

**Table 28**  
**West Virginia Hospice Agencies**  
**FY 2012 Income and Expense by Facility**  
(Dollars in Thousands)

Hospice Agencies	Net Patient Revenue (NPR)	Operating Expenses	Income from Patient Services	Margin on Patient Services	Other Revenue*	EROE or Net Income	EROE Pre-tax Percent of NPR
<b>Free-standing</b>							
Amedisys - Bluefield	\$3,522	\$2,189	\$1,333	37.9	\$0	\$1,333	37.9
Amedisys - Parkersburg	3,374	2,350	1,024	30.3	0	1,024	30.3
Hospice Compassus - Southern WV	4,704	3,617	1,086	23.1	0	1,086	23.1
Dignity Hospice	2,667	2,531	136	5.1	25	161	6.0
Grant Memorial Hospice, LLC	985	847	138	14.0	~	138	14.0
Hospice Care Corporation	12,413	12,723	(310)	-2.5	214	(95)	-0.8
Hospice of Huntington	10,691	10,336	355	3.3	830	1,185	11.1
Hospice of Southern West Virginia	6,464	6,431	33	0.5	1,066	1,099	17.0
Hospice of the Panhandle	12,958	12,829	130	1.0	696	825	6.4
Housecalls Hospice	2,228	1,990	238	10.7	93	238	10.7
Kanawha Hospice Care	21,160	21,297	(137)	-0.6	1,283	1,146	5.4
Mountain Hospice	5,288	5,283	5	0.1	227	232	4.4
Valley Hospice	8,613	8,107	506	5.9	87	594	6.9
<b>Total Free-standing</b>	<b>\$95,066</b>	<b>\$90,529</b>	<b>\$4,538</b>	<b>4.8</b>	<b>\$4,429</b>	<b>\$8,966</b>	<b>9.4</b>
<b>Hospital-based</b>							
Hospice of Potomac Valley Hospital	\$766	\$962	(\$197)	-25.7	\$14	(\$182)	-23.8
Journey Hospice	878	730	148	16.8	35	182	20.8
Morgantown Hospice	1,501	2,257	(756)	-50.4	16	(740)	-49.3
Pleasant Valley Hospital Hospice	523	537	(14)	-2.6	6	(8)	-1.5
St. Joseph's Hospice - Buckhannon	240	199	40	16.8	15	55	23.0
People's Hospice	2,852	2,759	93	3.3	121	214	7.5
<b>Total Hospital-based</b>	<b>\$6,759</b>	<b>\$7,444</b>	<b>(\$686)</b>	<b>-10.1</b>	<b>\$207</b>	<b>(\$479)</b>	<b>-7.1</b>
<b>Home Health-based</b>							
Amedisys Hospice Care	\$17,804	\$11,731	6,073	34.1	\$0	\$6,073	34.1
<b>Total Home Health-based</b>	<b>\$17,804</b>	<b>\$11,731</b>	<b>\$6,073</b>	<b>34.1</b>	<b>\$0</b>	<b>\$6,073</b>	<b>34.1</b>
<b>FY 2012 Totals</b>	<b>\$119,628</b>	<b>\$109,704</b>	<b>\$9,925</b>	<b>28.7</b>	<b>\$4,635</b>	<b>\$14,560</b>	<b>12.2</b>
<b>FY 2011 Totals</b>	<b>\$109,614</b>	<b>\$105,833</b>	<b>\$3,781</b>	<b>3.4</b>	<b>\$4,610</b>	<b>\$8,391</b>	<b>7.7</b>
<b>Dollar Change from Prior Year</b>	<b>\$10,014</b>	<b>\$3,871</b>	<b>\$6,144</b>		<b>\$26</b>	<b>\$6,169</b>	
<b>Percent Change from Prior Year</b>	<b>9.1</b>	<b>3.7</b>			<b>0.6</b>		

Source: 2012 Annual WVHCA Hospice Survey.

EROE: Excess (Deficit) of Revenues Over Expenses before Extraordinary Items and/or Taxes.

Note: Other operating and non-operating revenues may include contributions.

~ Value is too small to register in thousands.