

Table 27
Home Health Agencies Operating in West Virginia
FY 2011 - FY 2013 Revenue and Expenses
(Dollars in Thousands)

Home Health Provider	Revenue			Expenses			EROE			Total Margin
	2011	2012	2013	2011	2012	2013	2011	2012	2013	2013
County Facilities										
Barbour County Home Health Agency	\$314	\$290	\$337	\$297	\$332	\$377	\$18	(\$42)	(\$41)	-12.1
Doddridge County Home Health Agency	171	151	151	183	159	159	(11)	(8)	(8)	-5.4
Grafton-Taylor County Health Department	227	271	289	366	336	245	(139)	(65)	45	15.5
Monongalia County Home Care Services **	405	603	NA	429	427	NA	(24)	175	NA	
Wayne County Home Health Agency*	9	61	(7)	158	188	24	(149)	(127)	(32)	428.7
Total County Facilities	\$1,126	\$1,375	\$769	\$1,432	\$1,442	\$805	(\$306)	(\$67)	(\$36)	-4.7
Proprietary										
Alternative Home Health***	\$3,457	\$607	\$522	\$3,417	\$618	\$294	\$39	(\$11)	\$228	43.7
Amedisys - Beckley	5,501	4,569	4,110	4,927	4,200	4,026	574	369	84	2.0
Amedisys - Buckeye*	268	287	NA	404	339	NA	(136)	(53)	NA	
Amedisys - Charleston	11,382	12,441	10,453	9,045	10,914	10,459	2,337	1,527	(6)	-0.1
Amedisys - Morgantown	4,720	5,709	5,605	4,426	5,232	5,134	294	477	471	8.4
Amedisys - Parkersburg	3,406	4,229	4,388	2,904	3,781	4,031	502	449	357	8.1
Boone Memorial HomeCare	1,193	1,891	2,263	1,232	1,730	2,044	(39)	161	219	9.7
Care Partners	2,187	2,307	2,354	2,313	2,384	2,250	(126)	(76)	104	4.4
Carriage Inn	320	364	210	381	397	211	(61)	(33)	(1)	-0.3
Covenant Home Health Care Service	2,375	2,436	2,749	2,645	2,641	2,877	(270)	(204)	(128)	-4.7
Gentiva (Beckley)	5,893	6,003	6,003	4,400	4,611	4,793	1,493	1,392	1,210	20.2
Gentiva (Charleston)	6,351	6,909	6,819	4,578	4,958	4,820	1,773	1,950	1,998	29.3
Gentiva (Huntington)	4,718	4,779	4,472	3,332	3,001	3,050	1,386	1,777	1,422	31.8
Gentiva (Parkersburg)	1,849	1,625	1,884	1,563	1,399	1,488	286	227	396	21.0
Gentiva (Summersville)	2,796	3,470	3,676	2,392	2,806	3,030	404	664	646	17.6
Grant Memorial HomeCare	1,492	1,906	1,906	1,415	1,752	1,697	76	153	209	10.9
Home Care Plus	3,935	4,064	3,860	4,001	3,781	3,540	(66)	283	320	8.3
HomePlus	1,637	1,757	1,983	1,979	2,115	2,255	(342)	(358)	(273)	-13.8
Housecalls Home Health	4,584	5,068	5,264	4,317	4,729	4,910	267	339	354	6.7
Interim HealthCare of Morgantown	1,405	1,528	1,340	1,163	1,294	1,220	241	234	120	8.9
Interim HealthCare of SE Ohio, Inc.	70	116	266	78	92	126	(9)	23	140	52.6
Intrepid USA Healthcare Services	553	976	905	453	454	1,108	100	522	(203)	-22.4
Jackson Home Health	2,590	2,208	2,031	2,277	2,014	1,944	314	194	87	4.3

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	2011	2012	2013	2011	2012	2013	2011	2012	2013	2013
Medi-Home Health Agency - OH**	719	NA	NA	542	NA	NA	177	NA	NA	
Medi-Home Health Agency - WV**	1,468	1,709	1,365	1,172	1,623	1,711	296	86	(346)	-25.4
Mountaineer HomeCare	1,440	2,373	2,870	1,526	2,351	2,695	(86)	23	175	6.1
Mountaineer Home Nursing	1,595	1,382	1,030	1,887	1,662	1,186	(292)	(280)	(155)	-15.1
Northern West Virginia Home Health	2,250	2,348	4,278	2,241	2,352	3,482	9	(4)	796	18.6
Nursing Care Home Health	2,477	2,565	3,026	2,213	2,387	1,535	264	179	1,491	49.3
PCH Home Health	3,810	4,202	4,412	3,876	4,261	4,326	(65)	(60)	86	2.0
Preston Memorial HomeCare	1,269	1,729	2,618	1,477	1,792	2,289	(208)	(63)	329	12.6
PRO Nursing & Health Services	781	768	706	777	736	770	4	32	(64)	-9.1
Reliable Healthcare Solutions, LLC **	NA	NA	2,421	NA	NA	2,201	NA	NA	220	9.1
Roane HomeCare	1,598	1,475	1,472	1,364	1,457	1,373	234	18	99	6.7
St. Mary's Home Health Services	2,707	3,232	3,648	2,790	3,618	3,566	(83)	(385)	82	2.2
Three Rivers Home Care ***	2,760	3,352	711	1,894	1,158	394	867	2,194	316	44.5
Wetzel County HomeCare	2,079	2,664	3,166	1,906	2,306	2,527	174	358	639	20.2
Total Proprietary	\$97,636	\$103,050	\$104,786	\$87,309	\$90,947	\$93,363	\$10,326	\$12,103	\$11,423	10.9

Proprietary Hospital-Based

Holzer Home Care	NA	\$588	NA	NA	\$214	NA	NA	\$374	NA	
Total Proprietary Hospital-Based	NA	\$588	NA	NA	\$214	NA	NA	\$374	NA	

Not-for-Profit Hospital-Based

Braxton Co. Memorial Hospital Therapeutic Levels of Care	\$474	\$425	\$500	\$695	\$694	\$706	(\$221)	(\$269)	(\$206)	-41.3
Cabell Huntington Hospital Home Health	2,428	2,753	3,138	4,225	3,905	4,585	(1,797)	(1,152)	(1,447)	-46.1
Fairmont General Hospital Home Health	1,173	657	1,263	2,039	2,125	2,083	(866)	(1,469)	(820)	-64.9
Memorial Hospital Home Health (Western Maryland Health System)	342	461	605	331	515	471	11	(54)	133	22.0
Mingo-Wayne Home Health	2,780	2,176	2,144	2,769	2,196	2,247	12	(20)	(103)	-4.8
Pleasant Valley Hospital Home Health	964	1,697	1,800	1,241	2,000	2,112	(277)	(303)	(312)	-17.3
Preferred Home Health	1,142	1,129	1,071	1,129	1,044	1,031	13	86	40	3.7
Reynolds Home Care	1,067	1,153	977	1,306	1,360	1,336	(239)	(207)	(359)	-36.8
St. Joseph's Hospital Home Health (Buckhannon)	638	383	415	974	924	972	(336)	(541)	(558)	-134.5
Stonewall Jackson Home Care	422	269	701	672	811	971	(250)	(542)	(271)	-38.7
Thomas Memorial Hospital Home Health Services	717	441	601	2,146	2,120	1,975	(1,430)	(1,679)	(1,374)	-228.5
Trinity Home Health	570	601	521	587	595	460	(17)	6	61	11.8
United Hospital Center	3,169	1,730	3,109	3,794	3,997	4,125	(625)	(2,267)	(1,016)	-32.7
VNA of Medical Park (Wheeling Hospital)	2,191	2,051	1,997	2,996	3,116	3,122	(805)	(1,065)	(1,125)	-56.4
Weirton Medical Center Home Health	1,609	406	607	1,519	1,698	1,971	89	(1,293)	(1,364)	-224.5
WVU-East Home Health Care	1,728	2,114	2,279	2,170	2,546	3,118	(442)	(433)	(839)	-36.8
Total Not-for-Profit Hospital-Based	\$21,414	\$18,448	\$21,726	\$28,594	\$29,646	\$31,287	(\$7,179)	(\$11,198)	(\$9,561)	-44.0

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	2011	2012	2013	2011	2012	2013	2011	2012	2013	2013
Not-for-Profit Facilities										
Beckley ARH Home Health	\$4,389	\$3,828	\$2,456	\$3,959	\$3,847	\$2,241	\$430	(\$19)	\$215	8.7
Dignity Home Health	203	365	412	201	279	383	2	85	28	6.9
Man ARH Home Health	NA	NA	1,809	NA	NA	1,666	NA	NA	143	7.9
MVA Home Health Services	291	256	425	359	418	507	(68)	(162)	(82)	-19.3
Ohio Valley Home Health Services	376	165	3,373	312	127	4,071	64	38	(698)	-20.7
Panhandle Home Health	4,423	4,270	4,411	4,289	4,493	4,439	134	(223)	(28)	-0.6
Pendleton Home Health Services	475	228	462	362	369	385	114	(141)	76	16.5
Total Not-for-Profit Facilities	\$10,156	\$9,111	\$13,348	\$9,482	\$9,533	\$13,693	\$675	(\$422)	(\$345)	-2.6
Total County Facilities	1,126	1,375	769	1,432	1,442	805	(306)	(67)	(36)	
Total Margin							-27.2%	-4.8%	-4.7%	
Total Proprietary Facilities (excluding Hospital-Based)	97,636	103,050	104,786	87,309	90,947	93,363	10,326	12,103	11,423	
Total Margin							10.6%	11.7%	10.9%	
Total Proprietary Hospital-Based Facilities	NA	588	NA	NA	214	NA	NA	374	NA	
Total Margin							NA	63.6%	NA	
Total Not-for-Profit Hospital-Based Facilities	21,414	18,448	21,726	28,594	29,646	31,287	(7,179)	(11,198)	(9,561)	
Total Margin							-33.5%	-60.7%	-44.0%	
Total Not-for-Profit Facilities	10,156	9,111	13,348	9,482	9,533	13,693	675	(422)	(345)	
Total Margin							6.6%	-4.6%	-2.6%	
Total All Facilities	\$130,332	\$132,572	\$140,630	\$126,816	\$131,781	\$139,149	\$3,516	\$791	\$1,481	
Total Margin							2.7%	0.6%	1.1%	

Source: Annual WVHCA HHA Surveys and Hospital Uniform Financial Reports

EROE: Excess (Deficit) of Revenues Over Expenses before Extraordinary Items and/or Taxes

NR: Not Reported; NA: Not Applicable

*Closures:

Amedisys - Buckeye closed June 29, 2012.

Wayne County closed September 1, 2012; FY 2013 information is for two months of operations (July and August).

**Ownership/Status Changes:

Medi Home Health - Ohio merged into the West Virginia office during FY 2012.

Reliable Healthcare Solutions purchased Monongalia County Health Department Home Health July 12, 2012. Monongalia County's FY 2012 revenue includes \$325,000 from sale of agency. Monongalia reported 13 months of data for FY 2012 due to timing of the sale.

***Other items of note:

Alternative Home Health included financial information for out-of-state operations prior to FY 2012.

Three Rivers Home Care included financial information for out-of-state operations prior to FY 2013.