

**Table 27**  
**Home Health Agencies Operating in West Virginia**  
**FY 2010 - FY 2012 Revenue and Expenses**  
(Dollars in Thousands)

Home Health Provider	Revenue			Expenses			EROE			Total Margin
	2010	2011	2012	2010	2011	2012	2010	2011	2012	2012
<b>County Facilities</b>										
Barbour County Home Health Agency	\$255	\$314	\$290	\$283	\$297	\$332	(\$28)	\$18	(\$42)	-14.4
Doddridge County Home Health Agency	126	171	151	184	183	159	(59)	(11)	(8)	-5.4
Grafton-Taylor County Health Department	237	227	271	563	366	336	(326)	(139)	(65)	-24.0
Monongalia County Home Care Services **	445	405	603	489	429	427	(44)	(24)	175	29.1
Wayne County Home Health Agency	174	9	61	255	158	188	(81)	(149)	(127)	-208.0
<b>Total County Facilities</b>	<b>\$1,237</b>	<b>\$1,126</b>	<b>\$1,375</b>	<b>\$1,774</b>	<b>\$1,432</b>	<b>\$1,442</b>	<b>(\$537)</b>	<b>(\$306)</b>	<b>(\$67)</b>	<b>-4.8</b>
<b>Proprietary</b>										
Alternative Home Health***	\$3,549	\$3,457	\$607	\$3,111	\$3,417	\$618	\$439	\$39	(\$11)	-1.8
Amedisys - Beckley	8,745	5,501	4,569	6,250	4,927	4,200	2,495	574	369	8.1
Amedisys - Buckeye*	NA	\$268	\$287	NA	\$404	\$339	NA	(136)	(53)	-18.3
Amedisys - Charleston	10,885	11,382	12,441	8,404	9,045	10,914	2,481	2,337	1,527	12.3
Amedisys - Morgantown	3,947	4,720	5,709	4,157	4,426	5,232	(210)	294	477	8.3
Amedisys - Parkersburg	3,543	3,406	4,229	2,670	2,904	3,781	872	502	449	10.6
Boone Memorial HomeCare	1,151	1,193	1,891	1,200	1,232	1,730	(49)	(39)	161	8.5
Care Partners	2,206	2,187	2,307	2,267	2,313	2,384	(61)	(126)	(76)	-3.3
Carriage Inn	220	320	364	215	381	397	5	(61)	(33)	-9.1
Covenant Home Health Care Service	1,487	2,375	2,436	1,711	2,645	2,641	(224)	(270)	(204)	-8.4
Gentiva (Beckley)	5,401	5,893	6,003	3,829	4,400	4,611	1,572	1,493	1,392	23.2
Gentiva (Charleston)	5,983	6,351	6,909	3,793	4,578	4,958	2,190	1,773	1,950	28.2
Gentiva (Huntington)	4,090	4,718	4,779	2,736	3,332	3,001	1,355	1,386	1,777	37.2
Gentiva (Parkersburg)	1,513	1,849	1,625	1,062	1,563	1,399	451	286	227	13.9
Gentiva (Summersville)	1,861	2,796	3,470	1,550	2,392	2,806	312	404	664	19.1
Grant Memorial HomeCare	1,480	1,492	1,906	1,423	1,415	1,752	57	76	153	8.0
Home Care Plus	4,520	3,935	4,064	4,396	4,001	3,781	124	(66)	283	7.0
HomePlus	1,605	1,637	1,757	1,873	1,979	2,115	(267)	(342)	(358)	-20.4
Housecalls Home Health	4,583	4,584	5,068	4,266	4,317	4,729	316	267	339	6.7
Interim HealthCare of Pittsburgh	1,370	1,405	1,528	918	1,163	1,294	453	241	234	15.3
Interim Healthcare of SE Ohio, Inc.	NA	70	116	NA	78	92	NA	(9)	23	20.2
Intrepid USA Healthcare Services	860	553	976	840	453	454	20	100	522	53.4
Jackson Home Health	2,838	2,590	2,208	2,374	2,277	2,014	464	314	194	8.8

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	2010	2011	2012	2010	2011	2012	2010	2011	2012	2012
Medi-Home Health Agency - OH**	650	719	NA	623	542	NA	28	177	NA	
Medi-Home Health Agency - WV**	966	1,468	1,709	855	1,172	1,623	112	296	86	5.0
Mountaineer HomeCare	1,054	1,440	2,373	1,118	1,526	2,351	(64)	(86)	23	1.0
Northern West Virginia Home Health	2,015	2,250	2,348	2,004	2,241	2,352	11	9	(4)	-0.2
Nursing Care Home Health	3,116	2,477	2,565	2,612	2,213	2,387	505	264	179	7.0
PCH Home Health	3,981	3,810	4,202	3,852	3,876	4,261	129	(65)	(60)	-1.4
Preston Memorial HomeCare	754	1,269	1,729	802	1,477	1,792	(48)	(208)	(63)	-3.7
PRO Nursing & Health Services	738	781	768	720	777	736	18	4	32	4.2
Roane HomeCare	1,656	1,598	1,475	1,388	1,364	1,457	268	234	18	1.2
St. Mary's Home Health Services	2,546	2,707	3,232	2,713	2,790	3,618	(167)	(83)	(385)	-11.9
Three Rivers Home Care	NA	2,760	3,352	NA	1,894	1,158	NA	867	2,194	65.5
Total Home Health Care ***	1,168	1,595	1,382	1,188	1,887	1,662	(20)	(292)	(280)	-20.2
Wetzel County HomeCare	1,364	2,079	2,664	1,506	1,906	2,306	(142)	174	358	13.4
<b>Total Proprietary</b>	<b>\$91,846</b>	<b>\$97,636</b>	<b>\$103,050</b>	<b>\$78,423</b>	<b>\$87,309</b>	<b>\$90,947</b>	<b>\$13,423</b>	<b>\$10,326</b>	<b>\$12,103</b>	<b>11.7</b>

**Proprietary Hospital-Based**

Holzer Home Care***	NA	NA	\$588	NA	NA	\$214	NA	NA	\$374	63.6
Three Rivers Home Care (Three Rivers Medical Center - KY)	\$450	NA	NA	\$39	NA	NA	\$411	NA	NA	
<b>Total Proprietary Hospital-Based</b>	<b>\$450</b>	<b>NA</b>	<b>588</b>	<b>\$39</b>	<b>NA</b>	<b>214</b>	<b>\$411</b>	<b>NA</b>	<b>374</b>	<b>63.6</b>

**Not-for-Profit Hospital-Based**

Braxton Co. Memorial Hospital Therapeutic Levels of Care	\$458	\$474	\$425	\$705	\$695	\$694	(\$246)	(\$221)	(\$269)	-63.1
Cabell Huntington Hospital Home Health	2,371	2,428	2,753	3,407	4,225	3,905	(1,036)	(1,797)	(1,152)	-41.8
Fairmont General Hospital Home Health	1,275	1,173	657	2,172	2,039	2,125	(897)	(866)	(1,469)	-223.6
Memorial Hospital Home Health (Western Maryland Health System)	306	342	461	284	331	515	22	11	(54)	-11.7
Mingo-Wayne Home Health	2,768	2,780	2,176	2,201	2,769	2,196	567	12	(20)	-0.9
Pleasant Valley Hospital Home Health	1,008	964	1,697	1,234	1,241	2,000	(226)	(277)	(303)	-17.8
Pocahontas Memorial Hospital Home Health Services	132	NA	NA	207	NA	NA	(76)	NA	NA	
Preferred Home Health	1,733	1,142	1,129	1,378	1,129	1,044	355	13	86	7.6
Reynolds Home Care	1,104	1,067	1,153	1,320	1,306	1,360	(216)	(239)	(207)	-17.9
St. Joseph's Hospital Home Health (Buckhannon)	645	638	383	1,096	974	924	(452)	(336)	(541)	-141.2
Stonewall Jackson Home Care	669	422	269	612	672	811	57	(250)	(542)	-201.1
Thomas Memorial Hospital Home Health Services	665	717	441	2,163	2,146	2,120	(1,498)	(1,430)	(1,679)	-380.4
Trinity Home Health	710	570	601	680	587	595	30	(17)	6	1.0
United Hospital Center	2,900	3,169	1,730	2,239	3,794	3,997	661	(625)	(2,267)	-131.0
VNA of Medical Park (Wheeling Hospital)	1,952	2,191	2,051	2,704	2,996	3,116	(751)	(805)	(1,065)	-51.9
Weirton Medical Center Home Health	1,401	1,609	406	1,590	1,519	1,698	(189)	89	(1,293)	-318.5
WVU-East Home Health Care**	1,886	1,728	2,114	1,685	2,170	2,546	201	(442)	(433)	-20.5
<b>Total Not-for-Profit Hospital-Based</b>	<b>\$21,982</b>	<b>\$21,414</b>	<b>\$18,448</b>	<b>\$25,676</b>	<b>\$28,594</b>	<b>\$29,646</b>	<b>(\$3,694)</b>	<b>(\$7,179)</b>	<b>(\$11,198)</b>	<b>-60.7</b>

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	2010	2011	2012	2010	2011	2012	2010	2011	2012	2012
<b>Not-for-Profit Facilities</b>										
Beckley ARH Home Health	\$4,183	\$4,389	\$3,828	\$3,964	\$3,959	\$3,847	\$219	\$430	(\$19)	-0.5
Dignity Home Health	204	203	365	341	201	279	(137)	2	85	23.4
MVA Home Health Services	225	291	256	339	359	418	(113)	(68)	(162)	-63.3
Ohio Valley Home Health Services	331	376	165	273	312	127	59	64	38	23.0
Panhandle Home Health	4,346	4,423	4,270	4,194	4,289	4,493	151	134	(223)	-5.2
Pendleton Home Health Services	434	475	228	360	362	369	74	114	(141)	-61.9
<b>Total Not-for-Profit Facilities</b>	<b>\$9,723</b>	<b>\$10,156</b>	<b>\$9,111</b>	<b>\$9,471</b>	<b>\$9,482</b>	<b>\$9,533</b>	<b>\$252</b>	<b>\$675</b>	<b>(\$422)</b>	<b>-4.6</b>
<b>Total County Facilities</b>	<b>1,237</b>	<b>1,126</b>	<b>1,375</b>	<b>1,774</b>	<b>1,432</b>	<b>1,442</b>	<b>(537)</b>	<b>(306)</b>	<b>(67)</b>	
<b>Total Margin</b>							<b>-43.4%</b>	<b>-27.2%</b>	<b>-4.8%</b>	
<b>Total Proprietary Facilities (excluding Hospital-Based)</b>	<b>91,846</b>	<b>97,636</b>	<b>103,050</b>	<b>78,423</b>	<b>87,309</b>	<b>90,947</b>	<b>13,423</b>	<b>10,326</b>	<b>12,103</b>	
<b>Total Margin</b>							<b>14.6%</b>	<b>10.6%</b>	<b>11.7%</b>	
<b>Total Proprietary Hospital-Based Facilities</b>	<b>450</b>	<b>NA</b>	<b>588</b>	<b>39</b>	<b>NA</b>	<b>214</b>	<b>411</b>	<b>NA</b>	<b>374</b>	
<b>Total Margin</b>							<b>91.3%</b>	<b>NA</b>	<b>NA</b>	
<b>Total Not-for-Profit Hospital-Based Facilities</b>	<b>21,982</b>	<b>21,414</b>	<b>18,448</b>	<b>25,676</b>	<b>28,594</b>	<b>29,646</b>	<b>(3,694)</b>	<b>(7,179)</b>	<b>(11,198)</b>	
<b>Total Margin</b>							<b>-16.8%</b>	<b>-33.5%</b>	<b>-60.7%</b>	
<b>Total Not-for-Profit Facilities</b>	<b>9,723</b>	<b>10,156</b>	<b>9,111</b>	<b>9,471</b>	<b>9,482</b>	<b>9,533</b>	<b>252</b>	<b>675</b>	<b>(422)</b>	
<b>Total Margin</b>							<b>2.6%</b>	<b>6.6%</b>	<b>-4.6%</b>	
<b>Total All Facilities</b>	<b>\$125,239</b>	<b>\$130,332</b>	<b>\$132,572</b>	<b>\$115,383</b>	<b>\$126,816</b>	<b>\$131,781</b>	<b>\$9,856</b>	<b>\$3,516</b>	<b>\$791</b>	
<b>Total Margin</b>							<b>7.9%</b>	<b>2.7%</b>	<b>0.6%</b>	

Source: Annual WVHCA HHA Surveys and Hospital Uniform Financial Reports

EROE: Excess (Deficit) of Revenues Over Expenses before Extraordinary Items and/or Taxes

NR: Not Reported; NA: Not Applicable

\*Closures:

Amedisys - Buckeye closed June 29, 2012.

\*\*Ownership/Status Changes:

Medi Home Health - Ohio merged into the West Virginia office during this fiscal year.

Reliable Healthcare Solutions purchased Monongalia County Health Department Home Health July 12, 2012. Revenue includes \$325,000 from sale of agency. Monongalia reported 13 months of data for FY 2012 due to timing of the sale.

WVU - East Home Health Care is now a unit of City Hospital instead of WVU-East (Jefferson).

\*\*\*Other items of note:

Alternative Home Health included financial information for out-of-state operations prior to FY 2012.

Holzer Home Care provided services in West Virginia during FY 2012.

Mountaineer Home Nursing started doing business as Total Home Health Care during FY 2012.