	116	6.7	8.0
St. Mary's Home Health Services	3,232	3,648	4,074	3,618	3,566	3,726	(385)	82	347	2.2	8.5
Three Rivers Home Care ***	3,352	711	665	1,158	394	478	2,194	316	187	44.5	28.1
West Virginia Home Health **	NA	NA	781	NA	NA	765	NA	NA	15		2.0
Wetzel County HomeCare	2,664	3,166	3,115	2,306	2,527	2,681	358	639	435	20.2	14.0
Total Proprietary	\$103,050	\$104,786	\$113,920	\$90,947	\$93,363	\$100,035	\$12,103	\$11,423	\$13,885	10.9	12.2

Proprietary Hospital-Based

Holzer Home Care	\$588	NA	NA	\$214	NA	NA	\$374	NA	NA		
Total Proprietary Hospital-Based	\$588	NA	NA	\$214	NA	NA	\$374	NA	NA		

Not-for-Profit Hospital-Based

Braxton Co. Memorial Therapeutic Levels of Care	\$425	\$500	\$453	\$694	\$706	\$730	(\$269)	(\$206)	(\$277)	-41.3	-61.1
Cabell Huntington Home Health	2,753	3,138	2,928	3,905	4,585	4,374	(1,152)	(1,447)	(1,446)	-46.1	-49.4
Fairmont Regional Home Health	657	1,263	1,029	2,125	2,083	2,314	(1,469)	(820)	(1,284)	-64.9	-124.7
Mingo-Wayne Home Health (Manchester Memorial)	2,176	2,144	1,738	2,196	2,247	1,829	(20)	(103)	(91)	-4.8	-5.2
Pleasant Valley Home Health	1,697	1,800	2,589	2,000	2,112	3,108	(303)	(312)	(519)	-17.3	-20.0
Preferred Home Health (Manchester Memorial)	1,129	1,071	939	1,044	1,031	899	86	40	40	3.7	4.2
Reynolds Home Care	1,153	977	912	1,360	1,336	1,264	(207)	(359)	(352)	-36.8	-38.6
St. Joseph's Home Health (Buckhannon)	383	415	NA	924	972	NA	(541)	(558)	NA	-134.5	
Stonewall Jackson Home Care	269	701	811	811	971	906	(542)	(271)	(95)	-38.7	-11.7
Thomas Memorial Home Health Services	441	601	728	2,120	1,975	1,999	(1,679)	(1,374)	(1,271)	-228.5	-174.7
Trinity Home Health (Trinity Health Systems)	601	521	451	595	460	367	6	61	83	11.8	18.5
United Home Health	1,730	3,109	3,541	3,997	4,125	4,537	(2,267)	(1,016)	(996)	-32.7	-28.1
VNA of Medical Park (Wheeling Hospital)	2,051	1,997	2,072	3,116	3,122	3,055	(1,065)	(1,125)	(983)	-56.4	-47.4
Weirton Medical Center Home Health	406	607	715	1,698	1,971	2,848	(1,293)	(1,364)	(2,133)	-224.5	-298.4
WMHS Home Health (Western Maryland Health Sys.)	461	605	555	515	471	534	(54)	133	22	22.0	3.9
WVU-East Home Health Care	2,114	2,279	2,452	2,546	3,118	3,293	(433)	(839)	(840)	-36.8	-34.3
Total Not-for-Profit Hospital-Based	\$18,448	\$21,726	\$21,913	\$29,646	\$31,287	\$32,055	(\$11,198)	(\$9,561)	(\$10,142)	-44.0	-46.3

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Not-for-Profit Facilities											
Beckley ARH Home Health***	\$3,828	\$4,266	\$4,231	\$3,847	\$3,908	\$3,846	(\$19)	\$358	\$385	8.4	9.1
Dignity Home Health	365	412	643	279	383	458	85	28	185	6.9	28.7
MVA Home Health Services	256	425	291	418	507	406	(162)	(82)	(115)	-19.3	-39.5
Ohio Valley Home Health Services	165	3,373	2,843	127	4,071	3,009	38	(698)	(166)	-20.7	-5.8
Panhandle Home Health	4,270	4,411	4,549	4,493	4,439	4,571	(223)	(28)	(21)	-0.6	-0.5
Pendleton Home Health Services	228	462	433	369	385	395	(141)	76	38	16.5	8.8
Total Not-for-Profit Facilities	\$9,111	\$13,348	\$12,991	\$9,533	\$13,693	\$12,684	(\$422)	(\$345)	\$306	-2.6	2.4
Total All Facilities	\$132,572	\$140,630	\$149,952	\$131,781	\$139,149	\$145,855	\$791	\$1,481	\$4,097		
Dollar Change from Prior Year	\$2,240	\$8,058	\$9,322	\$4,965	\$7,368	\$6,706	(\$2,725)	\$690	\$2,616		
Percentage Change from Prior Year	1.7	6.1	6.6	3.9	5.6	4.8	-77.5	87.3	176.6		
Total Margin							0.6	1.1	2.7		

Source: Annual WVHCA HHA Surveys and Hospital Uniform Financial Reports

EROE: Excess (Deficit) of Revenues Over Expenses before Extraordinary Items and/or Taxes

NA: Not Applicable; NR: Not Reported

*Closures:

Amedisys - Buckeye closed June 29, 2012.

Wayne County closed September 1, 2012; FY 2013 information is for two months of operations (July and August).

**Ownership/Status Changes:

Reliable Healthcare Solutions purchased Monongalia County Health Department Home Health July 12, 2012. Monongalia County's FY 2012 information includes \$325,000 in revenue from sale of agency and 13 months of data due to timing of the sale.

LHC Group purchased St. Joseph's Home Health effective April 1, 2014; the new dba is West Virginia Home Health.

***Other items of note:

Three Rivers Home Care included financial information for out-of-state operations prior to FY 2013.

Beckley ARH Home Health reported the Man subunit separately for FY 2013 and together for FY 2014. The FY 2013 financials were combined for this report to enhance comparability.