Table 29West Virginia Home Health AgenciesFY 2013 - FY 2015 Statement of Operations
(Dollars in Thousands)

| | | Revenue | | | Expenses | | | EROE | | | Total Margin (%) | | |
|---|-----------|-----------|-----------|----------|-----------|-----------|----------|----------|----------|-------|------------------|-------|--|
| Home Health Agencies | 2013 | 2014 | 2015 | 2013 | 2014 | 2015 | 2013 | 2014 | 2015 | 2013 | 2014 | 2015 | |
| Proprietary | | | | | | | | | | | | - | |
| Alternative Home Health | \$522 | \$757 | \$679 | \$294 | \$576 | \$603 | \$228 | \$181 | \$77 | 43.7 | 23.9 | 11.3 | |
| Amedisys - Beckley | 4,110 | 4,479 | 5,325 | 4,026 | 4,307 | 4,563 | 84 | 172 | 763 | 2.0 | 3.8 | 14.3 | |
| Amedisys - Charleston | 10,453 | 11,374 | 14,779 | 10,459 | 10,957 | 12,440 | (6) | 417 | 2,338 | -0.1 | 3.7 | 15.8 | |
| Amedisys - Morgantown | 5,605 | 5,918 | 6,708 | 5,134 | 5,470 | 6,393 | 471 | 448 | 316 | 8.4 | 7.6 | 4.7 | |
| Amedisys - Parkersburg | 4,388 | 5,008 | 5,929 | 4,031 | 4,362 | 4,743 | 357 | 645 | 1,186 | 8.1 | 12.9 | 20.0 | |
| Boone Memorial HomeCare | 2,263 | 2,542 | 2,582 | 2,044 | 2,348 | 2,354 | 219 | 194 | 227 | 9.7 | 7.6 | 8.8 | |
| Care Partners | 2,354 | 2,465 | 2,771 | 2,250 | 2,262 | 2,576 | 104 | 203 | 195 | 4.4 | 8.2 | 7.0 | |
| Carriage Inn | 210 | 282 | 640 | 211 | 350 | 628 | (1) | (69) | 12 | -0.3 | -24.3 | 1.9 | |
| Gentiva Health Services - Beckley | 6,003 | 6,490 | 7,298 | 4,793 | 4,966 | 6,632 | 1,210 | 1,524 | 666 | 20.2 | 23.5 | 9.1 | |
| Gentiva Health Services - Chapmanville | 3,026 | 2,759 | 2,586 | 1,535 | 2,327 | 2,367 | 1,491 | 432 | 219 | 49.3 | 15.7 | 8.5 | |
| Gentiva Health Services - Charleston | 6,819 | 7,193 | 7,430 | 4,820 | 4,646 | 6,235 | 1,998 | 2,547 | 1,195 | 29.3 | 35.4 | 16.1 | |
| Gentiva Health Services - Huntington | 4,472 | 4,168 | 3,627 | 3,050 | 2,847 | 3,148 | 1,422 | 1,321 | 479 | 31.8 | 31.7 | 13.2 | |
| Gentiva Health Services - Parkersburg | 1,884 | 1,760 | 1,980 | 1,488 | 1,491 | 1,823 | 396 | 269 | 157 | 21.0 | 15.3 | 7.9 | |
| Gentiva Health Services - Summersville | 3,676 | 3,569 | 3,172 | 3,030 | 2,605 | 2,917 | 646 | 964 | 255 | 17.6 | 27.0 | 8.0 | |
| Grant Memorial HomeCare | 1,906 | 1,723 | 1,475 | 1,697 | 1,635 | 1,509 | 209 | 88 | (34) | 10.9 | 5.1 | -2.3 | |
| Home Care Plus | 3,860 | 5,439 | 5,972 | 3,540 | 4,873 | 5,277 | 320 | 566 | 695 | 8.3 | 10.4 | 11.6 | |
| HomePlus | 1,983 | 2,365 | 2,280 | 2,255 | 2,223 | 2,216 | (273) | 143 | 64 | -13.8 | 6.0 | 2.8 | |
| Housecalls Home Health | 5,264 | 5,457 | 5,754 | 4,910 | 5,193 | 5,407 | 354 | 264 | 347 | 6.7 | 4.8 | 6.0 | |
| Interim HealthCare of Morgantown | 1,340 | 1,306 | 1,368 | 1,220 | 1,097 | 1,179 | 120 | 209 | 188 | 8.9 | 16.0 | 13.8 | |
| Interim HealthCare of SE Ohio | 266 | 387 | 804 | 126 | 127 | 270 | 140 | 260 | 534 | 52.6 | 67.2 | 66.5 | |
| Intrepid USA Healthcare Services | 905 | 639 | 418 | 1,108 | 720 | 648 | (203) | (81) | (230) | -22.4 | -12.8 | -55.1 | |
| Jackson Home Health | 2,031 | 2,430 | 2,257 | 1,944 | 2,175 | 2,057 | 87 | 255 | 200 | 4.3 | 10.5 | 8.9 | |
| Medi-Home Health Agency - Barboursville | 1,365 | 1,201 | 1,245 | 1,711 | 1,081 | 1,051 | (346) | 120 | 194 | -25.4 | 10.0 | 15.6 | |
| Medi Home Health Agency - New Martinsville | NR | NR | 711 | NR | NR | 672 | NR | NR | 39 | NR | NR | 5.4 | |
| Mountaineer HomeCare | 2,870 | 3,479 | 3,794 | 2,695 | 3,362 | 3,548 | 175 | 117 | 246 | 6.1 | 3.4 | 6.5 | |
| Mountaineer Home Nursing | 1,030 | 1,057 | 952 | 1,186 | 1,206 | 1,157 | (155) | (149) | (205) | -15.1 | -14.1 | -21.5 | |
| Northern West Virginia Home Health | 4,278 | 5,391 | 4,562 | 3,482 | 4,200 | 4,768 | 796 | 1,191 | (206) | 18.6 | 22.1 | -4.5 | |
| PCH Home Health | 4,412 | 4,706 | 5,399 | 4,326 | 4,606 | 5,133 | 86 | 100 | 267 | 2.0 | 2.1 | 4.9 | |
| Preston Memorial HomeCare | 2,618 | 3,066 | 2,974 | 2,289 | 2,505 | 2,413 | 329 | 561 | 561 | 12.6 | 18.3 | 18.9 | |
| PRO Nursing & Health Services* | 706 | 776 | 766 | 770 | 768 | 828 | (64) | 9 | (62) | -9.1 | 1.1 | -8.1 | |
| Reliable Healthcare Solutions | 2,421 | 2,559 | 2,610 | 2,201 | 2,885 | 2,963 | 220 | (326) | (353) | 9.1 | -12.7 | -13.5 | |
| Roane HomeCare | 1,472 | 1,454 | 1,264 | 1,373 | 1,337 | 1,247 | 99 | 116 | 17 | 6.7 | 8.0 | 1.4 | |
| St. Mary's Home Health Services | 3,648 | 4,074 | 4,822 | 3,566 | 3,726 | 4,335 | 82 | 347 | 487 | 2.2 | 8.5 | 10.1 | |
| Stonerise Home Health Services* | 2,749 | 3,086 | 2,458 | 2,877 | 2,877 | 2,892 | (128) | 210 | (433) | -4.7 | 6.8 | -17.6 | |
| Three Rivers Home Care | 711 | 665 | 670 | 394 | 478 | 201 | 316 | 187 | 470 | 44.5 | 28.1 | 70.0 | |
| West Virginia Home Health | NA | 781 | 1,366 | NA | 765 | 1,186 | NA | 15 | 180 | NA | 2.0 | 13.2 | |
| Wetzel County HomeCare | 3,166 | 3,115 | 2,830 | 2,527 | 2,681 | 2,590 | 639 | 435 | 239 | 20.2 | 14.0 | 8.5 | |
| Total Proprietary | \$104,786 | \$113,920 | \$122,257 | \$93,363 | \$100,035 | \$110,967 | \$11,423 | \$13,885 | \$11,290 | 10.9 | 12.2 | 9.2 | |
| Hospital-Based | | | | | | | | | | | | | |
| Braxton Co. Memorial Therapeutic Levels of Care | \$500 | \$453 | \$636 | \$706 | \$730 | \$826 | (\$206) | (\$277) | (\$190) | -41.3 | -61.1 | -29.9 | |
| Cabell Huntington Home Health | 3,138 | 2,928 | 3,116 | 4,585 | 4,374 | 5,146 | (1,447) | (1,446) | (2,030) | -46.1 | -49.4 | -65.1 | |
| Fairmont Regional Medical Center Home Health* | 1,263 | 1,029 | 1,422 | 2,083 | 2,314 | 1,395 | (820) | (1,284) | 27 | -64.9 | -124.7 | 1.9 | |
| Holzer Home Care* | NA | NA | 77 | NA | NA | 80 | NÁ | NÁ | (3) | NA | NA | -3.9 | |
| Mingo-Wayne Home Health (Manchester Memorial) | 2,144 | 1,738 | 1,646 | 2,247 | 1,829 | 1,752 | (103) | (91) | (106) | -4.8 | -5.2 | -6.5 | |

Table 29West Virginia Home Health AgenciesFY 2013 - FY 2015 Statement of Operations
(Dollars in Thousands)

| | Revenue | | | Expenses | | | EROE | | | Total Margin (%) | | |
|---|----------|----------|----------|----------|----------|----------|-----------|------------|-----------|------------------|--------|--------|
| Home Health Agencies | 2013 | 2014 | 2015 | 2013 | 2014 | 2015 | 2013 | 2014 | 2015 | 2013 | 2014 | 2015 |
| Pleasant Valley Home Health | 1,800 | 2,589 | 1,558 | 2,112 | 3,108 | 2,175 | (312) | (519) | (617) | -17.3 | -20.0 | -39.6 |
| Preferred Home Health (Manchester Memorial) | 1,071 | 939 | 859 | 1,031 | 899 | 918 | 40 | 40 | (59) | 3.7 | 4.2 | -6.9 |
| Reynolds Home Care | 977 | 912 | 1,146 | 1,336 | 1,264 | 1,470 | (359) | (352) | (325) | -36.8 | -38.6 | -28.3 |
| St. Joseph's Home Health (Buckhannon) | 415 | NA | NA | 972 | NA | NA | (558) | NA | NA | -134.5 | NA | NA |
| Stonewall Jackson Home Care | 701 | 811 | 729 | 971 | 906 | 956 | (271) | (95) | (227) | -38.7 | -11.7 | -31.1 |
| Thomas Memorial Home Health Services | 601 | 728 | 621 | 1,975 | 1,999 | 2,314 | (1,374) | (1,271) | (1,693) | -228.5 | -174.7 | -272.6 |
| Trinity Home Health (Trinity Health Systems) | 521 | 451 | 108 | 460 | 367 | 301 | 61 | 83 | (193) | 11.8 | 18.5 | -178.3 |
| United Home Health | 3,109 | 3,541 | 4,234 | 4,125 | 4,537 | 4,959 | (1,016) | (996) | (725) | -32.7 | -28.1 | -17.1 |
| Visiting Nurse Services of Wheeling Hospital* | 1,997 | 2,072 | 1,649 | 3,122 | 3,055 | 1,793 | (1,125) | (983) | (144) | -56.4 | -47.4 | -8.7 |
| Weirton Medical Center Home Health | 607 | 715 | 863 | 1,971 | 2,848 | 3,564 | (1,364) | (2,133) | (2,701) | -224.5 | -298.4 | -313.0 |
| Western Maryland Health System | 605 | 555 | 749 | 471 | 534 | 508 | 133 | 22 | 240 | 22.0 | 3.9 | 32.1 |
| WVU Medicine - University Healthcare at Home* | 2,279 | 2,452 | 2,332 | 3,118 | 3,293 | 3,367 | (839) | (840) | (1,034) | -36.8 | -34.3 | -44.3 |
| Total Hospital-Based | \$21,726 | \$21,913 | \$21,745 | \$31,287 | \$32,055 | \$31,523 | (\$9,561) | (\$10,142) | (\$9,778) | -44.0 | -46.3 | -45.0 |
| Not-for-Profit Facilities | | | | | | | | | | | | |
| Barbour County Home Health Agency | \$337 | \$296 | \$238 | \$377 | \$258 | \$271 | (\$41) | \$39 | (\$32) | -12.1 | 13.0 | -13.6 |
| Beckley ARH Home Health*** | 4,266 | 4,231 | 3,925 | 3,908 | 3,846 | 3,637 | 358 | 385 | 288 | 8.4 | 9.1 | 7.3 |
| Dignity Home Health | 412 | 643 | 1,318 | 383 | 458 | 884 | 28 | 185 | 434 | 6.9 | 28.7 | 32.9 |
| Doddridge County Home Health Agency | 151 | 72 | 190 | 159 | 72 | 157 | (8) | ~ | 34 | -5.4 | 0.1 | 17.7 |
| Grafton-Taylor County Health Department | 289 | 761 | 457 | 245 | 752 | 419 | 45 | 9 | 38 | 15.5 | 1.2 | 8.3 |
| MVA Home Health Services | 425 | 291 | 467 | 507 | 406 | 539 | (82) | (115) | (72) | -19.3 | -39.5 | -15.5 |
| Ohio Valley Home Health Services* | 3,373 | 2,843 | 136 | 4,071 | 3,009 | 216 | (698) | (166) | (80) | -20.7 | -5.8 | -58.7 |
| Panhandle Home Health | 4,411 | 4,549 | 4,866 | 4,439 | 4,571 | 4,878 | (28) | (21) | (12) | -0.6 | -0.5 | -0.2 |
| Pendleton Home Health Services | 462 | 433 | 475 | 385 | 395 | 414 | 76 | 38 | 60 | 16.5 | 8.8 | 12.7 |
| Wayne County Home Health Agency* | (7) | NA | NA | 24 | NA | NA | (32) | NA | NA | 428.7 | NA | NA |
| Total Not-for-Profit Facilities | \$14,117 | \$14,119 | \$12,073 | \$14,498 | \$13,765 | \$11,415 | (\$381) | \$354 | \$657 | -2.7 | 2.5 | 5.4 |

| Total All Facilities | \$140,630 | \$149,952 | \$156,075 | \$139,149 | \$145,855 | \$153,906 | \$1,481 | \$4,097 | \$2,169 |
|-----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|---------|---------|-----------|
| Dollar Change from Prior Year | \$8,058 | \$9,322 | \$6,123 | \$7,368 | \$6,706 | \$8,051 | \$690 | \$2,616 | (\$1,928) |
| Percentage Change from Prior Year | 6.1 | 6.6 | 4.1 | 5.6 | 4.8 | 5.5 | 87.3 | 176.6 | -47.1 |
| Total Margin | | | | | | | 1.1 | 2.7 | 1.4 |

Source: Annual WVHCA Home Health Surveys or Hospital Uniform Financial Reports

EROE: Excess (Deficit) of Revenues Over Expenses before Extraordinary Items and/or Taxes

NA: Not Applicable; NR: Not Reported

~ Value is too small to register.

*Provider Notes:

FY 2015: Covenant Home Health was acquired on March 1, 2015 by a Stonerise Healthcare affiliate.

Fairmont Regional Medical Center Home Health - the first full year to report as a proprietary hospital based agency.

Holzer Home Care began reporting West Virginia operations, only nine months of data are included.

Ohio Valley Home Health Services received Medicare certification. Five months of data is reported FY 2015 for West Virginia only. Prior years' data includes combined Ohio and West Virginia data. Pro Nursing financial information is for West Virginia and Ohio (Lawrence county) operations.

Name changes:

Stonerise Home Health Services was Covenant Home Health;

Visiting Nurse Services of Wheeling Hospital was VNA of Medical Park (Wheeling Hospital); and,

WVU Medicine University Healthcare at Home was WVU-East Home Health Care.

FY 2013: Wayne County Health Department data is for two months of operations (July and August).