

# **West Virginia Health Care Authority**

**West Virginia Department of Health and Human Resources**

## **Annual Report to the Legislature**

**January 7, 2002**

### **I. Introduction**

#### **History of the Agency**

In 1983, the Health Care Cost Review Authority (HCCRA) was created as an autonomous agency within State government. It was charged with the responsibility of collecting information on health care costs, developing a system of cost control and ensuring accessibility to appropriate acute care services. Over the years the legislature has assigned the agency additional responsibilities and renamed it the Health Care Authority (Authority).

The Authority's statutory duties include:

- ! Protecting the public from unreasonable and unnecessary increases in the cost of acute care hospital services, deterring cost-shifting through review of discount contracts and rates for non-governmental payors.
- ! Determining if proposed health care services, new construction, renovations and purchases of major medical equipment are needed, financially feasible and consistent with the State Health Plan through the Certificate of Need (CON) Program.
- ! Serving as the coordinating agency for the collection, analysis and reporting of health-related data, including financial information on a wide range of health care facilities through the Health Care Financial Disclosure Act.
- ! Implementing health planning through the State Health Plan.
- ! Providing economic and technical assistance to rural health systems through the Rural Health Systems Program (RHSP).



## II. Program Summaries

### West Virginia Indicators Project

The Authority's primary focus over the next year will be the West Virginia Indicators Project. The goal of this project is to use detailed data to establish the State's health care priorities. The Authority has a very rich health care claims database, including information from Medicaid, the Public Employees Insurance Agency (PEIA), Workers' Compensation and Medicare. Discussions are ongoing to add commercial insurance data.

Using sophisticated analysis, the Authority will be able to specifically identify the State's largest health care problems, where they are concentrated, or whether a particular disease is more prevalent among men, women, adults or children. Using the claims database among other sources, health care use patterns can also be established. State decision-makers will be able to compare health service needs with service availability to determine where the biggest gaps occur.

The Authority will work with other agencies to develop specific strategies to address the identified gaps.

Partial funding for this project has been provided by the Benedum Foundation and is undertaken in conjunction with the West Virginia Center for Healthcare Policy and Research.

### Data Repository - CHRIS

W. Va. Code § 16-29B-6

The Authority continues the development of the Comprehensive Health-Related Information System (CHRIS), which serves as the State's health data repository. CHRIS currently includes core data in the following categories:

- ! Licensed workforce population data including dentists, licensed practical nurses, medical doctors, nursing home administrators, osteopathic doctors and registered nurses.
- ! Facility data including ambulatory surgery centers, behavioral health agencies, birthing centers, end stage renal dialysis centers, home health agencies, hospice agencies, hospitals, medical adult day care centers, nursing homes, outpatient physical therapy services and primary care centers.
- ! Financial and utilization data including home health agencies, hospice agencies, hospitals and Uniform Bill (UB92) hospital inpatient data.
- ! Health care claims data including Medicaid, Workers' Compensation and the Public Employees Insurance Agency.

Within applicable privacy guidelines, these data are available to the public via request and are used for internal projects such as the West Virginia Indicator Project.

The Authority will survey its customers in the Spring to determine which additional data sets and analysis functions should be added.

### Health Planning and Certificate of Need

W. Va. Code § 16-2D-5  
W. Va. Code § 16-2D-1 et. seq.

In addition to the West Virginia Indicators Project, health planning activities have focused on the issues of access, technology and quality. Recent technology developments include the use of Problem Knowledge Couplers (PKC) software to enhance the assessment process of health and other related information for over 600 senior and disabled clients. Geographic Information Systems (GIS) software has been used extensively to create and display maps for use in health care decisions and the preparation of agency reports, statewide exhibits and presentations at state and national conferences. The Quality Utilization Advisory Group (QUAG) has established end-of-life and low back injury panels to identify and collect information to improve the quality of health care, by bringing together technical information and the expertise of health professionals, business and government.

An important tool of health planning is Certification of Need. The Authority is in the process of updating all of the CON standards. Those scheduled for review over the next year include: cardiac surgery, radiation therapy, home health, ambulatory care, and birthing centers.

### **Rural Health Systems Program**

W. Va. Code § 16-2D-5

The Authority and the Bureau for Public Health's Office of Community and Rural Health Services (OCHRS) are responsible for jointly administering the West Virginia Rural Health Systems Program. The program was developed to assist financially vulnerable health care facilities located in underserved areas and to provide funding for collaborative programs with nearby facilities. The RHSP grant funding by program year is shown on Page 11.

### **Hospital Rate Review**

W. Va. Code § 16-29B-18-20

The purpose of the rate-setting system is to limit the rate of increase in the charges for acute care hospital services and to promote access to health care by minimizing the level of costs shifted to nongovernmental payors.

West Virginia is one of two states in the nation that utilizes rate setting with Maryland being the other. The Tables on Pages 12 - 14 indicate that rate review has been effective in keeping hospital rates down. The Authority is in the process of developing a more streamlined and less onerous rate setting system.

### **Electronic Storage of Documents**

The Health Care Authority is transferring all public records to electronic format. This action will improve customer service and facilitate more efficient internal operations by making public information records available on-line. Completion is projected by October 2002.

### III. Overview of Hospitals

The information contained in this document is obtained from reports submitted by facilities covered under the Health Care Financial Disclosure Act. The data are self-reported. The Authority reviews the data and may question the submitting entity if there appears to be an error or anomaly.

#### **HOSPITALS**

##### **GENERAL INFORMATION**

During FY 2000, there were 64 hospitals operating in West Virginia:

- ! 54 general acute care (including 11 Critical Access Hospitals)
- ! 5 psychiatric
- ! 4 rehabilitation
- ! 1 closed (Man Community Hospital)
  
- ! 16 for-profit
- ! 48 not-for-profit

In these facilities there were 10,123 licensed beds:

- ! 7,546 acute care beds
- ! 1,205 skilled/long-term care beds
- ! 1,068 psychiatric beds
- ! 304 rehabilitation beds

The average occupancy rate for hospitals was 50% of licensed beds.

Hospitals, as a group, are a major employer in the State. Hospitals employ 34,734 full-time equivalents (FTEs), adding total payroll and benefits of \$1.4 billion to the State's economy. An average employee's compensation, including salary and benefits, is \$41,022.

#### **Acute Care Hospitals**

##### **FINANCIAL STATUS**

Excess Revenue Over Expense (EROE), or net income, for acute care hospitals has continued to decline over the past several years. From FY 1998 to FY 2000, EROE declined from \$109 million to \$44 million, or approximately 60%. In FY 2000, acute care hospitals lost \$96 million on patient services despite the fact that gross revenue increased by 9.50% from FY 1999. (See Tables 1 - 7)

Hospitals continue to lose money on patient services because reimbursement increases have not kept pace with expense increases. Cuts in Medicare reimbursement, as a result of the sweeping provisions of the Balanced Budget Act (BBA) of 1997, have continued to erode hospital's bottom lines. Attempts by Congress through the Balance Budget Refinement Act (BBRA) of 1999 to restore some of the reductions have not completely alleviated the original effects. In addition, the development of new Medicare Prospective Payment Systems for outpatient, home health, skilled nursing and rehabilitation services have affected the amounts of Medicare reimbursement received by facilities. Since Medicare represents 47% of patient services revenue to acute care hospitals, such changes have a significant impact. State-funded programs such as Medicaid, the Public Employees Insurance Agency and Workers'

Compensation, while not enacting large reductions, have not kept pace with inflation. (See Tables 8 and 9)

Acute care hospital expenses increased 4.52% in FY 2000. These increases were driven by an additional volume of services, new technology, wages and benefits, drug costs and uncompensated care expenses above the expected rate of inflation.

A facility renders uncompensated care when the patient either fails to pay for or is indigent and willing though unable to pay for health care services. In FY 2000, hospitals reported an increase of 13.87% in the total amount of uncompensated care. A majority of the increase was attributed to bad debt at 16.52%. However, uncompensated care did not increase appreciably as a percentage of gross patient revenue. (See Tables 10 - 12)

Wages and benefits are the largest expense item for an acute care hospital accounting for 51% of total expenses. During FY 2000, wages and benefits increases 7.83% due to inflationary wage adjustments, additional staffing and a staffing mix change. Hospitals increased the number of higher skilled personnel such as registered nurses and technical staff.

Employment is stated in terms of FTEs with West Virginia hospitals reporting 34,734 FTEs for FY 2000, a 573 FTE increase (1.65%) from the prior year. An average employee earned \$41,022 in salary and benefits, a 3% increase over the prior year. (See Tables 13 and 14)

Drug costs increased by 9.1%. Increases in pharmaceutical expenses are driven by numerous factors including unit price increases, prescribing patterns and a prevalence of sole source pharmaceuticals.

Losses on patient services in FY 2000 were offset by gains in other operating and non-operating revenue. Such revenue comes from investment, rental, parking and cafeteria income, as well as sales of assets. Such income increased \$11 million or 9.0% from the previous year. However, not all hospitals have access to this revenue.

As a result of the positive trend in other operating and non-operating income, acute care hospitals statewide realized a net income or EROE of 1.7% in FY 2000. However, 26 of the 54 State acute care facilities incurred financial losses. With the recent economic volatility, it is unclear if this income from other items, particularly investment income, will continue to be available to cover losses from patient services.

### **Critical Access Hospitals (CAH)**

Critical Access Hospitals are a subset of acute care hospitals. This designation permits the hospital to assume less risk than the prospective payment systems of Medicare and Medicaid by receiving cost-based reimbursement. The State's 11 CAH facilities are located in rural areas. These smaller acute facilities lost \$4.3 million in FY 2000. CAHs have much more difficulty covering their losses with other operating and non-operating income and are generally housed in very old facilities with equipment that is not state-of-the-art.

### **Psychiatric**

Psychiatric hospitals lost \$5.1 million or 17.97% in FY 2000. This was an improvement from their loss of \$9.3 million in FY 1999. Mildred Mitchell-Bateman and William R. Sharpe Hospitals are state facilities and therefore have very high percentages of bad debt and charity care. Reimbursement and other revenue improved substantially from the prior year. (See Table 16)

### **Rehabilitation**

Rehabilitation hospitals realized profits of \$2.9 million or 5.71% in FY 2000 down from \$10.6 million the previous year. The decrease is reflective of a reported rise in contractual adjustments of 35% and a rise in operating expenses of 6.2%. Federal prospective payment reimbursement systems have been delayed resulting in continued profitability. Four of the five rehabilitation hospitals are for profit while the 5<sup>th</sup> is State owned. (See Table 17)

## **SERVICE UTILIZATION**

Hospital inpatient utilization increased 5.5% to 292,000 discharges in FY 2000. The State averages 162 admissions for every 1,000 population compared to the 118 national average. The higher West Virginia number mirrors the higher West Virginia rate of over 65 population, 35% compared to 24% nationally. Facility occupancy has remained relatively constant at approximately 50%. The Average Length of Stay (ALOS) has also remained unchanged at 6.4 days. Payor mix has also remained fairly constant. (See Tables 18 and 19)

Volume, cost, total days and length of stay of the most prevalent services have not changed appreciably. Births represent the largest volume. Cardiac and pulmonary diseases represent the majority of the high cost admissions. Psychoses and significant trauma are the admissions with the longest lengths of stay. (See Tables 20 - 23)





## **IV. Overview of Other Facilities**

### **HOME HEALTH**

Home health services are provided by county, for-profit, non-profit, and hospital-based facilities. Home health agencies reported a negative EROE of \$6.6 million in FY 2000. This loss is significantly less than in the prior two years with the amount of loss improving by 63% from FY 1998 to FY 2000. Forty of the 67 agencies are operating at a loss. It would appear that some of the hospital-based agencies are having their losses covered by the acute care business. (See Tables 24 - 30)

The Balanced Budget Act of 1997 (BBA) significantly reduced Medicare reimbursement in anticipation of the prospective reimbursement system effective with FY 2001. It is unclear from this data how agencies are fairing under the new system. Seven agencies closed during the year limiting access to care in certain communities.

### **BEHAVIORAL HEALTH**

Behavioral health agencies reported an improved financial position from \$3.9 million net income in FY 1998 to \$7.1 million in FY 2000. The financial status of those facilities which treat only children declined, losing \$838,000 or twice as much as in FY 1999. (See Tables 31 - 36)

### **NURSING HOMES**

Following two years of declining profits, nursing homes reported an EROE of \$17 million or 3.8%. Of the 104 facilities, 40 experienced financial losses. BBA payment methodology changes for skilled nursing services reduced facility margins and forced operational changes. (See Tables 37 - 41)

### **HOSPICE**

Hospice services are offered by 21 agencies, down from 23 in FY 1999. Hospice services realized a net income of \$110,000 in FY 2000. The agencies operated on a .5% margin which was down from the previous year of 1%. (See Tables 42 and 43)



## RURAL HEALTH SYSTEMS PROGRAMS (RHSP)

Developed to assist financially vulnerable health care facilities, the RHSP provides technical assistance, grants and loans.

<b>Rural Health Systems Program Grants Funded</b>	
<u>Grant Year</u>	<u>RHSP Grants Funded</u>
1995-96 Fiscal Year	\$ 783,000
1996-97 Fiscal Year	\$674,000
1997-98 Fiscal Year	\$1,365,000
1998-99 Fiscal Year	\$1,374,000
1999-00 Fiscal Year	\$746,370
2000-01 Fiscal Year	\$501,100

<b>RHSP Applicants Receiving Funding FY 2000 - 2001</b>			
Grantee	County	Type of Grant	Grant Amount
Cabin Creek Health Center	Kanawha	Collaborative	\$48,657
Grafton City Hospital	Taylor	Crisis	\$50,000
McDowell County Emergency Care Ambulance Service Authority, Inc.	McDowell	Crisis	\$50,000
Ritchie County Primary Care Association, Inc.	Ritchie	Collaborative	\$39,500
Roane General Hospital	Roane	Collaborative	\$50,000
Summers County ARH Rural Health Clinic	Summers	Collaborative	\$50,000
Summersville Memorial Hospital	Nicholas	Collaborative	\$39,843
The Center for Rural Health Development, Inc.	Kanawha	Collaborative	\$33,600
Wirt Co. Health Services Association, Inc. d/b/a Coplin Mem. Comm. Health Care	Wirt	Collaborative	\$39,500
WomenCare, Inc., d/b/a WomenCare & FamilyCare	Putnam	Collaborative	\$50,000
Youth Health Services, Inc.	Randolph	Crisis	\$50,000

## HOSPITAL RATE REVIEW

The Table below presents the number of rate requests processed by the Authority in FY 2000 with the average inpatient and outpatient percentage requested and granted under both the standard and benchmarking process.

Comparison of Average Rate Increases Requested and Granted - FY 2000					
Number of Hospitals Eligible to File Applications	Type of Application	Number of Applications Processed	Type of Service	Percent Requested	Percent Granted
41	Standard	30	Inpatient	6.80%	4.70%
			Outpatient	6.60%	4.60%
	Benchmarking	11	Inpatient	3.00%	4.80%*
			Outpatient	2.80%	2.40%

\* Includes add-on for undercharge and interest provision under Benchmarking resulting in rate granted exceeding request.

West Virginia compares favorably to surrounding neighbor states for both inpatient charges and expenses in spite of a lower percentage of managed care as shown below.

Comparison with Selected Other States' Rates - Inpatient				
State	1 Managed Care Penetration %	2 2000 Estimated Population	3 Gross Revenue Per Adj. Discharge*	3 Expense Per Discharge*
Maryland	34%	5,296,486	\$4,940	\$4,531
<b>West Virginia</b>	<b>11%</b>	<b>1,808,344</b>	<b>\$7,087</b>	<b>\$4,290</b>
Kentucky	38%	4,041,769	\$6,929	\$3,913
Ohio	25%	11,353,140	\$7,183	\$4,410
Virginia	21%	7,078,515	\$7,631	\$4,418
Pennsylvania	45%	12,281,054	\$7,882	\$3,941
United States	67%	281,421,906	\$7,591	\$4,401

1 Reprinted with permission from Medical Data International, Inc. Copyright 1998, Medical Data International, Inc.  
2 Population Estimates Program, Population Division, U.S. Bureau of the Census 2000.  
3 The Comparative Performance of U.S. Hospitals: The SourceBook 2001 edition.  
\* Adjusted for Case Mix and Wage.

West Virginia reports the lowest outpatient charge per visit at \$394.15 compared to any of its neighbors for FY 2000. Pennsylvania was the only neighboring state with a lower outpatient average cost per visit than West Virginia's adjusted average of \$257.82 as presented below.

Comparison with Selected Other States' Rates - Outpatient				
State	1 Managed Care Penetration %	2 2000 Estimated Population	3 Gross Price Per Visit (Adjusted)*	3 Cost Per Visit (Adjusted)*
Maryland	34%	5,296,486	N/A	N/A
<b>West Virginia</b>	<b>11%</b>	<b>1,808,344</b>	<b>\$394.15</b>	<b>\$257.82</b>
Kentucky	38%	4,041,769	\$478.49	\$297.22
Ohio	25%	11,353,140	\$423.94	\$260.64
Virginia	21%	7,078,515	\$504.73	\$291.11
Pennsylvania	45%	12,281,054	\$473.40	\$219.79
United States	67%	281,421,906	\$434.48	\$266.85

1 Reprinted with permission from Medical Data International, Inc. Copyright 1998, Medical Data International, Inc.  
2 Population Estimates Program, Population Division, U.S. Bureau of the Census 2000.  
3 The 2001 Almanac of Hospital Financial & Operating Indicators, Center for Health Care Industry Performance Studies.  
\* Adjusted for Wage Index.

The Table below presents the authorized inpatient rate limits per discharge for each hospital

for the years 1998, 1999 and 2000, respectively. The inpatient rates established by the Authority are sorted by the FY 2000 column from highest to lowest. An overall inpatient average limit in FY 2000 was \$6,336.

<b>Nongovernmental Allowed Inpatient Rates</b> <b>General Acute Care Hospitals</b> <b>FY 1998 - FY 2000</b> <b>(Sorted in Descending Order FY 2000)</b>				
Hospital	1998 Allowed Rate Per Discharge	1999 Allowed Rate Per Discharge	2000 Allowed Rate Per Discharge	3 Year % Net Change
West Virginia University Hospitals	\$13,678	\$14,767	\$16,690	22.02%
Charleston Area Medical Center	\$10,169	\$10,779	\$11,356	11.67%
Ohio Valley Medical Center	\$7,971	\$8,099	\$9,336	17.12%
Wheeling Hospital	\$7,153	\$7,970	\$9,119	27.48%
St. Mary's Hospital	\$7,955	\$8,459	\$9,061	13.90%
St. Francis Hospital	\$8,455	\$8,741	\$8,944	5.78%
Cabell Huntington Hospital	\$7,456	\$7,461	\$7,766	4.16%
Logan General Hospital	\$6,050	\$6,938	\$7,632	26.15%
Monongalia General Hospital	\$7,162	\$7,381	\$7,532	5.17%
Putnam General Hospital	\$7,183	\$7,199	\$7,237	0.75%
Reynolds Memorial Hospital	\$6,203	\$6,426	\$6,870	0.75%
Eye & Ear Clinic of Charleston	\$3,219	\$6,839	\$6,839	112.46%
Bluefield Regional Medical Center	\$6,267	\$6,468	\$6,771	8.04%
Montgomery General Hospital	\$7,392	\$6,153	\$6,663	-9.86%
Thomas Memorial Hospital	\$6,140	\$6,344	\$6,465	5.29%
Raleigh General Hospital	\$7,056	\$5,910	\$6,320	-10.43%
St. Luke's Hospital	\$6,366	\$6,301	\$6,301	-1.02%
Princeton Community Hospital	\$6,180	\$6,206	\$6,223	0.70%
St. Joseph's Hospital - Parkersburg	\$5,493	\$5,867	\$6,211	13.07%
Fairmont General Hospital	\$5,627	\$5,733	\$6,195	10.09%
Wetzel County Hospital	\$4,091	\$5,634	\$5,890	43.97%
Camden-Clark Memorial Hospital	\$5,467	\$5,639	\$5,724	4.70%
Williamson Memorial Hospital	\$5,055	\$5,288	\$5,719	13.14%
Davis Memorial Hospital, Inc.	\$5,219	\$5,484	\$5,692	9.06%
Preston Memorial Hospital	\$5,852	\$4,911	\$5,676	-3.01%
Weirton Medical Center	\$4,555	\$5,003	\$5,520	21.19%
Plateau Medical Center	\$5,287	\$4,447	\$5,373	1.63%
City Hospital, Inc.	\$4,787	\$4,852	\$5,372	12.22%
Jefferson Memorial Hospital	\$4,078	\$4,464	\$5,257	28.91%
Pleasant Valley Hospital	\$5,783	\$5,005	\$5,127	-11.34%
United Hospital Center	\$4,898	\$4,862	\$5,086	3.84%
Greenbrier Valley Medical Center	\$4,736	\$4,764	\$4,884	3.13%
Summersville Memorial Hospital	\$4,542	\$4,846	\$4,782	5.28%
Jackson General Hospital	\$4,042	\$4,085	\$4,526	11.97%
Grant Memorial Hospital	\$3,791	\$4,822	\$4,486	18.33%
St. Joseph's Hospital - Buckhannon	\$4,113	\$4,365	\$4,465	8.56%
Beckley Appalachian Regional Hospital	\$3,731	\$4,193	\$4,458	19.49%
Stonewall Jackson Memorial Hospital	\$3,927	\$3,997	\$4,072	3.69%
Potomac Valley Hospital	\$3,562	\$3,256	\$3,748	5.22%
Boone Memorial Hospital	\$3,083	\$3,125	\$3,667	18.94%
Hampshire Memorial Hospital	\$3,667	\$3,299	\$3,655	-0.33%
Pocahontas Memorial Hospital	\$3,499	\$3,323	\$3,402	-2.77%
<b>Average Rate</b>	<b>\$5,737</b>	<b>\$5,945</b>	<b>\$6,336</b>	<b>10.45%</b>

Note: CAH are not subject to rate review; therefore, they are not included on this table.

The Authority also established rate limits for outpatient services performed by acute care hospitals. The Table below presents the outpatient rate limits per visit as authorized by the Authority in fiscal years 1998-2000. The overall outpatient average limit in FY 2000 was \$373.

<b>Nongovernmental Allowed Outpatient Rates                      General Acute Care Hospitals                      FY 1998 - FY2000                      (Sorted in Descending Order FY 2000)</b>				
<b>Hospital</b>	<b>1998 Allowed Rate Per Visit</b>	<b>1999 Allowed Rate Per Visit</b>	<b>2000 Allowed Rate Per Visit</b>	<b>3 Year % Net Change</b>
Eye & Ear Clinic of Charleston	\$1,289	\$1,081	\$1,081	-16.14%
St. Francis Hospital	\$643	\$638	\$760	18.20%
Beckley Appalachian Regional Hospital	\$344	\$552	\$566	64.53%
Williamson Memorial Hospital	\$540	\$484	\$518	-4.07%
Raleigh General Hospital	\$457	\$460	\$510	11.60%
St. Luke's Hospital	\$405	\$508	\$508	25.43%
Montgomery General Hospital	\$567	\$446	\$461	-18.69%
Greenbrier Valley Medical Center	\$413	\$444	\$457	10.65%
Bluefield Regional Medical Center	\$413	\$423	\$443	7.26%
St. Mary's Hospital	\$421	\$436	\$436	3.56%
Charleston Area Medical Center	\$407	\$431	\$432	6.14%
Davis Memorial Hospital, Inc.	\$392	\$407	\$423	7.91%
Putnam General Hospital	\$352	\$390	\$420	19.32%
Monongalia General Hospital	\$222	\$221	\$408	83.78%
Ohio Valley Medical Center	\$340	\$354	\$399	17.35%
Princeton Community Hospital	\$364	\$359	\$352	-3.30%
Pleasant Valley Hospital	\$304	\$353	\$343	12.83%
Wheeling Hospital	\$312	\$305	\$338	8.33%
Thomas Memorial Hospital	\$314	\$324	\$334	6.37%
Reynolds Memorial Hospital	\$286	\$328	\$334	16.78%
Plateau Medical Center	\$290	\$359	\$325	12.07%
Weirton Medical Center	\$314	\$314	\$322	2.55%
Camden-Clark Memorial Hospital	\$302	\$312	\$320	5.96%
Logan General Hospital	\$266	\$290	\$319	19.92%
Preston Memorial Hospital	\$236	\$291	\$316	33.90%
Jackson General Hospital	\$289	\$296	\$315	9.00%
Jefferson Memorial Hospital	\$335	\$348	\$313	-6.57%
Grant Memorial Hospital	\$259	\$291	\$313	20.85%
Wetzel County Hospital	\$227	\$299	\$299	31.72%
Summersville Memorial Hospital	\$280	\$251	\$299	6.79%
Fairmont General Hospital	\$223	\$274	\$292	30.94%
Boone Memorial Hospital	\$279	\$253	\$288	3.23%
United Hospital Center	\$273	\$278	\$286	4.76%
Hampshire Memorial Hospital	\$225	\$238	\$276	22.67%
City Hospital, Inc.	\$261	\$267	\$274	4.98%
Cabell Huntington Hospital	\$247	\$246	\$266	7.69%
Potomac Valley Hospital	\$221	\$262	\$259	17.19%
St. Joseph's Hospital - Parkersburg	\$240	\$240	\$247	2.92%
St. Joseph's Hospital - Buckhannon	\$207	\$233	\$241	16.43%
Pocahontas Memorial Hospital	\$185	\$209	\$219	18.38%
West Virginia University Hospitals	\$189	\$194	\$200	5.82%
Stonewall Jackson Memorial Hospital	\$166	\$168	\$173	4.22%
<b>Average Rate</b>	<b>\$340</b>	<b>\$354</b>	<b>\$373</b>	<b>9.69%</b>

## EXCESS REVENUE OVER EXPENSE (EROE)

In the healthcare industry EROE is synonymous with net income. It is important to note that the amounts are shown before income taxes or extraordinary gains and losses.

In FY 2000 all hospitals reported total revenue as an industry of \$4.8 billion which was up 9.72% from the FY 1999 revenue of \$4.3 billion as shown in Table 3.

Facility Type	1998	1999	2000	Net Change	3 Yr % Change
Acute Care Hospitals	\$108,981,717	\$73,046,275	\$44,154,158	(\$64,827,559)	-59.48%
Psychiatric & Rehab	\$9,898,360	\$1,239,370	(\$2,136,698)	(\$12,035,058)	-121.59%

Table 2 represents the components of the EROE for all hospitals.

Fiscal Year	Income From Patient Services	Other Operating Revenue	Non-Operating Revenue	Excess Revenue Over Expense
1998	(\$35,582,890)	\$85,503,209	\$68,959,758	\$118,880,077
1999	(\$77,509,816)	\$83,342,596	\$68,452,865	\$74,285,645
2000	(\$132,782,484)	\$100,035,266	\$74,764,678	\$42,017,460

Hospital gross patient revenue is reported by payor in Table 3.

FY	Medicare	Medicaid	PEIA	Other Govt.	Non-Govt.	Total	% Change
1998	\$2,003,606,475	\$598,592,812	\$157,645,738	\$139,375,543	\$1,254,173,531	\$4,153,394,090	
1999	\$2,087,956,713	\$620,307,115	\$173,792,404	\$149,688,730	\$1,326,956,143	\$4,358,701,105	4.94%
2000	\$2,256,037,414	\$702,785,679	\$193,323,014	\$166,116,206	\$1,464,012,811	\$4,782,275,124	9.72%

## COMPOSITE STATEMENT OF OPERATIONS

Table 4 presents the Composite State of Operations as reported for all hospitals.

<b>TABLE 4</b>			
<b>Composite Statement of Operations Fiscal Years 1999 &amp; 2000</b>			
<b>General Acute Care Hospitals (Including Welch Emergency)</b>			
<b>Category</b>	<b>1999</b>	<b>2000</b>	<b>Percent Change</b>
Gross Patient Revenue	\$4,155,167,328	\$4,549,990,097	9.50%
Contractual Allowances	\$1,407,347,945	\$1,694,505,569	20.40%
Bad Debt	\$151,393,693	\$176,411,777	16.53%
Charity Care	\$76,613,791	\$83,238,599	8.65%
<b>NET PATIENT REVENUE</b>	<b>\$2,519,811,899</b>	<b>\$2,595,834,152</b>	<b>3.02%</b>
Operating Expenses	\$2,575,904,613	\$2,692,456,365	4.52%
<b>INCOME FROM PATIENTS</b>	<b>(\$56,092,714)</b>	<b>(\$96,622,213)</b>	<b>-72.25%</b>
Other Revenue	\$129,138,989	\$140,776,371	9.00%
<b>EXCESS REVENUE OVER EXPENSES</b>	<b>\$73,046,275</b>	<b>\$44,154,158</b>	<b>-65.43%</b>
<b>Psychiatric and Rehabilitation Hospitals</b>			
Gross Patient Revenue	\$203,533,777	\$232,285,027	14.13%
Contractual Allowances	\$63,501,158	\$89,224,005	40.51%
Bad Debt	\$15,121,209	\$14,923,453	-1.31%
Charity Care	\$43,724,761	\$47,352,721	8.30%
<b>NET PATIENT REVENUE</b>	<b>\$81,186,649</b>	<b>\$80,784,848</b>	<b>-0.49%</b>
Operating Expenses	\$102,603,751	\$116,945,119	13.98%
<b>INCOME FROM PATIENTS</b>	<b>(\$21,417,102)</b>	<b>(\$36,160,271)</b>	<b>-40.77%</b>
Other Revenue	\$22,656,472	\$34,023,573	50.17%
<b>EXCESS REVENUE OVER EXPENSES</b>	<b>\$1,239,370</b>	<b>(\$2,136,698)</b>	<b>-272.40%</b>
<b>All Hospitals</b>			
Gross Patient Revenue	\$4,358,701,105	\$4,782,275,124	9.72%
Contractual Allowances	\$1,470,849,103	\$1,783,729,574	21.27%
Bad Debt	\$166,514,902	\$191,335,230	14.91%
Charity Care	\$120,338,552	\$130,591,320	8.52%
<b>NET PATIENT REVENUE</b>	<b>\$2,600,998,548</b>	<b>\$2,676,619,000</b>	<b>2.91%</b>
Operating Expenses	\$2,678,508,364	\$2,809,401,484	4.89%
<b>INCOME FROM PATIENTS</b>	<b>(\$77,509,816)</b>	<b>(\$132,782,484)</b>	<b>-71.31%</b>
Other Revenue	\$151,795,461	\$174,799,944	15.15%
<b>EXCESS REVENUE OVER EXPENSES</b>	<b>\$74,285,645</b>	<b>\$42,017,460</b>	<b>-43.44%</b>



Table 5 presents FY 2000 gross patient revenue by payor source by hospital.

<b>TABLE 5</b> <b>All Payor Gross Patient Revenue</b> <b>All Hospitals</b> <b>FY 2000</b>						
Hospital	Gross Medicare Revenue	Gross Medicaid Revenue	Gross PEIA Revenue	Gross Other Govt. Revenue	Gross Non-Govt. Revenue	Total Gross Revenue
Beckley Appalachian Regional	\$44,157,384	\$14,187,707	\$1,989,847	\$5,000,246	\$18,857,051	\$84,192,235
Bluefield Regional Medical Center	\$76,756,345	\$18,911,336	\$4,086,000	\$7,439,988	\$34,904,369	\$142,098,038
Boone Memorial Hospital	\$6,340,252	\$2,201,456	\$420,209	\$1,205,043	\$4,471,427	\$14,638,387
Braxton County Memorial Hospital	\$5,855,275	\$2,120,056	\$500,774	\$499,074	\$3,545,373	\$12,520,552
Broadus Hospital	\$3,153,339	\$1,695,884	\$150,962	\$118,095	\$1,603,603	\$6,721,883
Cabell Huntington Hospital	\$63,822,981	\$56,473,747	\$4,977,344	\$5,064,384	\$68,177,297	\$198,515,753
Camden-Clark Memorial	\$83,478,958	\$17,299,210	\$6,297,319	\$3,381,514	\$59,045,758	\$169,502,759
Charleston Area Medical Center	\$323,578,334	\$106,395,704	\$38,107,761	\$26,438,701	\$202,574,164	\$697,094,664
City Hospital	\$35,599,558	\$9,474,837	\$3,014,331	\$2,200,576	\$32,290,089	\$82,579,391
Davis Memorial Hospital	\$43,450,452	\$13,175,908	\$6,291,326	\$2,613,022	\$25,675,348	\$91,206,056
Eye & Ear Clinic	\$2,863,395	\$852,109	\$332,481	\$99,544	\$2,162,040	\$6,309,569
Fairmont General Hospital	\$56,795,855	\$11,489,664	\$3,890,577	\$3,781,710	\$23,204,903	\$99,162,709
Grafton City Hospital	\$6,841,493	\$3,793,761	\$300,041	\$608,167	\$3,881,628	\$15,425,090
Grant Memorial Hospital	\$13,837,534	\$4,707,576	\$879,427	\$1,699,075	\$10,411,187	\$31,534,799
Greenbrier Valley Hospital	\$34,355,617	\$7,955,544	\$3,683,855	\$2,857,480	\$16,333,842	\$65,186,338
Guyan Valley Hospital	\$3,096,837	\$455,002	\$86,151	\$263,050	\$1,021,518	\$4,922,558
Hampshire Memorial Hospital	\$4,989,375	\$2,816,033	\$498,352	\$244,890	\$2,964,358	\$11,513,008
Highland Hospital	\$5,531,447	\$6,995,977	\$504,377	\$9,816	\$5,721,117	\$18,762,734
Huntington Rehab Hospital	\$17,707,743	\$403,178	\$0	\$823,929	\$2,421,377	\$21,356,227
Jackson General Hospital	\$17,527,397	\$5,487,055	\$2,252,077	\$817,695	\$10,589,862	\$36,674,086
Jefferson Memorial Hospital	\$11,360,882	\$3,343,127	\$528,436	\$920,351	\$15,448,963	\$31,601,759
Logan General Hospital	\$54,482,293	\$25,290,128	\$5,346,854	\$10,624,692	\$30,690,562	\$126,434,529
Man Appalachian Regional Hospital	N/A	N/A	N/A	N/A	N/A	N/A
Mildred Mitchell-Bateman Hospital	\$2,115,859	\$246,752	\$373	\$1,817	\$12,100,656	\$14,465,457
Minnie Hamilton Health Care Center	\$3,516,765	\$2,457,903	\$62,853	\$81,307	\$2,330,989	\$8,449,817
Monongalia General Hospital	\$64,780,404	\$5,979,686	\$8,389,224	\$3,475,250	\$38,725,494	\$121,350,058
Montgomery General Hospital	\$15,302,368	\$5,001,491	\$1,323,988	\$1,559,218	\$7,396,038	\$30,583,103
Morgan County War Memorial	\$6,163,030	\$1,311,923	\$250,981	\$294,829	\$4,637,093	\$12,657,856
MountainView Regional Hospital	\$33,495,639	\$1,912,521	\$0	\$1,296,683	\$5,717,821	\$42,422,664
Ohio Valley General Hospital	\$56,138,715	\$17,383,480	\$299,286	\$2,359,794	\$49,571,873	\$125,753,148
Plateau Medical Center	\$17,049,559	\$4,798,334	\$812,387	\$2,028,777	\$4,524,355	\$29,213,412
Pleasant Valley Hospital	\$36,910,506	\$17,468,947	\$1,819,256	\$1,671,060	\$23,545,786	\$81,415,555
Pocahontas Memorial Hospital	\$4,832,041	\$537,358	\$315,600	\$150,974	\$1,196,070	\$7,032,043
Potomac Valley Hospital	\$12,565,863	\$2,739,049	\$897,075	\$498,888	\$6,972,551	\$23,673,426
Preston Memorial Hospital	\$7,812,279	\$3,644,106	\$900,093	\$1,081,670	\$5,295,798	\$18,733,946
Princeton Community Hospital	\$64,551,385	\$20,934,058	\$5,581,235	\$4,888,761	\$30,407,180	\$126,362,619
Putnam General Hospital	\$28,903,747	\$5,262,883	\$2,041,968	\$2,208,565	\$20,362,827	\$58,779,990
Raleigh General Hospital	\$71,535,479	\$27,584,239	\$6,161,432	\$9,391,747	\$35,276,967	\$149,949,864

Continued

**TABLE 5**  
**All Payor Gross Patient Revenue**  
**All Hospitals**  
**FY 2000**

Hospital	Gross Medicare Revenue	Gross Medicaid Revenue	Gross PEIA Revenue	Gross Other Govt. Revenue	Gross Non-Govt. Revenue	Total Gross Revenue
Reynolds Memorial Hospital	\$29,473,726	\$4,855,302	\$3,184,350	\$1,687,230	\$16,276,190	\$55,476,798
Richwood Area Medical Center	\$3,472,437	\$530,597	\$88,137	\$286,718	\$1,281,045	\$5,658,934
River Park Hospital	\$3,771,347	\$13,616,817	\$501,110	\$349,901	\$5,742,937	\$23,982,112
Roane General Hospital	\$6,519,192	\$4,479,947	\$727,681	\$425,970	\$4,129,077	\$16,281,867
Sharpe Hospital	\$6,983,090	\$2,294,668	\$35,051	\$52,809	\$45,863,773	\$55,229,391
Sistersville General Hospital	\$3,019,288	\$820,895	\$129,724	\$273,857	\$2,057,357	\$6,301,121
Southern Hills Regional Hospital	\$24,620,313	\$342,528	\$0	\$1,266,878	\$2,309,258	\$28,538,977
St Francis Hospital	\$63,210,039	\$10,926,614	\$5,562,835	\$7,261,717	\$29,581,667	\$116,542,872
St Joseph's Hospital - Buckhannon	\$13,159,891	\$4,927,356	\$1,574,601	\$1,339,996	\$9,692,726	\$30,694,570
St Joseph's Hospital - Parkersburg	\$67,836,077	\$12,551,565	\$2,943,574	\$3,225,784	\$38,800,406	\$125,357,406
St Luke's Hospital	\$15,185,350	\$5,789,890	\$986,549	\$1,422,676	\$7,323,095	\$30,707,560
St Mary's Hospital	\$121,889,645	\$26,178,700	\$9,774,323	\$7,391,489	\$75,277,582	\$240,511,739
Stonewall Jackson Mem. Hospital	\$18,843,237	\$6,003,867	\$2,326,113	\$1,120,439	\$8,087,720	\$36,381,376
Summers ARH	\$6,853,801	\$2,180,573	\$279,097	\$420,981	\$2,464,625	\$12,199,077
Summersville Memorial Hospital	\$13,323,257	\$8,992,500	\$1,434,700	\$2,015,186	\$10,995,092	\$36,760,735
Thomas Memorial Hospital	\$74,684,423	\$13,679,965	\$9,214,025	\$3,650,832	\$49,712,713	\$150,941,958
United Hospital Center	\$102,058,542	\$18,501,839	\$8,956,402	\$3,708,046	\$50,122,463	\$183,347,292
Webster County Memorial Hospital	\$2,585,841	\$987,972	\$258,082	\$137,874	\$1,373,954	\$5,343,723
Weirton Medical Center	\$47,860,053	\$6,801,638	\$1,997,655	\$1,798,690	\$40,126,798	\$98,584,834
Welch Emergency Hospital	\$8,623,024	\$10,552,824	\$1,060,402	\$856,404	\$6,325,089	\$27,417,743
West Virginia Rehab. Center	\$1,681,948	\$2,555,356	\$331,150	\$48,875	\$1,396,521	\$6,013,850
West Virginia University Hospital	\$118,687,076	\$83,563,888	\$22,943,062	\$10,149,490	\$118,073,144	\$353,416,660
Western Hills Rehab. Hospital	\$18,276,708	\$114,243	\$0	\$434,431	\$2,688,233	\$21,513,615
Wetzel County Hospital	\$12,705,814	\$3,334,855	\$868,176	\$999,695	\$10,967,703	\$28,876,243
Wheeling Hospital	\$107,159,976	\$10,072,010	\$3,997,569	\$5,142,000	\$86,788,590	\$213,160,145
Williamson Memorial Hospital	\$22,296,934	\$15,341,541	\$1,154,394	\$2,947,856	\$12,497,719	\$54,238,444
<b>2000 Totals</b>	<b>\$2,256,037,414</b>	<b>\$702,785,679</b>	<b>\$193,323,014</b>	<b>\$166,116,206</b>	<b>\$1,464,012,811</b>	<b>\$4,782,275,124</b>
<b>1999 Totals</b>	<b>\$2,087,956,713</b>	<b>\$620,307,115</b>	<b>\$173,792,404</b>	<b>\$149,688,730</b>	<b>\$1,326,956,143</b>	<b>\$4,358,701,105</b>
<b>Net Change</b>	<b>\$168,080,701</b>	<b>\$82,478,564</b>	<b>\$19,530,610</b>	<b>\$16,427,476</b>	<b>\$137,056,668</b>	<b>\$423,574,019</b>
<b>% Change</b>	<b>8.05%</b>	<b>13.30%</b>	<b>11.24%</b>	<b>10.97%</b>	<b>10.33%</b>	<b>9.72%</b>

## COMPOSITE BALANCE SHEET

Table 6 presents the Composite Balance Sheet as reported for all hospitals.

<b>TABLE 6</b> <b>Composite Balance Sheet</b> <b>All Hospitals</b> <b>Fiscal Years 1999-2000</b>				
Category	1999	2000	Increase/ Decrease	Percent Change
Cash	\$108,709,708	\$107,589,231	(\$1,120,477)	-1.03%
Net Patient Receivables	\$496,405,846	\$510,877,986	\$14,472,140	2.92%
Other Receivables	\$37,666,466	\$60,081,246	\$22,414,780	59.51%
Inventory	\$47,042,934	\$47,074,298	\$31,364	0.07%
Prepaid Expense	\$23,500,497	\$28,243,948	\$4,743,451	20.18%
Other Current Assets	\$43,185,704	\$36,849,820	(\$6,335,884)	-14.67%
<b>TOTAL CURRENT ASSETS</b>	<b>\$756,511,155</b>	<b>\$790,716,529</b>	<b>\$34,205,374</b>	<b>4.52%</b>
Other Assets	\$900,335,806	\$995,619,969	\$95,284,163	10.58%
Property, Plant and Equipment	\$2,707,329,783	\$2,942,562,483	\$235,232,700	8.69%
(Accumulated Depreciation)	(\$1,446,434,891)	(\$1,651,157,502)	(\$204,722,611)	14.15%
Net Property, Plant and Equipment	\$1,260,894,892	\$1,291,404,981	\$30,510,089	2.42%
<b>TOTAL ASSETS</b>	<b>\$2,917,741,853</b>	<b>\$3,077,741,479</b>	<b>\$159,999,626</b>	<b>5.48%</b>
Accounts Payable	\$170,775,824	\$179,897,033	\$9,121,209	5.34%
Current Maturities-Long Term Debt	\$33,506,883	\$45,656,824	\$12,149,941	36.26%
Other Current Liabilities	\$189,675,095	\$212,535,147	\$22,860,052	12.05%
<b>TOTAL CURRENT LIABILITIES</b>	<b>\$393,957,802</b>	<b>\$438,089,004</b>	<b>\$44,131,202</b>	<b>11.20%</b>
Long Term Debt	\$581,324,262	\$732,520,710	\$151,196,448	26.01%
Capital Lease Obligations	\$4,994,850	\$14,624,567	\$9,629,717	192.79%
Other Liabilities	\$234,095,463	\$169,923,375	(\$64,172,088)	-27.41%
<b>TOTAL LIABILITIES</b>	<b>\$1,214,372,377</b>	<b>\$1,355,157,656</b>	<b>\$140,785,279</b>	<b>11.59%</b>
<b>TOTAL EQUITY &amp; FUND BALANCE</b>	<b>\$1,703,369,476</b>	<b>\$1,722,583,823</b>	<b>\$19,214,347</b>	<b>1.13%</b>
<b>TOTAL LIABILITIES AND FUND BALANCE</b>	<b>\$2,917,741,853</b>	<b>\$3,077,741,479</b>	<b>\$159,999,626</b>	<b>5.48%</b>

## STATEMENT OF OPERATIONS BY HOSPITAL

Table 7 is the detailed Statement of Operations for each hospital. FY 2000 profit, or EROE, for all hospitals, decreased from FY 1999 by 43% or \$32 million for a net rate of return of 1.57%. Growth in gross patient revenue of 9.72% or \$423 million, as well as growth of other revenue of 15.15% or \$23 million were not enough to offset increases in contractual allowances, bad debt, charity care and operating expenses, thereby causing a 43% decrease to EROE.

Hospital	Gross Patient Revenue	Contractual Allowance	Bad Debt	Charity Care	Net Patient Revenue	Operating Expenses	Income from Patient Services	Other Revenue	(EROE) Excess Revenue Over Expenses	Net Rate Of Return
Beckley Appalachian Regional	\$84,192,235	\$32,434,991	\$2,638,023	\$1,469,214	\$47,650,007	\$50,217,107	(\$2,567,100)	\$843,765	(\$1,723,335)	-3.62%
Bluefield Regional Medical Center	\$142,098,038	\$66,342,171	\$4,597,992	\$1,856,956	\$69,300,919	\$73,085,414	(\$3,784,495)	\$2,233,080	(\$1,551,415)	-2.24%
Boone Memorial Hospital	\$14,638,387	\$6,169,932	\$698,956	\$258,331	\$7,511,168	\$8,066,806	(\$555,638)	\$644,078	\$88,440	1.18%
Braxton County Memorial Hospital	\$12,520,552	\$3,805,822	\$661,019	\$26,782	\$8,026,929	\$8,249,549	(\$222,620)	\$275,678	\$53,058	0.66%
Broaddus Hospital	\$6,721,883	\$792,897	\$638,042	\$103,872	\$5,187,072	\$6,884,251	(\$1,697,179)	\$152,376	(\$1,544,803)	-29.78%
Cabell Huntington Hospital	\$198,515,753	\$63,840,947	\$12,137,044	\$6,321,131	\$116,216,631	\$121,555,512	(\$5,338,881)	\$4,742,258	(\$596,623)	-0.51%
Camden-Clark Memorial	\$169,502,759	\$55,183,310	\$5,438,706	\$3,230,296	\$105,650,447	\$98,754,403	\$6,896,044	\$4,849,112	\$11,745,156	11.12%
Charleston Area Medical Center	\$697,094,664	\$244,410,999	\$30,176,000	\$11,623,000	\$410,884,665	\$425,413,002	(\$14,528,337)	\$27,204,000	\$12,675,663	3.08%
City Hospital	\$82,579,391	\$20,441,694	\$5,697,341	\$633,399	\$55,806,957	\$59,867,500	(\$4,060,543)	\$3,295,013	(\$765,530)	-1.37%
Davis Memorial Hospital	\$91,206,056	\$36,345,888	\$5,084,234	\$1,618,180	\$48,157,754	\$48,183,548	(\$25,794)	\$2,341,199	\$2,315,405	4.81%
Eye & Ear Clinic	\$6,309,569	\$2,806,187	\$64,558	\$211	\$3,438,613	\$4,357,163	(\$918,550)	\$584,768	(\$333,782)	-9.71%
Fairmont General Hospital	\$99,162,709	\$44,808,271	\$3,299,706	\$615,956	\$50,438,776	\$50,568,509	(\$129,733)	\$749,783	\$620,050	1.23%
Grafton City Hospital	\$15,425,090	\$3,668,828	\$460,591	\$161,086	\$11,134,585	\$11,793,099	(\$658,514)	\$738,232	\$79,718	0.72%
Grant Memorial Hospital	\$31,534,799	\$10,280,338	\$1,599,997	\$943,934	\$18,710,530	\$20,236,724	(\$1,526,194)	\$1,211,932	(\$314,262)	-1.68%
Greenbrier Valley Hospital	\$65,186,338	\$27,982,240	\$3,358,846	\$4,806	\$33,840,446	\$31,911,695	\$1,928,751	\$1,017,489	\$2,946,240	8.71%
Guyan Valley Hospital	\$4,922,558	\$329,458	\$341,873	\$14,245	\$4,236,982	\$4,224,600	\$12,382	\$68,198	\$80,580	1.90%
Hampshire Memorial Hospital	\$11,513,008	\$3,856,917	\$564,886	\$342,976	\$6,748,229	\$6,823,111	(\$74,882)	\$90,730	\$15,848	0.23%
Highland Hospital	\$18,762,734	\$5,811,693	\$786,608	\$0	\$12,164,433	\$14,071,961	(\$1,907,528)	\$1,045,529	(\$861,999)	-7.09%
Huntington Rehab Hospital	\$21,356,227	\$12,182,246	\$36,000	\$0	\$9,137,981	\$8,487,059	\$650,922	\$196,090	\$847,012	9.27%
Jackson General Hospital	\$36,674,086	\$13,063,333	\$2,397,928	\$773,677	\$20,439,148	\$22,529,627	(\$2,090,479)	\$388,226	(\$1,702,253)	-8.33%
Jefferson Memorial Hospital	\$31,601,759	\$8,325,307	\$1,733,245	\$315,795	\$21,227,412	\$22,433,541	(\$1,206,129)	\$838,185	(\$367,944)	-1.73%
Logan General Hospital	\$126,434,529	\$60,505,842	\$9,408,688	\$1,397,104	\$55,122,895	\$60,810,429	(\$5,687,534)	\$1,327,230	(\$4,360,304)	-7.91%

Continued

**TABLE 7**

**Statement of Operations for All Hospitals  
Fiscal Year 2000  
(General Acute Care, Rehabilitation and Psychiatric, including State-Owned)**

Hospital	Gross Patient Revenue	Contractual Allowance	Bad Debt	Charity Care	Net Patient Revenue	Operating Expenses	Income from Patient Services	Other Revenue	(EROE) Excess Revenue Over Expenses	Net Rate Of Return
Man Appalachian Reg. Hospital	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Mildred Mitchell-Bateman Hosp.	\$14,465,457	\$1,224,603	\$4,005,905	\$7,348,702	\$1,886,247	\$15,294,693	(\$13,408,446)	\$12,144,504	(\$1,263,942)	-67.01%
Minnie Hamilton Hlth Care Ctr.	\$8,449,817	\$587,757	\$446,343	\$223,234	\$7,192,483	\$8,456,335	(\$1,263,852)	\$889,118	(\$374,734)	-5.21%
Monongalia General Hospital	\$121,350,058	\$35,488,682	\$3,299,713	\$1,048,812	\$81,512,851	\$81,944,493	(\$431,642)	\$8,070,143	\$7,638,501	9.37%
Montgomery General Hospital	\$30,583,103	\$10,655,477	\$1,188,170	\$917,494	\$17,821,962	\$19,997,336	(\$2,175,374)	\$470,826	(\$1,704,548)	-9.56%
Morgan County War Memorial	\$12,657,856	\$3,858,493	\$696,133	\$107,775	\$7,995,455	\$7,948,084	\$47,371	\$0	\$47,371	0.59%
MountainView Regional Hospital	\$42,422,664	\$23,070,352	\$30,324	\$0	\$19,321,988	\$19,154,432	\$167,556	\$592,523	\$760,079	3.93%
Ohio Valley General Hospital	\$125,753,148	\$54,402,096	\$1,689,206	\$3,847,095	\$65,814,751	\$69,605,562	(\$3,790,811)	\$2,846,282	(\$944,529)	-1.44%
Plateau Medical Center	\$29,213,412	\$13,409,699	\$1,682,124	\$277,475	\$13,844,114	\$17,913,887	(\$4,069,773)	\$194,990	(\$3,874,783)	-27.99%
Pleasant Valley Hospital	\$81,415,555	\$33,790,087	\$4,284,495	\$545,096	\$42,795,877	\$45,197,221	(\$2,401,344)	\$1,208,250	(\$1,193,094)	-2.79%
Pocahontas Memorial Hospital	\$7,032,043	\$2,625,452	\$267,651	\$748	\$4,138,192	\$4,313,108	(\$174,916)	\$106,037	(\$68,879)	-1.66%
Potomac Valley Hospital	\$23,673,426	\$8,252,031	\$811,320	\$520,479	\$14,089,596	\$14,238,223	(\$148,627)	\$300,378	\$151,751	1.08%
Preston Memorial Hospital	\$18,733,946	\$6,789,099	\$1,546,344	\$248,960	\$10,149,543	\$11,123,312	(\$973,769)	\$375,782	(\$597,987)	-5.89%
Princeton Community Hospital	\$126,362,619	\$53,769,032	\$4,308,260	\$2,092,736	\$66,192,591	\$73,934,635	(\$7,742,044)	\$3,913,990	(\$3,828,054)	-5.78%
Putnam General Hospital	\$58,779,990	\$26,396,337	\$2,607,387	\$175,764	\$29,600,502	\$28,789,970	\$810,532	\$112,042	\$922,574	3.12%
Raleigh General Hospital	\$149,949,864	\$71,205,297	\$2,966,660	\$2,572,030	\$73,205,877	\$72,404,457	\$801,420	\$348,135	\$1,149,555	1.57%
Reynolds Memorial Hospital	\$55,476,798	\$24,485,591	\$1,160,728	\$859,844	\$28,970,635	\$30,398,944	(\$1,428,309)	\$1,649,990	\$221,681	0.77%
Richwood Area Medical Center	\$5,658,934	\$1,972,301	\$617,286	\$0	\$3,069,347	\$4,085,228	(\$1,015,881)	\$270,041	(\$745,840)	-24.30%
River Park Hospital	\$23,982,112	\$10,956,161	\$472,963	\$359,233	\$12,193,755	\$12,692,519	(\$498,764)	\$43,674	(\$455,090)	-3.73%
Roane General Hospital	\$16,281,867	\$4,395,916	\$764,498	\$245,937	\$10,875,516	\$11,629,318	(\$753,802)	\$554,415	(\$199,387)	-1.83%
Sharpe Hospital	\$55,229,391	\$5,773,573	\$7,608,800	\$39,594,195	\$2,252,823	\$22,944,261	(\$20,691,438)	\$18,152,072	(\$2,539,366)	-112.72%
Sistersville General Hospital	\$6,301,121	\$1,515,803	\$961,349	\$89,249	\$3,734,720	\$3,856,670	(\$121,950)	\$175,259	\$53,309	1.43%
Southern Hills Regional Hospital	\$28,538,977	\$16,269,020	\$64,922	\$0	\$12,205,035	\$11,417,940	\$787,095	\$26,346	\$813,441	6.66%
St Francis Hospital	\$116,542,872	\$53,623,264	\$2,688,650	\$948,467	\$59,282,491	\$59,508,823	(\$226,332)	\$406,863	\$180,531	0.30%
St Joseph's Hosp- Buckhannon	\$30,694,570	\$10,533,567	\$1,273,275	\$958,011	\$17,929,717	\$18,877,714	(\$947,997)	\$1,464,686	\$516,689	2.88%
St Joseph's Hosp- Parkersburg	\$125,357,406	\$47,137,543	\$3,461,005	\$1,622,836	\$73,136,022	\$68,260,627	\$4,875,395	\$563,269	\$5,438,664	7.44%
St Luke's Hospital	\$30,707,560	\$14,839,694	\$1,461,227	\$71,065	\$14,335,574	\$16,777,371	(\$2,441,797)	\$104,497	(\$2,337,300)	-16.30%
St Mary's Hospital	\$240,511,739	\$76,200,435	\$11,050,078	\$5,102,043	\$148,159,183	\$163,145,095	(\$14,985,912)	\$8,980,448	(\$6,005,464)	-4.05%
Stonewall Jackson Mem. Hosp.	\$36,381,376	\$14,543,091	\$907,703	\$309,494	\$20,621,088	\$19,646,963	\$974,125	\$1,246,218	\$2,220,343	10.77%

Continued

**TABLE 7**

**Statement of Operations for All Hospitals  
Fiscal Year 2000  
(General Acute Care, Rehabilitation and Psychiatric, including State-Owned)**

Hospital	Gross Patient Revenue	Contractual Allowance	Bad Debt	Charity Care	Net Patient Revenue	Operating Expenses	Income from Patient Services	Other Revenue	(EROE) Excess Revenue Over Expenses	Net Rate Of Return
Summers ARH	\$12,199,077	\$3,120,205	\$213,100	\$318,656	\$8,547,116	\$10,486,393	(\$1,939,277)	\$412,085	(\$1,527,192)	-17.87%
Summersville Memorial Hospital	\$36,760,735	\$12,931,965	\$1,735,455	\$351,835	\$21,741,480	\$21,344,490	\$396,990	\$434,657	\$831,647	3.83%
Thomas Memorial Hospital	\$150,941,958	\$58,652,899	\$4,949,045	\$4,309,531	\$83,030,483	\$84,789,684	(\$1,759,201)	\$3,438,822	\$1,679,621	2.02%
United Hospital Center	\$183,347,292	\$61,685,282	\$6,322,248	\$4,656,335	\$110,683,427	\$107,871,236	\$2,812,191	\$8,790,028	\$11,602,219	10.48%
Webster Co. Memorial Hosp.	\$5,343,723	\$465,607	\$120,000	\$151,745	\$4,606,371	\$5,314,135	(\$707,764)	\$465,885	(\$241,879)	-5.25%
Weirton Medical Center	\$98,584,834	\$34,850,245	\$2,555,446	\$1,580,233	\$59,598,910	\$62,306,717	(\$2,707,807)	\$4,263,729	\$1,555,922	2.61%
Welch Emergency Hospital	\$27,417,743	\$7,756,211	\$1,751,251	\$2,028,192	\$15,882,089	\$19,403,958	(\$3,521,869)	\$51,982	(\$3,469,887)	-21.85%
West Virginia Rehab. Center	\$6,013,850	\$2,173,246	\$1,917,931	\$50,591	\$1,872,082	\$3,830,203	(\$1,958,121)	\$1,772,238	(\$185,883)	-9.93%
West Virginia Univ. Hospital	\$353,416,660	\$118,343,295	\$12,410,092	\$10,110,642	\$212,552,631	\$218,754,591	(\$6,201,960)	\$23,736,958	\$17,534,998	8.25%
Western Hills Rehab. Hospital	\$21,513,616	\$11,763,111	\$0	\$0	\$9,750,505	\$9,052,051	\$698,454	\$50,597	\$749,051	7.68%
Wetzel County Hospital	\$28,876,243	\$11,662,653	\$1,332,835	\$400,504	\$15,480,251	\$14,980,082	\$500,169	\$282,520	\$782,689	5.06%
Wheeling Hospital	\$213,160,145	\$82,072,795	\$3,655,091	\$3,969,269	\$123,462,990	\$135,811,304	(\$12,348,314)	\$10,930,190	(\$1,418,124)	-1.15%
Williamson Memorial Hospital	\$54,238,444	\$27,092,296	\$229,934	\$866,062	\$26,050,152	\$23,374,809	\$2,675,343	\$122,524	\$2,797,867	10.74%
<b>2000 Totals All Hospitals</b>	<b>\$4,782,275,125</b>	<b>\$1,783,729,574</b>	<b>\$191,335,230</b>	<b>\$130,591,320</b>	<b>\$2,676,619,001</b>	<b>\$2,809,401,484</b>	<b>(\$132,782,483)</b>	<b>\$174,799,944</b>	<b>\$42,017,461</b>	<b>1.57%</b>
<b>1999 Totals All Hospitals</b>	<b>\$4,358,701,105</b>	<b>\$1,470,849,103</b>	<b>\$166,514,902</b>	<b>\$120,338,552</b>	<b>\$2,600,998,548</b>	<b>\$2,678,508,364</b>	<b>(\$77,509,816)</b>	<b>\$151,795,461</b>	<b>\$74,285,645</b>	<b>2.86%</b>
<b>Net Change</b>	<b>\$423,574,020</b>	<b>\$312,880,471</b>	<b>\$24,820,328</b>	<b>\$10,252,768</b>	<b>\$75,620,453</b>	<b>\$130,893,120</b>	<b>(\$55,272,667)</b>	<b>\$23,004,483</b>	<b>(\$32,268,184)</b>	
<b>% Change</b>	<b>9.72%</b>	<b>21.27%</b>	<b>14.91%</b>	<b>8.52%</b>	<b>2.91%</b>	<b>4.89%</b>	<b>-71.31%</b>	<b>15.15%</b>	<b>-43.44%</b>	

\* Rate of return=EROE/Net Patient Revenue

## COMPOSITE STATEMENT OF OPERATIONS BY PAYOR

Table 8 presents the reported EROE for all hospitals by payor category.

<b>TABLE 8</b>						
<b>Composite Statement of Operations All Hospitals - By Payor FY 2000</b>						
	<b>Total</b>	<b>Medicare</b>	<b>Medicaid</b>	<b>PEIA</b>	<b>Other Govt.</b>	<b>Non-Govt.</b>
Gross Patient Revenue	\$4,782,275,124	\$2,256,037,414	\$702,785,679	\$193,323,014	\$166,116,206	\$1,464,012,811
Contractual Allowances	\$1,783,729,574	\$1,098,438,118	\$376,663,350	\$86,536,725	\$47,990,916	\$174,100,465
Bad Debt	\$191,335,230	\$8,135,746	\$2,289,695	\$2,971,393	\$2,289,623	\$175,648,773
Charity Care	\$130,591,320	\$2,190,020	\$711,673	\$1,171,697	\$2,245,140	\$124,272,790
<b>NET PATIENT REVENUE</b>	<b>\$2,676,619,000</b>	<b>\$1,147,273,530</b>	<b>\$323,120,961</b>	<b>\$102,643,199</b>	<b>\$113,590,527</b>	<b>\$989,990,783</b>
Operating Expenses	\$2,809,401,484	\$1,325,334,636	\$412,859,377	\$113,569,786	\$97,586,840	\$860,050,846
<b>INCOME FROM PATIENT SERVICES</b>	<b>(\$132,782,484)</b>	<b>(\$178,061,106)</b>	<b>(\$89,738,416)</b>	<b>(\$10,926,587)</b>	<b>\$16,003,687</b>	<b>\$129,939,937</b>
Other Operating Revenue	\$100,035,266					
Non-Operating Revenue	\$74,764,678					
<b>EXCESS REVENUE OVER EXPENSE (EROE)</b>	<b>\$42,017,460</b>					

## COMPOSITE STATEMENT OF OPERATIONS: FIVE-YEAR NET CHANGE

Table 9 depicts the change in financial status by payor in dollars and percentages between 1996 and 2000.

<p style="text-align: center;"><b>TABLE 9</b>  <b>Composite Statement of Operations</b>  <b>All Hospitals - By Payor</b>  <b>Five-Year Net Change FY 1996-2000</b></p>												
	Net Change Total	% Chng.	Net Change Medicare	% Chng.	Net Change Medicaid	% Chng.	Net Change PEIA	% Chng.	Net Change Other Govt.	% Chng.	Net Change Non-Govt.	% Chng.
Gross Patient Revenue	\$1,148,347,383	31.60%	\$529,733,421	30.69%	\$153,641,757	27.98%	\$55,617,173	40.39%	\$40,329,239	32.06%	\$369,025,793	33.70%
Contractual Allowances	\$709,856,097	66.10%	\$413,389,581	60.33%	\$155,382,257	70.22%	\$51,765,812	148.88%	\$20,758,907	76.33%	\$68,559,540	65.02%
Bad Debt	\$65,911,339	52.55%	\$6,997,263	699.01%	\$2,072,899	956.15%	(\$899,395)	-23.24%	(\$383,779)	-14.17%	\$58,124,351	49.41%
Charity Care	\$46,062,850	54.49%	(\$134,313)	-5.78%	\$672,304	1707.70%	\$726,763	163.34%	\$1,865,826	492.41%	\$42,932,270	52.78%
<b>NET PATIENT REVENUE</b>	<b>\$326,517,097</b>	<b>13.89%</b>	<b>\$109,480,890</b>	<b>10.55%</b>	<b>(\$4,485,703)</b>	<b>-1.37%</b>	<b>\$4,023,993</b>	<b>4.08%</b>	<b>\$18,088,285</b>	<b>18.94%</b>	<b>\$199,409,632</b>	<b>25.22%</b>
Operating Expenses (Reported)	\$589,584,678	26.56%	\$284,577,639	27.31%	\$76,425,957	21.90%	\$28,250,095	34.24%	\$19,946,939	26.05%	\$180,384,048	26.94%
<b>INCOME FROM PATIENT SERVICES</b>	<b>(\$263,067,581)</b>	<b>-201.92%</b>	<b>(\$175,096,749)</b>	<b>-4013.19%</b>	<b>(\$80,911,660)</b>	<b>-379.60%</b>	<b>(\$24,226,102)</b>	<b>-150.25%</b>	<b>(\$1,858,654)</b>	<b>-9.82%</b>	<b>\$19,025,584</b>	<b>15.74%</b>
Other Operating Revenue	\$48,274,641	93.27%										
Non-Operating Revenue	\$24,681,465	49.28%										
<b>EXCESS REVENUE OVER EXPENSE (EROE)</b>	<b>(\$190,111,475)</b>	<b>-81.90%</b>										

Note: The above chart is provided to demonstrate the 5-year net change FY 1996 - FY 2000 which encompasses the effects of the Balanced Budget Act of 1997. Total EROE has declined by \$190 million or 81.9% from 1996 to 2000 reported figures.



## UNCOMPENSATED CARE - ALL HOSPITALS

A three-year comparison of uncompensated care dollars and percentages is shown on Tables 10 and 11. Hospitals reported in FY 2000 that bad debt increased compared with 1999 as total bad debt grew to \$191 million or 4% of gross revenue.

Fiscal Year	Bad Debt	Charity Care	Uncompensated Care
1998	\$155,342,477	\$109,897,457	\$265,239,934
1999	\$166,514,902	\$120,338,552	\$286,853,454
2000	\$191,335,230	\$130,591,320	\$321,926,550

Fiscal Year	Bad Debt	Charity Care
1998	3.74%	2.65%
1999	3.82%	2.76%
2000	4.00%	2.73%

Uncompensated care amounts, defined as Bad Debt and Charity Care, are shown for each hospital in Table 12.

Hospital	Gross Patient Revenue	Bad Debt	% of GPR	Charity Care	% of GPR	Total Uncompensated Care	% of GPR
Beckley Appalachian Regional	\$84,192,235	\$2,638,023	3.13%	\$1,469,214	1.75%	\$4,107,237	4.88%
Bluefield Regional Medical Center	\$142,098,038	\$4,597,992	3.24%	\$1,856,956	1.31%	\$6,454,948	4.54%
Boone Memorial Hospital	\$14,638,387	\$698,956	4.77%	\$258,331	1.76%	\$957,287	6.54%
Braxton County Memorial Hospital	\$12,520,552	\$661,019	5.28%	\$26,782	0.21%	\$687,801	5.49%
Broadus Hospital	\$6,721,883	\$638,042	9.49%	\$103,872	1.55%	\$741,914	11.04%
Cabell Huntington Hospital	\$198,515,753	\$12,137,044	6.11%	\$6,321,131	3.18%	\$18,458,175	9.30%
Camden-Clark Memorial	\$169,502,759	\$5,438,706	3.21%	\$3,230,296	1.91%	\$8,669,002	5.11%
Charleston Area Medical Center	\$697,094,664	\$30,176,000	4.33%	\$11,623,000	1.67%	\$41,799,000	6.00%
City Hospital	\$82,579,391	\$5,697,341	6.90%	\$633,399	0.77%	\$6,330,740	7.67%
Davis Memorial Hospital	\$91,206,056	\$5,084,234	5.57%	\$1,618,180	1.77%	\$6,702,414	7.35%
Eye & Ear Clinic	\$6,309,569	\$64,558	1.02%	\$211	0.00%	\$64,769	1.03%
Fairmont General Hospital	\$99,162,709	\$3,299,706	3.33%	\$615,956	0.62%	\$3,915,662	3.95%
Grafton City Hospital	\$15,425,090	\$460,591	2.99%	\$161,086	1.04%	\$621,677	4.03%
Grant Memorial Hospital	\$31,534,799	\$1,599,997	5.07%	\$943,934	2.99%	\$2,543,931	8.07%
Greenbrier Valley Hospital	\$65,186,338	\$3,358,846	5.15%	\$4,806	0.01%	\$3,363,652	5.16%
Guyan Valley Hospital	\$4,922,558	\$341,873	6.95%	\$14,245	0.29%	\$356,118	7.23%
Hampshire Memorial Hospital	\$11,513,008	\$564,886	4.91%	\$342,976	2.98%	\$907,862	7.89%
Highland Hospital	\$18,762,734	\$786,608	4.19%	\$0	0.00%	\$786,608	4.19%
Huntington Rehab Hospital	\$21,356,227	\$36,000	0.17%	\$0	0.00%	\$36,000	0.17%
Jackson General Hospital	\$36,674,086	\$2,397,928	6.54%	\$773,677	2.11%	\$3,171,605	8.65%
Jefferson Memorial Hospital	\$31,601,759	\$1,733,245	5.48%	\$315,795	1.00%	\$2,049,040	6.48%

Continued

**TABLE 12**  
**Uncompensated Care**  
**All Hospitals**  
**FY 2000**

Hospital	Gross Patient Revenue	Bad Debt	% of GPR	Charity Care	% of GPR	Total Uncompensated Care	% of GPR
Logan General Hospital	\$126,434,529	\$9,408,688	7.44%	\$1,397,104	1.11%	\$10,805,792	8.55%
Man Appalachian Regional Hospital	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Mildred Mitchell-Bateman Hospital	\$14,465,457	\$4,005,905	27.69%	\$7,348,702	50.80%	\$11,354,607	78.49%
Minnie Hamilton Health Care Center	\$8,449,817	\$446,343	5.28%	\$223,234	2.64%	\$669,577	7.92%
Monongalia General Hospital	\$121,350,058	\$3,299,713	2.72%	\$1,048,812	0.86%	\$4,348,525	3.58%
Montgomery General Hospital	\$30,583,103	\$1,188,170	3.89%	\$917,494	3.00%	\$2,105,664	6.89%
Morgan County War Memorial	\$12,657,856	\$696,133	5.50%	\$107,775	0.85%	\$803,908	6.35%
MountainView Regional Hospital	\$42,422,664	\$30,324	0.07%	\$0	0.00%	\$30,324	0.07%
Ohio Valley General Hospital	\$125,753,148	\$1,689,206	1.34%	\$3,847,095	3.06%	\$5,536,301	4.40%
Plateau Medical Center	\$29,213,412	\$1,682,124	5.76%	\$277,475	0.95%	\$1,959,599	6.71%
Pleasant Valley Hospital	\$81,415,555	\$4,284,495	5.26%	\$545,096	0.67%	\$4,829,591	5.93%
Pocahontas Memorial Hospital	\$7,032,043	\$267,651	3.81%	\$748	0.01%	\$268,399	3.82%
Potomac Valley Hospital	\$23,673,426	\$811,320	3.43%	\$520,479	2.20%	\$1,331,799	5.63%
Preston Memorial Hospital	18733946	\$1,546,344	8.25%	\$248,960	1.33%	\$1,795,304	9.58%
Princeton Community Hospital	\$126,362,619	\$4,308,260	3.41%	\$2,092,736	1.66%	\$6,400,996	5.07%
Putnam General Hospital	\$58,779,990	\$2,607,387	4.44%	\$175,764	0.30%	\$2,783,151	4.73%
Raleigh General Hospital	\$149,949,864	\$2,966,660	1.98%	\$2,572,030	1.72%	\$5,538,690	3.69%
Reynolds Memorial Hospital	\$55,476,798	\$1,160,728	2.09%	\$859,844	1.55%	\$2,020,572	3.64%
Richwood Area Medical Center	\$5,658,934	\$617,286	10.91%	\$0	0.00%	\$617,286	10.91%
River Park Hospital	\$23,982,112	\$472,963	1.97%	\$359,233	1.50%	\$832,196	3.47%
Roane General Hospital	\$16,281,867	\$764,498	4.70%	\$245,937	1.51%	\$1,010,435	6.21%
Sharpe Hospital	\$55,229,391	\$7,608,800	13.78%	\$39,594,195	71.69%	\$47,202,995	85.47%
Sistersville General Hospital	6301121	\$961,349	15.26%	\$89,249	1.42%	\$1,050,598	16.67%
Southern Hills Regional Hospital	\$28,538,977	\$64,922	0.23%	\$0	0.00%	\$64,922	0.23%
St Francis Hospital	\$116,542,872	\$2,688,650	2.31%	\$948,467	0.81%	\$3,637,117	3.12%
St Joseph's Hospital - Buckhannon	\$30,694,570	\$1,273,275	4.15%	\$958,011	3.12%	\$2,231,286	7.27%
St Joseph's Hospital - Parkersburg	\$125,357,406	\$3,461,005	2.76%	\$1,622,836	1.29%	\$5,083,841	4.06%
St Luke's Hospital	\$30,707,560	\$1,461,227	4.76%	\$71,065	0.23%	\$1,532,292	4.99%
St Mary's Hospital	\$240,511,739	\$11,050,078	4.59%	\$5,102,043	2.12%	\$16,152,121	6.72%
Stonewall Jackson Mem. Hospital	\$36,381,376	\$907,703	2.49%	\$309,494	0.85%	\$1,217,197	3.35%
Summers ARH	\$12,199,077	\$213,100	1.75%	\$318,656	2.61%	\$531,756	4.36%
Summersville Memorial Hospital	\$36,760,735	\$1,735,455	4.72%	\$351,835	0.96%	\$2,087,290	5.68%
Thomas Memorial Hospital	\$150,941,958	\$4,949,045	3.28%	\$4,309,531	2.86%	\$9,258,576	6.13%
United Hospital Center	\$183,347,292	\$6,322,248	3.45%	\$4,656,335	2.54%	\$10,978,583	5.99%
Webster County Memorial Hospital	\$5,343,723	\$120,000	2.25%	\$151,745	2.84%	\$271,745	5.09%
Weirton Medical Center	\$98,584,834	\$2,555,446	2.59%	\$1,580,233	1.60%	\$4,135,679	4.20%
Welch Emergency Hospital	\$27,417,743	\$1,751,251	6.39%	\$2,028,192	7.40%	\$3,779,443	13.78%
West Virginia Rehab. Center	\$6,013,850	\$1,917,931	31.89%	\$50,591	0.84%	\$1,968,522	32.73%
West Virginia University Hospital	\$353,416,660	\$12,410,092	3.51%	\$10,110,642	2.86%	\$22,520,734	6.37%
Western Hills Rehab. Hospital	\$21,513,615	\$0	0.00%	\$0	0.00%	\$0	0.00%
Wetzel County Hospital	\$28,876,243	\$1,332,835	4.62%	\$400,504	1.39%	\$1,733,339	6.00%
Wheeling Hospital	\$213,160,145	\$3,655,091	1.71%	\$3,969,269	1.86%	\$7,624,360	3.58%
Williamson Memorial Hospital	\$54,238,444	\$229,934	0.42%	\$866,062	1.60%	\$1,095,996	2.02%
<b>2000 Totals</b>	<b>\$4,782,275,124</b>	<b>\$191,335,230</b>	<b>4.00%</b>	<b>\$130,591,320</b>	<b>2.73%</b>	<b>\$321,926,550</b>	<b>6.73%</b>

N/R = Not Reported

## HOSPITAL WAGES

In order to place the FY 2000 increase in wages of 7.83% into perspective, Table 13 gives a comparison of each category as reported on the annual wage survey. The category Interns, Residents, & Fellows experienced a dramatic decrease during the period due to a change of policy by West Virginia University in accounting for and paying interns and residents.

	<b>FY 1998</b>	<b>FY 1999</b>	<b>FY 2000</b>	<b>% Increase</b>
Management Supervision	\$170,018,117	\$174,459,538	\$180,501,954	6.17%
Technicians and Specialists	\$281,310,517	\$290,280,045	\$305,953,639	8.76%
Registered Nurses	\$376,991,620	\$393,017,928	\$419,203,551	11.20%
Licensed Vocational Practical Nurses	\$64,130,857	\$65,018,346	\$66,217,422	3.25%
Aides, Orderlies, Attendants	\$78,544,613	\$84,075,111	\$86,315,835	9.89%
Physicians	\$69,142,326	\$81,423,747	\$82,064,671	18.69%
Interns, Residents & Fellows	\$14,642,819	\$3,731,973	\$8,105,647	-44.64%
Non-Physician Medical Practitioners	\$9,386,520	\$10,428,914	\$10,559,670	12.50%
Environmental, Hotel and Food Service	\$93,970,935	\$92,350,754	\$96,257,866	2.43%
Clerical and Other Administrative	\$146,792,459	\$151,905,690	\$158,206,959	7.78%
Other Employee Classification	\$16,406,744	\$13,070,093	\$11,473,390	-30.07%
<b>Total</b>	<b>\$1,321,337,527</b>	<b>\$1,359,762,139</b>	<b>\$1,424,860,604</b>	<b>7.83%</b>

## HOSPITAL WAGES

Wages and salaries presented in Table 14 are the largest expense item to hospitals. In FY2000, hospitals reported salaries and benefits of \$1.4 billion of a total reported operating expense of \$2.8 billion equating to 51% of the hospital expense.

Hospital	1999			2000		
	Total FTEs	Total Salaries & Benefits	Average Salary & Benefits Per FTE	Total FTEs	Total Salaries & Benefits	Average Salary & Benefits Per FTE
Beckley Appalachian Regional	650	\$29,366,264	\$45,172	687	\$26,871,140	\$39,105
Bluefield Regional Medical Center	987	\$37,912,035	\$38,431	950	\$38,952,567	\$41,020
Boone Memorial Hospital	121	\$3,512,025	\$29,116	123	\$3,684,624	\$29,981
Braxton County Memorial Hospital	117	\$3,611,034	\$30,996	125	\$4,542,873	\$36,256
Broadus Hospital	137	\$3,552,353	\$25,956	125	\$3,687,172	\$29,448
Cabell Huntington Hospital	1,295	\$66,542,227	\$51,396	1,266	\$68,914,331	\$54,452
Camden-Clark Memorial	1,179	\$44,851,626	\$38,045	1,271	\$48,168,904	\$37,907
Charleston Area Medical Center	4,115	\$176,968,467	\$43,002	4,292	\$187,075,134	\$43,591
City Hospital	677	\$26,768,066	\$39,516	703	\$31,585,685	\$44,962
Davis Memorial Hospital	582	\$24,804,231	\$42,601	540	\$24,941,660	\$46,204
Eye & Ear Clinic	60	\$2,091,820	\$34,922	58	\$2,084,270	\$35,936
Fairmont General Hospital	597	\$25,192,634	\$42,227	611	\$25,988,986	\$42,556
Grafton City Hospital	222	\$6,148,148	\$27,732	223	\$6,692,288	\$29,957
Grant Memorial Hospital	320	\$9,909,614	\$31,000	294	\$10,238,982	\$34,830
Greenbrier Valley Hospital	347	\$12,904,654	\$37,221	340	\$13,622,663	\$40,090
Guyan Valley Hospital	92	\$3,036,031	\$33,108	77	\$2,666,150	\$34,536
Hampshire Memorial Hospital	115	\$3,088,507	\$26,787	113	\$3,220,099	\$28,396
Highland Hospital	194	\$5,063,127	\$26,139	265	\$8,545,596	\$32,211
Huntington Rehab Hospital	125	\$4,348,666	\$34,921	113	\$4,430,050	\$39,066
Jackson General Hospital	298	\$12,459,045	\$41,831	306	\$13,438,295	\$43,936
Jefferson Memorial Hospital	288	\$12,457,319	\$43,285	306	\$12,999,438	\$42,468
Logan General Hospital	843	\$39,377,362	\$46,694	759	\$36,948,473	\$48,700
Man Appalachian Regional Hospital	189	\$8,903,882	\$47,061	N/R	N/R	N/R
Mildred Mitchell-Bateman Hospital	319	\$9,198,038	\$28,816	300	\$10,322,729	\$34,409
Minnie Hamilton Health Care Center	173	\$4,604,632	\$26,663	178	\$5,080,929	\$28,529
Monongalia General Hospital	870	\$34,872,272	\$40,083	867	\$35,906,846	\$41,415
Montgomery General Hospital	269	\$11,968,080	\$44,508	242	\$10,704,349	\$44,233
Morgan County War Memorial	111	\$3,882,323	\$35,071	110	\$4,138,634	\$37,727
MountainView Regional Hospital	244	\$8,861,519	\$36,288	255	\$9,140,135	\$35,886
Ohio Valley General Hospital	974	\$36,571,204	\$37,532	971	\$36,035,291	\$37,100

Continued

**TABLE 14**  
**Comparison of Full Time Equivalents (FTEs)**  
**And Total Wages and Salaries (Including Benefits)**  
**All Hospitals**  
**FY 1999 & 2000**

Hospital	1999			2000		
	Total FTEs	Total Salaries & Benefits	Average Salary & Benefits Per FTE	Total FTEs	Total Salaries & Benefits	Average Salary & Benefits Per FTE

**TABLE 14**  
**Comparison of Full Time Equivalents (FTEs)**  
**And Total Wages and Salaries (Including Benefits)**  
**All Hospitals**  
**FY 1999 & 2000**

Hospital	1999			2000		
	Total FTEs	Total Salaries & Benefits	Average Salary & Benefits Per FTE	Total FTEs	Total Salaries & Benefits	Average Salary & Benefits Per FTE
Plateau Medical Center	N/R	N/R	N/R	240	\$7,919,111	\$32,941
Pleasant Valley Hospital	653	\$25,190,499	\$38,588	687	\$27,610,802	\$40,173
Pocahontas Memorial Hospital	85	\$2,301,717	\$27,050	81	\$2,266,701	\$28,144
Potomac Valley Hospital	194	\$5,705,730	\$29,457	195	\$5,865,166	\$30,155
Preston Memorial Hospital	180	\$6,143,257	\$34,148	179	\$6,391,439	\$35,766
Princeton Community Hospital	999	\$37,964,281	\$38,010	1,030	\$39,677,346	\$38,510
Putnam General Hospital	315	\$12,012,580	\$38,123	307	\$12,380,217	\$40,326
Raleigh General Hospital	926	\$34,504,086	\$37,245	837	\$33,320,844	\$39,810
Reynolds Memorial Hospital	430	\$16,586,637	\$38,592	435	\$17,598,836	\$40,420
Richwood Area Medical Center	43	\$1,585,544	\$36,959	83	\$2,337,226	\$28,159
River Park Hospital	175	\$6,050,925	\$34,518	196	\$6,731,719	\$34,276
Roane General Hospital	220	\$7,017,984	\$31,943	214	\$7,282,124	\$33,965
Sharpe Hospital	380	\$11,410,237	\$30,059	435	\$13,336,587	\$30,659
Sistersville General Hospital	76	\$2,323,097	\$30,407	77	\$2,416,703	\$31,509
Southern Hills Regional Hospital	145	\$4,768,474	\$32,909	150	\$5,276,109	\$35,268
St Francis Hospital	567	\$21,599,347	\$38,121	586	\$23,989,127	\$40,937
St Joseph's Hospital - Buckhannon	277	\$9,312,767	\$33,657	269	\$9,413,628	\$34,982
St Joseph's Hospital - Parkersburg	835	\$31,742,025	\$38,033	868	\$34,003,049	\$39,188
St Luke's Hospital	199	\$6,746,527	\$33,988	212	\$7,204,428	\$33,999
St Mary's Hospital	1,777	\$80,525,789	\$45,323	1,792	\$81,940,270	\$45,731
Stonewall Jackson Mem. Hospital	301	\$10,893,105	\$36,154	298	\$11,071,697	\$37,141
Summers ARH	135	\$5,849,847	\$43,204	140	\$5,986,323	\$42,824
Summersville Memorial Hospital	329	\$11,866,720	\$36,102	338	\$12,661,303	\$37,504
Thomas Memorial Hospital	1,016	\$39,222,819	\$38,613	1,019	\$40,774,798	\$40,015
United Hospital Center	1,285	\$54,105,457	\$42,122	1,319	\$57,071,676	\$43,266
Webster County Memorial Hospital	90	\$3,095,594	\$34,434	90	\$3,526,245	\$39,312
Weirton Medical Center	794	\$29,394,034	\$37,016	852	\$33,754,311	\$39,613
Welch Emergency Hospital	311	\$9,023,606	\$29,005	309	\$10,008,819	\$32,412
West Virginia Rehab Center	213	\$7,918,223	\$37,122	218	\$8,917,013	\$40,941
West Virginia University Hospital	2,441	\$97,790,958	\$40,063	2,532	\$104,824,976	\$41,405
Western Hills Rehab. Hospital	125	\$4,439,153	\$35,599	134	\$4,964,855	\$36,941
Wetzel County Hospital	192	\$7,043,594	\$36,705	194	\$7,778,238	\$40,092
Wheeling Hospital	1,690	\$71,958,171	\$42,586	1,674	\$74,769,505	\$44,660
Williamson Memorial Hospital	259	\$10,842,152	\$41,829	276	\$11,161,122	\$40,439
<b>Total</b>	<b>34,161</b>	<b>\$1,359,762,14<sub>1</sub></b>	<b>\$39,804</b>	<b>34,734</b>	<b>\$1,424,860,606</b>	<b>\$41,022</b>

N/R = Not reported

## CRITICAL ACCESS HOSPITALS

Critical Access Hospitals are experiencing financial hardship. These smaller acute facilities lost \$4.3 million in FY 2000. Although these facilities are reimbursed on a system which assumes less risk than the prospective payment system, they continue to operate at a loss.

**TABLE 15**

**Statement of Operations for Critical Access Hospitals, Fiscal Year 2000**

Hospital	Gross Patient Revenue	Contractual Allowance	Bad Debt	Charity Care	Net Patient Revenue	Operating Expenses	Income from Patient Services	Other Revenue	(EROE) Excess Revenue Over Expenses	Net Rate of Return
Braxton County Memorial Hospital	\$12,520,552	\$3,805,822	\$661,019	\$26,782	\$8,026,929	\$8,249,549	(\$222,620)	\$275,678	\$53,058	0.66%
Broaddus Hospital	\$6,721,883	\$792,897	\$638,042	\$103,872	\$5,187,072	\$6,884,251	(\$1,697,179)	\$152,376	(\$1,544,803)	-29.78%
Grafton City Hospital	\$15,425,090	\$3,668,828	\$460,591	\$161,086	\$11,134,585	\$11,793,099	(\$658,514)	\$738,232	\$79,718	0.72%
Guyan Valley Hospital	\$4,922,558	\$329,458	\$341,873	\$14,245	\$4,236,982	\$4,224,600	\$12,382	\$68,198	\$80,580	1.90%
Man Appalachian Regional Hospital	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Minnie Hamilton Health Care Center	\$8,449,817	\$587,757	\$446,343	\$223,234	\$7,192,483	\$8,456,335	(\$1,263,852)	\$889,118	(\$374,734)	-5.21%
Morgan County War Memorial	\$12,657,856	\$3,858,493	\$696,133	\$107,775	\$7,995,455	\$7,948,084	\$47,371	\$0	\$47,371	0.59%
Richwood Area Medical Center	\$5,658,934	\$1,972,301	\$617,286	\$0	\$3,069,347	\$4,085,228	(\$1,015,881)	\$270,041	(\$745,840)	-24.30%
Roane General Hospital	\$16,281,867	\$4,395,916	\$764,498	\$245,937	\$10,875,516	\$11,629,318	(\$753,802)	\$554,415	(\$199,387)	-1.83%
Sistersville General Hospital	\$6,301,121	\$1,515,803	\$961,349	\$89,249	\$3,734,720	\$3,856,670	(\$121,950)	\$175,259	\$53,309	1.43%
Summers ARH	\$12,199,077	\$3,120,205	\$213,100	\$318,656	\$8,547,116	\$10,486,393	(\$1,939,277)	\$412,085	(\$1,527,192)	-17.87%
Webster County Memorial Hospital	\$5,343,723	\$465,607	\$120,000	\$151,745	\$4,606,371	\$5,314,135	(\$707,764)	\$465,885	(\$241,879)	-5.25%
<b>Total CAH Hospitals</b>	<b>\$106,482,478</b>	<b>\$24,513,087</b>	<b>\$5,920,234</b>	<b>\$1,442,581</b>	<b>\$74,606,576</b>	<b>\$82,927,662</b>	<b>(\$8,321,086)</b>	<b>\$4,001,287</b>	<b>(\$4,319,799)</b>	<b>-5.79%</b>

Psychiatric hospitals reported an operating loss of \$51 million which is an improvement from the previous year.

**TABLE 16**

**Statement of Operations for Psychiatric Hospitals, Fiscal Year 2000**

HOSPITAL	GROSS PATIENT REVENUE	CONTRACTUAL ALLOWANCE	BAD DEBT	CHARITY CARE	NET PATIENT REVENUE	OPERATING EXPENSES	INCOME FROM PATIENT SERVICES	OTHER REVENUE	(EROE) EXCESS REVENUE OVER EXPENSES	NET RATE OF RETURN
Mildred Mitchell-Bateman Hospital	\$14,465,457	\$1,224,603	\$4,005,905	\$7,348,702	\$1,886,247	\$15,294,693	(\$13,408,446)	\$12,144,504	(\$1,263,942)	-67.01%
River Park Hospital	\$23,982,112	\$10,956,161	\$472,963	\$359,233	\$12,193,755	\$12,692,519	(\$498,764)	\$43,674	(\$455,090)	-3.73%
Sharpe Hospital	\$55,229,391	\$5,773,573	\$7,608,800	\$39,594,195	\$2,252,823	\$22,944,261	(\$20,691,438)	\$18,152,072	(\$2,539,366)	-112.72%
Highland Hospital	\$18,762,734	\$5,811,693	\$786,608	\$0	\$12,164,433	\$14,071,961	(\$1,907,528)	\$1,045,529	(\$861,999)	-7.09%
<b>Subtotal Psych</b>	<b>\$112,439,694</b>	<b>\$23,766,030</b>	<b>\$12,874,276</b>	<b>\$47,302,130</b>	<b>\$28,497,258</b>	<b>\$65,003,434</b>	<b>(\$36,506,176)</b>	<b>\$31,385,779</b>	<b>(\$5,120,397)</b>	<b>-17.97%</b>

Rate of Return=EROE/Net Patient Revenue

Rehabilitation hospitals realized profits of \$2.9 million down from \$10.6 million from the previous year.

**Table 17**

**Statement of Operations for Rehabilitation Hospitals, Fiscal Year 2000**

HOSPITAL	GROSS PATIENT REVENUE	CONTRACTUAL ALLOWANCE	BAD DEBT	CHARITY CARE	NET PATIENT REVENUE	OPERATING EXPENSES	INCOME FROM PATIENT SERVICES	OTHER REVENUE	(EROE) EXCESS REVENUE OVER EXPENSES	NET RATE OF RETURN
Huntington Rehab Hospital	\$21,356,227	\$12,182,246	\$36,000	\$0	\$9,137,981	\$8,487,059	\$650,922	\$196,090	\$847,012	9.27%
MountainView Regional Hospital	\$42,422,664	\$23,070,352	\$30,324	\$0	\$19,321,988	\$19,154,432	\$167,556	\$592,523	\$760,079	3.93%
Southern Hills Regional Hospital	\$28,538,977	\$16,269,020	\$64,922	\$0	\$12,205,035	\$11,417,940	\$787,095	\$26,346	\$813,441	6.66%
West Virginia Rehab. Center	\$6,013,850	\$2,173,246	\$1,917,931	\$50,591	\$1,872,082	\$3,830,203	(\$1,958,121)	\$1,772,238	(\$185,883)	-9.93%
Western Hills Rehab. Hospital	\$21,513,616	\$11,763,111	\$0	\$0	\$9,750,505	\$9,052,051	\$698,454	\$50,597	\$749,051	7.68%
<b>Subtotal Rehab</b>	<b>\$119,845,334</b>	<b>\$65,457,975</b>	<b>\$2,049,177</b>	<b>\$50,591</b>	<b>\$52,287,591</b>	<b>\$51,941,685</b>	<b>\$345,906</b>	<b>\$2,637,794</b>	<b>\$2,983,700</b>	<b>5.71%</b>

Rate of Return=EROE/Net Patient Revenue



Table 18 summarizes hospital discharges by payor for years 1998 - 2000. Discharges increased 5.4% over the 3 year period.

<b>TABLE 18</b>						
<b>FY 2000 All Payor Discharges for Acute Care Units All Hospitals</b>						
<b>FY</b>	<b>Medicare</b>	<b>Medicaid</b>	<b>PEIA</b>	<b>Other Govt.</b>	<b>Non-Govt.</b>	<b>Total</b>
1998	139,568	45,131	9,498	7,205	75,132	276,834
1999	144,861	45,771	10,129	6,953	79,814	287,528
2000	147,164	45,608	10,423	7,020	81,784	291,999

## UTILIZATION DATA: ALL HOSPITALS

Table 19 summarizes hospital utilization data by payor for FY 2000, reporting increased Inpatient Days, Discharges and Facility Occupancy.

Hospital	Inpatient Days						Discharges						Total Beds	Facility	
	Medicare	Medicaid	PEIA	Other Govt.	Non Govt.	Total	Medicare	Medicaid	PEIA	Other Govt.	Non Govt.	Total	Licensed	Occupancy	ALOS
Beckley Appalachian Regional	28,230	10,164	840	2,708	6,644	48,566	4,593	1,652	183	480	1,585	8,493	173	76.9%	2.4
Bluefield Regional Med Center	35,431	5,273	628	2,565	4,862	48,759	5,041	1,304	236	219	1,647	8,447	265	50.4%	5.8
Boone Memorial Hospital	2,792	225	25	5	1,761	4,808	535	67	8	2	142	754	38	34.7%	6.4
Braxton County Memorial	1,680	132	21	54	337	2,224	502	63	9	20	156	750	25	24.4%	3
Broaddus Hospital	4,168	12,686	11	8	5,175	22,048	334	26	6	2	48	416	72	83.9%	53
Cabell Huntington Hospital	23,947	13,219	1,022	947	14,922	54,057	3,821	3,782	396	219	4,607	12,825	293	50.5%	4.2
Camden-Clark Memorial	41,360	5,845	1,690	718	13,169	62,782	6,602	1,662	392	171	3,885	12,712	343	50.1%	4.9
Charleston Area Medical Center	107,642	25,205	8,807	5,959	41,647	189,260	15,420	5,444	1,866	965	9,908	33,603	919	56.4%	5.6
City Hospital	22,769	4,300	874	317	9,595	37,855	3,074	1,142	241	73	2,831	7,361	260	39.9%	5.1
Davis Memorial Hospital	15,783	2,824	937	224	3,850	23,618	3,302	921	311	71	1,480	6,085	115	56.3%	3.9
Eye & Ear Clinic	21	10	4	3	17	55	14	3	2	2	12	33	35	0.4%	1.7
Fairmont General Hospital	26,946	5,666	788	1,366	5,656	40,422	3,980	1,223	219	222	1,675	7,319	268	41.3%	5.5
Grafton City Hospital	4,819	21,187	11	445	3,337	29,799	796	168	7	13	168	1,152	91	89.7%	25.9
Grant Memorial Hospital	8,351	1,606	176	121	1,532	11,786	1,350	328	50	28	595	2,351	61	52.9%	5
Greenbrier Valley Hospital	13,765	2,059	598	632	2,559	19,613	2,365	627	171	141	839	4,143	122	44.0%	4.7
Guyan Valley Hospital	3,101	85	0	224	176	3,586	204	7	0	26	4	241	19	51.7%	14.9
Hampshire Memorial Hospital	1,278	10,500	70	25	792	12,665	433	134	36	11	177	791	47	73.8%	16
Highland Hospital	1,908	4,696	354	10	3,516	10,484	188	446	37	2	407	1,080	80	35.9%	9.7
Huntington Rehab Hospital	11,084	265	0	311	2,456	14,116	594	15	0	15	120	744	40	96.7%	19
Jackson General Hospital	9,425	1,922	776	143	2,313	14,579	1,721	497	210	29	776	3,233	82	48.7%	4.5
Jefferson Memorial Hospital	6,308	993	111	73	2,666	10,151	1,043	348	36	30	991	2,448	114	24.4%	4.1
Logan General Hospital	14,167	4,334	437	1,943	2,959	23,840	2,752	1,359	160	426	971	5,668	132	49.5%	4.2
Man Appalachian Regional	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	74	N/R	N/R
Mildred M Bateman Hospital	4,297	466	1	3	24,263	29,020	138	8	1	2	563	712	90	88.3%	40.8
Minnie Hamilton Health Care	1,497	7,774	16	0	1,042	10,329	268	59	7	0	60	394	49	57.8%	26.2
Monongalia General Hospital	26,070	1,929	1,819	534	7,892	38,244	4,563	423	486	144	2,361	7,977	207	50.6%	4.8
Montgomery General Hospital	6,940	11,221	122	270	1,504	20,057	1,035	209	38	15	252	1,549	99	55.5%	12.9
Morgan County War Memorial	3,466	4,463	63	12	2,219	10,223	520	57	23	5	367	972	60	46.7%	10.5
Mountain View Reg Rehab	20,734	1,224	0	644	5,487	28,089	913	49	0	37	217	1,216	80	96.2%	23.1
Ohio Valley General Hospital	16,142	4,179	55	355	10,253	30,984	3,020	1,131	31	91	2,793	7,066	453	18.7%	4.4
Peterson Rehab Hospital	9,728	27,817	0	40	18,106	55,691	458	27	0	4	99	588	172	88.7%	94.7

Continued

**TABLE 19**  
**All Payor Utilization Data**  
**All Hospitals**  
**FY 2000**  
**All Units Excluding Nursery and Neonatal Intensive Care**

Hospital	Inpatient Days						Discharges						Total Beds	Facility	
	Medicare	Medicaid	PEIA	Other Govt.	Non Govt.	Total	Medicare	Medicaid	PEIA	Other Govt.	Non Govt.	Total	Licensed	Occupancy	ALOS
Plateau Medical Center	9,486	1,178	161	649	1,013	12,487	1,529	312	42	116	307	2,306	90	38.0%	5.4
Pleasant Valley Hospital	17,085	24,007	403	237	7,913	49,645	2,782	986	150	54	1,151	5,123	201	67.7%	9.7
Pocahontas Memorial Hospital	5,464	136	146	46	2,536	8,328	621	31	31	10	150	843	27	84.5%	9.9
Potomac Valley Hospital	4,024	753	140	56	1,443	6,416	916	262	50	19	497	1,744	63	27.9%	3.7
Preston Memorial Hospital	2,302	1,291	125	94	938	4,750	522	296	43	34	264	1,159	76	17.1%	4.1
Princeton Community Hospital	34,109	7,434	1,170	1,499	6,782	50,994	4,465	1,696	362	351	2,051	8,925	211	66.2%	5.7
Putnam General Hospital	10,330	1,085	328	187	2,803	14,733	1,706	242	92	39	884	2,963	68	59.4%	5
Raleigh General Hospital	25,947	7,874	1,179	2,465	7,055	44,520	4,475	2,429	340	527	2,526	10,297	392	31.1%	4.3
Reynolds Memorial Hospital	17,334	1,155	195	201	3,276	22,161	2,270	282	201	29	780	3,419	233	26.1%	6.5
Richwood Area Comm.Hospital	2,407	670	4	65	1,264	4,410	398	33	1	19	58	509	34	35.5%	8.7
River Park Hospital	3,494	19,457	485	310	5,442	29,188	442	647	70	54	855	2,068	165	48.5%	14.1
Roane General Hospital	2,894	4,251	73	346	4,647	12,211	552	247	25	5	184	1,013	60	55.8%	12.1
Sharpe Hospital	5,535	957	33	50	44,236	50,811	148	56	1	1	874	1,080	150	92.8%	47
Sistersville General	710	43	2	9	98	862	164	23	2	1	25	215	12	19.7%	4
Southern Hills Rehab	15,812	105	0	227	2,843	18,987	784	6	0	15	169	974	54	96.3%	19.5
St Francis Hospital	26,309	2,809	1,023	877	3,711	34,729	3,850	450	202	174	977	5,653	200	47.6%	6.1
St Joseph's - Buckhannon	6,357	2,478	257	302	4,631	14,025	1,222	439	101	80	604	2,446	95	40.4%	5.7
St Joseph's - Parkersburg	29,317	5,299	676	665	8,138	44,095	4,684	1,144	209	139	3,035	9,211	360	33.6%	4.8
St Luke's Hospital	5,171	1,084	130	208	870	7,463	981	262	37	48	307	1,635	79	25.9%	4.6
St Mary's Hospital	54,957	9,955	2,702	2,233	20,309	90,156	8,824	1,890	634	516	4,995	16,859	440	56.1%	5.3
Stonewall Jackson Memorial	10,935	2,079	620	252	2,069	15,955	1,836	601	184	75	632	3,328	70	62.4%	4.8
Summers County ARH	3,689	19,944	32	50	3,747	27,462	558	283	14	13	124	992	89	84.5%	27.7
Summersville Memorial	6,429	15,105	216	255	5,297	27,302	959	392	72	62	516	2,001	109	68.6%	13.6
Thomas Memorial Hospital	36,472	4,913	1,787	618	9,799	53,589	5,184	1,219	487	112	2,769	9,771	261	56.3%	5.5
United Hospital Center	56,825	7,108	2,429	742	13,345	80,449	7,592	1,805	621	204	3,714	13,936	375	58.8%	5.8
Webster County Memorial	443	68	22	5	50	588	179	32	8	2	31	252	6	26.8%	2.3
Weirton Medical Center	27,277	2,234	537	183	9,079	39,310	4,415	567	118	49	2,457	7,606	260	41.4%	5.2
Welch Emergency Hospital	3,459	18,803	237	204	2,121	24,824	660	522	61	49	320	1,612	124	54.8%	15.4
West Virginia Rehab Center	833	28	682	33	2,643	4,219	18	1	21	1	82	123	40	28.9%	34.3
West Virginia University	34,314	28,848	5,043	2,264	26,503	96,972	4,779	3,268	932	424	5,161	14,564	440	60.4%	6.7
Western Hills Rehabilitation	12,774	7	0	49	1,056	13,886	679	1	0	3	67	750	40	95.1%	18.5
Wetzel County Hospital	5,928	676	66	20	1,139	7,829	1,018	216	29	5	368	1,636	68	31.5%	4.8
Wheeling Memorial	41,981	3,032	699	548	16,240	62,500	6,654	758	188	140	4,394	12,134	277	61.8%	5.2
Williamson Memorial Hospital	8,652	3,496	241	745	1,847	14,981	1,719	1,029	76	185	720	3,729	76	54.0%	4
<b>2000 Total</b>	<b>1,002,904</b>	<b>390,621</b>	<b>42,099</b>	<b>37,353</b>	<b>425,590</b>	<b>1,898,567</b>	<b>147,164</b>	<b>45,608</b>	<b>10,423</b>	<b>7,020</b>	<b>81,784</b>	<b>291,999</b>	<b>10,123</b>	<b>51.4%</b>	<b>6.4</b>

NR=Not Reported

## DIAGNOSTIC RELATED GROUPS

The top 10 most common Diagnostic Related Groups (DRG) by volume of discharges from the Authority's uniform billing database are presented in Table 20. DRGs are a system of over 500 classifications of diagnoses in which patients demonstrate similar resource consumption and length-of-stay patterns.

**TABLE 20**  
**Top 10 DRGs in 2000**  
**Ranked by Number and Percent of Discharges**

DRG	Description	Number of Discharges		Percent of Discharges	
		1999	2000	1999	2000
391	Normal Newborns	14,550	14,553	5.1%	4.9%
373	Vaginal Delivery w/o Complicating Diagnoses	11,673	11,793	4.1%	4.0%
127	Heart Failure and Shock	10,193	10,929	3.6%	3.7%
88	Chronic Obstructive Pulmonary Disease	10,518	10,518	3.7%	3.6%
430	Psychoses	9,131	9,187	3.2%	3.1%
89	Simple Pneumonia and Pleurisy, Age>17 w CC	8,609	9,038	3.0%	3.1%
143	Chest Pain	5,740	6,195	2.0%	2.1%
182	Esophagitis, Gastroenteritis & Misc Digestive Disorders, Age>17 w/o CC	5,396	6,057	1.9%	2.0%
132	Atherosclerosis w CC	4,873	5,008	1.7%	1.7%
116	Other Perm Cardiac Pacemaker Implant PTCA Coronary Art Stent	4,815	4,994	1.7%	1.7%
	<b>Subtotal</b>	<b>85,498</b>	<b>88,272</b>	<b>29.8%</b>	<b>29.8%</b>
	<b>All other DRGs</b>	<b>201,217</b>	<b>207,909</b>	<b>70.2%</b>	<b>70.2%</b>
	<b>Total</b>	<b>286,715</b>	<b>296,181</b>	<b>100.0%</b>	<b>100.0%</b>

Table 21 presents the 10 most prevalent DRGs arranged by charge amount and percent. DRG 116, Cardiac Pacemaker Implants, was the highest with \$98 million, 3.8% of total.

DRG	Description	Total Charges		Percent	
		1999	2000	1999	2000
116	Other Perm Cardiac Pacemaker Implant	\$85,676,233	\$98,024,651	3.6%	3.8%
107	Coronary Bypass w/o Cardiac Cath	\$79,228,781	\$91,879,825	3.4%	3.6%
127	Heart Failure and Shock	\$72,747,390	\$79,426,211	3.1%	3.1%
209	Major Joint & Limb Reattachment Procedures of Lower Extremity	\$62,442,360	\$74,802,063	2.7%	2.9%
89	Simple Pneumonia & Pleurisy Age>17 w CC	\$62,947,604	\$68,904,278	2.7%	2.7%
88	Chronic Obstructive Pulmonary Disease	\$66,252,984	\$67,770,092	2.8%	2.6%
483	Tracheostomy Except for Face, Mouth & Neck Diagnoses	\$70,900,297	\$67,470,276	3.0%	2.6%
430	Psychoses	\$59,511,829	\$60,829,329	2.5%	2.4%
148	Major Small & Large Bowel Procedures w CC	\$47,326,305	\$54,633,483	2.0%	2.1%
475	Respiratory System Diagnosis with Ventilator Support	\$41,509,665	\$50,761,987	1.8%	2.0%
	<b>Subtotal</b>	<b>\$648,543,448</b>	<b>\$714,502,195</b>	<b>27.6%</b>	<b>27.7%</b>
	<b>All Other DRGs</b>	<b>\$1,702,006,684</b>	<b>\$1,865,643,032</b>	<b>72.4%</b>	<b>72.3%</b>
	<b>Total</b>	<b>\$2,350,550,132</b>	<b>\$2,580,145,227</b>	<b>100.0%</b>	<b>100.0%</b>

Table 22 presents the 10 highest DRGs by inpatient days; DRG 430, Psychoses, accounts for 65,025 inpatient days or 4.5% of total.

<b>TABLE 22</b>					
<b>Top 10 DRGs in 2000</b>					
<b>Ranked by Number and Percent of Inpatient Days</b>					
<b>DRG</b>	<b>Description</b>	<b>Inpatient Days</b>		<b>Percent of Days</b>	
		<b>1999</b>	<b>2000</b>	<b>1999</b>	<b>2000</b>
430	Psychoses	70,858	65,025	4.9%	4.5%
127	Heart Failure and Shock	56,557	59,093	3.9%	4.1%
89	Simple Pneumonia and Pleurisy, Age>17 w CC	52,277	53,703	3.6%	3.7%
88	Chronic Obstructive Pulmonary Disease	53,493	51,988	3.7%	3.6%
14	Specific Cerebrovascular Disorders Except TIA	36,969	35,605	2.6%	2.4%
462	Rehabilitation	30,601	31,256	2.1%	2.1%
391	Normal Newborns	28,270	28,578	2.0%	2.0%
79	Respiratory Infections & Inflammations Age>17 w CC	27,414	24,987	1.9%	1.7%
148	Major Small & Large Bowel Procedures w CC	23,033	24,804	1.6%	1.7%
373	Vaginal Delivery w/o Complicating Diagnoses	23,674	24,664	1.6%	1.7%
	<b>Subtotal</b>	<b>403,146</b>	<b>399,703</b>	<b>28.0%</b>	<b>27.4%</b>
	<b>All other DRGs</b>	<b>1,034,876</b>	<b>1,056,692</b>	<b>72.0%</b>	<b>72.6%</b>
	<b>Total</b>	<b>1,438,022</b>	<b>1,456,395</b>	<b>100.0%</b>	<b>100.0%</b>

Table 23 presents the Top 10 DRGs in FY 2000 by Average Length of Stay.

<b>TABLE 23</b>					
<b>Top 10 DRGs in 2000</b>					
<b>Ranked by Average Length of Stay (ALOS) with Number of Discharges</b>					
<b>DRG</b>	<b>Description</b>	<b>ALOS</b>	<b>Discharges</b>	<b>ALOS</b>	<b>Discharges</b>
		<b>1999</b>	<b>1999</b>	<b>2000</b>	<b>2000</b>
432	Other Mental Disorder Diagnoses	90.5	35	78.7	27
483	Tracheostomy Except for Face, Mouth & Neck Diagnoses	38.6	600	38.9	527
481	Bone Marrow Transplant	27.1	50	31.7	30
504	Extensive Third Degree Burn with Skin Graft	29.8	4	27.2	6
386	Extreme Immaturity or Respiratory Distress Syndrome, Neonate	25.5	550	27.1	602
455	Other Injury, Poisoning & Toxic Effect Diag w/o CC	11.6	65	21.3	42
467	Other Factors Influencing Health Status	12.5	232	19.6	203
506	Full Thickness Burn w Graft or Inhalation Injury w CC/ST	10.9	16	17.3	21
484	Craniotomy for Multiple Significant Trauma	11.3	18	17	9
466	Aftercare w/History of Malignancy as Secondary Diagnosis	14.7	38	15.8	42
	<b>Average of Top Ten</b>	<b>28.8</b>	<b>1,608</b>	<b>30.6</b>	<b>1,509</b>
	<b>All other DRGs</b>	<b>4.9</b>	<b>285,107</b>	<b>4.8</b>	<b>294,672</b>
	<b>Total</b>	<b>5.0</b>	<b>286,715</b>	<b>4.9</b>	<b>296,181</b>

## HOME HEALTH AGENCIES

The Balanced Budget Act of 1997 impacted the Home Health sector with significant reductions. Every facility type (i.e., county, for-profit, non-profit, hospital-based and non-profit hospital-based) reported an improved loss amount in FY 2000 compared with FY 1999. For-profit facilities reported a profit of \$2.7 million. Overall the home health industry in West Virginia registered negative EROE or a net loss of \$6.6 million in FY 2000 as described in Tables 24 - 30.

Facility Type	1998	1999	2000	Net Change	3 Yr % Change
Home Health Agencies	(\$18,037,405)	(\$16,670,453)	(\$6,664,376)	\$11,373,029	63.05%

County Facilities	Total Revenue		Total Expenses		EROE	
	1999	2000	1999	2000	1999	2000
Barbour County Home Health Agency	\$1,179,674	\$396,777	\$1,151,975	\$427,684	\$27,699	(\$30,907)
Boone County Home Health Agency	\$185,681	\$91,657	\$311,601	\$127,111	(\$125,920)	(\$35,454)
Cabell-Huntington Health	\$228,004	\$45,195	\$507,935	\$62,896	(\$279,931)	(\$17,701)
Clay County Health Department	\$1,324,659	CLOSED	\$1,522,000	CLOSED	(\$197,341)	CLOSED
Doddridge County Home Health Agency	\$215,162	\$169,110	\$249,917	\$201,242	(\$34,755)	(\$32,132)
Greenbrier County Home Health Agency	\$357,245	CLOSED	\$745,276	CLOSED	(\$388,031)	CLOSED
Grafton-Taylor County Health Department	\$1,049,598	\$698,060	\$1,015,678	\$721,477	\$33,920	(\$23,417)
Harrison-Clarksburg Home Health Agency	\$1,476,219	\$1,139,508	\$1,522,327	\$1,257,549	(\$46,108)	(\$118,041)
Jackson County Home Health Service	\$370,136	N/R	\$539,445	N/R	(\$169,309)	N/R
Kanawha-Charleston Health	\$822,874	\$1,103,813	\$1,390,380	\$1,305,683	(\$567,506)	(\$201,870)
Lewis County Home Health & Hospice	\$809,649	CLOSED	\$1,006,673	CLOSED	(\$197,024)	CLOSED
Marion County Health	\$1,165,826	\$552,018	\$1,194,119	\$512,642	(\$28,293)	\$39,376
Monongalia County Home Care Service	\$607,399	\$1,443,527	\$1,077,730	\$1,255,491	(\$470,331)	\$188,036
Nicholas-Webster Home Health Service	\$1,071,094	\$936,030	\$1,173,137	\$911,196	(\$102,043)	\$24,834
Wayne County Home Health Agency	\$219,277	\$281,974	\$351,542	\$413,580	(\$132,265)	(\$131,606)
Wetzel-Tyler Home Health Agency	\$547,981	\$273,104	\$566,356	\$282,552	(\$18,375)	(\$9,448)
<b>Subtotal County Facilities</b>	<b>\$11,630,478</b>	<b>\$7,130,773</b>	<b>\$14,326,091</b>	<b>\$7,479,103</b>	<b>(\$2,695,613)</b>	<b>(\$348,330)</b>

N/R = Not Reported



<b>TABLE 26</b>						
<b>Home Health - Excess Revenue over Expense (EROE)</b>						
<b>FY 1999 - 2000</b>						
<b>Non-Profit Facilities</b>	<b>Total Revenue</b>		<b>Total Expenses</b>		<b>EROE</b>	
	<b>1999</b>	<b>2000</b>	<b>1999</b>	<b>2000</b>	<b>1999</b>	<b>2000</b>
Appalachian OH-9	CLOSED	CLOSED	CLOSED	CLOSED	CLOSED	CLOSED
Community Home Care and Hospice	\$0	CLOSED	\$0	CLOSED	\$0	CLOSED
Home Care Services	\$0	CLOSED	\$0	CLOSED	\$0	CLOSED
Kanawha Valley Senior Services	\$80,884	\$90,726	\$243,615	\$155,738	(\$162,731)	(\$65,012)
Lincoln County Opportunity Company	\$203,303	\$165,127	\$236,491	\$232,027	(\$33,188)	(\$66,900)
Medi-Home Health Agency, Inc.	\$1,008,724	\$963,428	\$1,018,931	\$1,026,983	(\$10,207)	(\$63,555)
MVA Home Health Services *	\$678,988	\$863,588	\$821,310	\$957,998	(\$142,322)	(\$94,410)
Ohio Valley Home Health Services, Inc.	\$159,446	N/R	\$200,500	N/R	(\$41,054)	N/R
Panhandle Home Health, Inc.	\$2,107,920	\$1,802,592	\$1,868,366	\$1,883,837	(\$65,774)	\$224,083
Pendleton Home Health Services	\$99,818	\$147,219	\$123,164	\$133,203	(\$23,346)	\$14,016
Pro Careers	\$23,925	\$15,836	\$142,821	\$89,236	(\$118,896)	(\$73,400)
Professional Home Health & Home Care	N/R	CLOSED	N/R	CLOSED	N/R	CLOSED
Visiting Nurse Association	\$1,391,937	CLOSED	\$1,500,756	CLOSED	(\$108,819)	CLOSED
We Care Home Health	\$219,707	\$235,286	\$349,793	\$305,797	(\$130,086)	(\$70,511)
<b>Subtotal Non-Profit Facilities</b>	<b>\$5,669,324</b>	<b>\$4,589,130</b>	<b>\$6,505,747</b>	<b>\$4,784,819</b>	<b>(\$836,423)</b>	<b>(\$195,689)</b>

<b>TABLE 27</b>						
<b>Home Health - Excess Revenue over Expense (EROE)</b>						
<b>FY 1999 - 2000</b>						
<b>Proprietary Hospital Based Facilities</b>	<b>Total Revenue</b>		<b>Total Expenses</b>		<b>EROE</b>	
	<b>1999</b>	<b>2000</b>	<b>1999</b>	<b>2000</b>	<b>1999</b>	<b>2000</b>
Columbia - St. Luke's	\$0	CLOSED	\$0	CLOSED	\$0	CLOSED
Columbia Home Care St. Francis	\$0	CLOSED	\$0	CLOSED	\$0	CLOSED
Columbia dba Extend-a-Care	\$146,632	CLOSED	\$352,152	CLOSED	(\$205,520)	CLOSED
Hampshire Memorial Hospital	\$421,855	\$508,722	\$632,219	\$666,106	(\$210,364)	(\$157,384)
Potomac Valley Hospital HH Agency	\$432,706	\$450,341	\$299,621	\$673,287	\$133,085	(\$222,946)
Servcare Inc. - St. Joseph's - Parkersburg	\$2,483,468	\$1,903,274	\$4,814,304	\$2,104,375	(\$2,330,836)	(\$201,101)
Williamson (KY) ARH Home Health	N/R	N/R	N/R	N/R	N/R	N/R
<b>Subtotal Proprietary Hospital Based</b>	<b>\$3,338,029</b>	<b>\$2,862,337</b>	<b>\$5,746,144</b>	<b>\$3,443,768</b>	<b>(\$2,408,115)</b>	<b>(\$581,431)</b>

**TABLE 28****Home Health - Excess Revenue over Expense (EROE)  
FY 1999 - 2000**

Non-Profit Hospital-Based	Total Revenue		Total Expenses		EROE	
	1999	2000	1999	2000	1999	2000
Aracoma - Guyan Valley Hospital	\$1,232,807	\$831,717	\$1,270,000	\$870,089	(\$37,193)	(\$38,372)
Beckley Appalachian Regional Hospital Home	\$3,337,440	\$1,865,003	\$4,734,573	\$3,236,627	(\$1,397,133)	(\$1,371,624)
Bluefield Regional Medical Center	\$629,668	\$1,073,187	\$1,033,235	\$688,959	(\$403,567)	\$384,228
Boone Memorial Hospital	\$315,296	\$104,210	\$418,860	\$247,982	(\$103,564)	(\$143,772)
Braxton County Mem. Hospital	\$361,483	\$393,941	\$532,151	\$470,664	(\$170,668)	(\$76,723)
Cabell Huntington Hospital	\$2,314,662	\$1,380,679	\$2,466,009	\$2,228,752	(\$151,347)	(\$848,073)
Davis Home Care - Davis Memorial	\$981,797	\$1,051,095	\$2,226,744	\$2,391,900	(\$1,244,947)	(\$1,340,805)
East Ohio Home Care (Ohio Valley Med. Ctr.)	\$304,147	\$331,184	\$239,449	\$286,167	\$64,698	\$45,017 t
Fairmont General Hospital	\$436,176	\$503,142	\$333,919	\$338,687	\$102,257	\$164,455
Grant Memorial Hospital	\$436,506	\$303,051	\$571,488	\$556,427	(\$134,982)	(\$253,376)
HH Services Memorial Hospital	\$318,618	N/R	\$320,781	N/R	(\$2,163)	N/R
Home Nursing Service & Hospice	N/R	\$128,572	N/R	\$159,852	N/R	(\$31,280)
Housecalls of Camden Clark Memorial	\$1,712,952	\$1,832,263	\$2,950,677	\$2,813,323	(\$1,237,725)	(\$981,060)
Jackson General Hospital	\$171,022	CLOSED	\$297,113	CLOSED	(\$126,091)	CLOSED
Jefferson Memorial Hospital	\$672,853	\$317,641	\$750,675	\$947,312	(\$77,822)	(\$629,671)
King's Daughters Medical Center	\$4,195,999	\$4,156,841	\$3,504,118	\$3,175,294	\$691,881	\$981,547
Man App. Regional Hospital	\$1,253,049	CLOSED	\$2,454,544	CLOSED	(\$1,201,495)	CLOSED
Memorial Hospital	N/R	\$367,587	N/R	\$322,155	N/R	\$45,432
Mingo-Wayne - Memorial Hospital	N/R	\$1,827,475	N/R	\$1,382,671	N/R	\$444,804
Montgomery General Hospital	\$281,970	\$216,253	\$383,442	\$365,810	(\$101,472)	(\$149,557)
Morgan County War Memorial	\$520,102	\$408,367	\$656,902	\$361,184	(\$136,800)	\$47,183
Pleasant Valley Hospital	\$463,737	\$611,413	\$1,511,557	\$691,961	(\$1,047,820)	(\$80,548)
Pocahontas Memorial Hospital	\$473,526	\$450,473	\$604,172	\$538,536	(\$130,646)	(\$88,063)
Preston Memorial HH Services	\$545,273	\$529,975	\$396,914	\$380,373	\$148,359	\$149,602
Princeton Community Hospital	\$1,531,513	\$1,018,530	\$2,408,799	\$1,707,687	(\$877,286)	(\$689,157)
Reynolds Memorial Hospital	\$898,700	\$833,958	\$711,358	\$714,986	\$187,342	\$118,972
Sistersville General Hospital	\$355,453	\$191,382	\$454,666	\$208,975	(\$99,213)	(\$17,593)
Southwestern Home Care	\$10,742	\$5,985	\$9,100	\$4,228	\$1,642	\$1,757
St. Joseph's Hospital - Buckhannon	\$1,108,717	\$793,382	\$1,261,749	\$1,075,748	(\$153,032)	(\$282,366)
St. Mary's Hospital	\$1,190,564	\$1,339,268	\$1,924,180	\$1,683,272	(\$733,616)	(\$344,004)
Stonewall Jackson Memorial Hospital	\$463,060	\$279,057	\$499,679	\$433,071	(\$36,619)	(\$154,014)
Thomas Memorial Hospital	\$1,468,981	\$1,029,844	\$2,207,203	\$1,894,276	(\$738,222)	(\$864,432)
United Home Care	\$593,404	\$895,433	\$1,043,734	\$1,759,311	(\$450,330)	(\$863,878)
VNA Medical Park - Wheeling Hospital	\$1,156,797	\$1,448,400	\$1,642,407	\$1,344,371	(\$485,610)	\$104,029
Webster County Memorial Hospital	\$193,084	\$238,018	\$372,525	\$301,255	(\$179,441)	(\$63,237)
Weirton Medical Center	\$798,565	\$1,025,791	\$890,555	\$851,781	(\$91,990)	\$174,010
Wetzel County Home Care - Hospital	\$341,294	\$272,348	\$507,766	\$488,932	(\$166,472)	(\$216,584)
Williamson Memorial Hospital	\$159,265	N/R	\$182,658	N/R	(\$23,393)	N/R
WV LH Services - Highland Hospital	N/R	\$4,276,845	N/R	\$5,734,564	N/R	(\$1,457,719)
<b>Non-Profit Hospital-Based</b>	<b>\$31,229,222</b>	<b>\$32,332,310</b>	<b>\$41,773,702</b>	<b>\$40,657,182</b>	<b>(\$10,544,480)</b>	<b>(\$8,324,872)</b>

N/R = Not Reported

**TABLE 29****Home Health - Excess Revenue over Expense (EROE)**

FY 1999 - 2000						
Proprietary Facilities	Total Revenue		Total Expenses		EROE	
	1999	2000	1999	2000	1999	2000
Albert Gallatin VNA	\$2,431,838	\$3,142,987	\$2,869,714	\$3,206,235	(\$437,876)	(\$63,248)
Alternative Home Health	\$244,276	\$697,509	\$243,117	\$692,765	\$1,159	\$4,744
Care Partners Monongalia General	\$1,009,454	N/R	\$1,434,527	N/R	(\$425,073)	N/R
Carriage Inn	N/R	\$67,339	N/R	\$40,593	N/R	\$26,746
Comprecare	CLOSED	CLOSED	CLOSED	CLOSED	CLOSED	CLOSED
Elite Health Care Inc.	N/R	N/R	N/R	N/R	N/R	N/R
HCS Nursing	N/R	\$292,295	N/R	\$269,736	N/R	\$22,559
Home Care Plus	\$3,017,418	\$3,901,036	\$3,060,367	\$3,727,766	(\$42,949)	\$173,270
Home Health Care of SE Ohio	N/R	CLOSED	N/R	CLOSED	N/R	CLOSED
Homecall	\$686,549	\$805,928	\$685,192	\$680,993	\$1,357	\$124,935
HIS Home Care (See Soleus record)	N/R	N/R	N/R	N/R	N/R	N/R
All Points Home Care (see Notes)	\$130,706	N/R	\$154,283	N/R	(\$23,577)	N/R
Extend-a-Care (see Notes)	\$980,871	N/R	\$833,436	N/R	\$147,435	N/R
Integricare of West Virginia	\$274,846	\$3,657,355	\$279,507	\$3,550,589	(\$4,661)	\$106,766
Interim Health Care of Morgantown	\$25,959	N/R	\$22,935	N/R	\$3,024	N/R
Interim H. C. of Upper Ohio Valley	\$765,982	N/R	\$783,742	N/R	(\$17,760)	N/R
Kanawha Home Health, Inc.	\$130,792	\$1,133,862	\$194,040	\$1,141,494	(\$63,248)	(\$7,632)
Medshares, Inc.	N/R	N/R	N/R	N/R	N/R	N/R
Mountaineer Home Nursin Inc.	\$1,486,005	N/R	\$1,687,897	N/R	(\$201,892)	N/R
Nursing Care Home Health, Inc.	N/R	N/R	N/R	N/R	N/R	N/R
Olsten Health Services - Beckley	CLOSED	CLOSED	CLOSED	CLOSED	CLOSED	CLOSED
Olsten Health Services - Charleston	\$3,722,992	\$5,159,560	\$3,091,706	\$2,969,089	\$631,286	\$2,190,471
Olsten Health Serv. - Huntington	CLOSED	CLOSED	CLOSED	CLOSED	CLOSED	CLOSED
Olsten Health Serv. - Parkersburg	\$1,636,378	\$519,170	\$1,368,408	\$467,260	\$267,970	\$51,910
Pro Nursing & Health Services	\$588,314	N/R	\$603,867	N/R	(\$15,553)	N/R
Quality Home Care	CLOSED	CLOSED	CLOSED	CLOSED	CLOSED	CLOSED
Real Care Inc.	\$217,268	N/R	\$233,379	N/R	(\$16,111)	N/R
Special Touch Nursing Care (1)	\$84,580	\$1,105,275	\$73,933	\$949,850	\$10,647	\$155,425
West Alexander HH Agency	N/R	N/R	N/R	N/R	N/R	N/R
Westwood HH Agency	N/R	N/R	N/R	N/R	N/R	N/R
<b>Subtotal Proprietary</b>	<b>\$17,434,228</b>	<b>\$20,482,316</b>	<b>\$17,620,050</b>	<b>\$17,696,370</b>	<b>(\$185,822)</b>	<b>\$2,785,946</b>

N/R = Not Reported

TABLE 30						
Home Health - Excess Revenue over Expense (EROE)						
FY 1999 - 2000						
Type	Total Revenue		Total Expenses		EROE	
	1999	2000	1999	2000	1999	2000
<b>County</b>	\$11,630,478	\$7,130,773	\$14,326,091	\$7,479,103	(\$2,695,613)	(\$348,330)
<b>Non-Profit Facilities</b>	\$5,669,324	\$4,589,130	\$6,505,747	\$4,784,819	(\$836,423)	(\$195,689)
<b>Proprietary Hospital Based</b>	\$3,338,029	\$2,862,337	\$5,746,144	\$3,443,768	(\$2,408,115)	(\$581,431)
<b>Non-Profit Hospital Based</b>	\$31,229,222	\$32,332,310	\$41,773,702	\$40,657,182	(\$10,544,480)	(\$8,324,872)
<b>Proprietary Facilities</b>	\$17,434,228	\$20,482,316	\$17,620,050	\$17,696,370	(\$185,822)	\$2,785,946
<b>Total</b>	<b>\$69,301,281</b>	<b>\$67,396,866</b>	<b>\$85,971,734</b>	<b>\$74,061,242</b>	<b>(\$16,670,453)</b>	<b>(\$6,664,376)</b>

## BEHAVIORAL HEALTH

The sector experienced an improved financial position over the three-year period 1998-2000, reporting an EROE increase from \$3.9 million in FY 1998 to \$7.1 million in FY 2000 as shown in Tables 31 - 36.

Facility Type	1998	1999	2000	Net Change	3 Yr % Change
Behavioral Health	\$3,952,156	\$490,003	\$7,150,045	\$3,197,889	80.92%

Adult Only Facilities	Total Revenue		Total Expense		EROE	
	1999	2000	1999	2000	1999	2000
ARC Harrison County	\$1,984,518	\$2,648,086	\$1,802,845	\$2,432,871	\$181,673	\$215,215
ARC Kanawha/Putnam Counties	\$1,079,907	\$987,088	\$1,126,029	\$979,658	(\$46,122)	\$7,430
Coordinating Council for Independent Living	\$5,214,466	\$5,732,149	\$5,274,348	\$5,851,058	(\$59,882)	(\$118,909)
Developmental Center & Workshop	\$577,753	N/R	\$574,819	N/R	\$2,934	N/R
Doddridge County Senior Citizens	\$2,206,471	\$2,043,819	\$1,687,245	\$1,579,159	\$519,226	\$464,660
Exodus and Maya Hse-Pine Grove House	\$8,968,566	N/R	\$8,977,644	N/R	(\$9,078)	N/R
Horizons Center for Independent Living	\$156,128	N/R	\$163,779	N/R	(\$7,651)	N/R
PACE Training and Evaluation Center	\$2,555,458	\$2,795,387	\$2,555,219	\$2,661,589	\$239	\$133,798
REM - WV, Inc.	\$6,229,786	N/R	\$5,946,721	N/R	\$283,065	N/R
Res-Care, Inc., dba Buckhannon Day Training	N/R	\$0	N/R	\$26,000	N/R	(\$26,000)
RSCR, West Virginia, Inc.	\$5,558,119	\$768,195	\$5,590,853	7,661,716.00	(\$32,734)	\$25,479
Stonebrook	\$1,777,397	\$1,833,723	\$1,679,018	\$1,756,471	\$98,379	\$77,252
VOCA Corporation of West Virginia	\$21,001,842	\$20,841,891	\$19,059,173	\$18,895,011	\$1,942,669	\$1,946,880
<b>Subtotal Adult</b>	<b>\$57,310,411</b>	<b>\$44,569,338</b>	<b>\$54,437,693</b>	<b>\$41,843,533</b>	<b>\$2,872,718</b>	<b>\$2,725,805</b>
Source: Financial Disclosure 2000						

N/R = Not Reported

Child Only Facilities	Total Revenue		Total Expense		EROE	
	1999	2000	1999	2000	1999	2000
Action Youth Care	\$14,143,376	N/R	\$14,381,743	N/R	(\$238,367)	N/R
Barbour Co. Health Dept. Circle of Caring	N/R	\$267,699	N/R	\$190,444	N/R	\$77,255
BU Group Home	\$1,557,171	\$1,601,814	\$1,734,368	\$1,504,304	(\$177,197)	\$97,510
Easter Seal Rehabilitation Center	\$1,788,758	\$2,194,360	\$1,518,360	\$1,613,940	\$270,398	\$580,420
Elkins Mountain School	\$4,044,352	\$4,458,437	\$3,910,100	\$4,498,900	\$134,252	(\$40,463)
Monangalia County Youth Services Center	\$542,125	\$627,111	\$528,508	\$538,912	\$13,617	\$88,199
New River Ranch	\$611,249	\$832,228	\$517,679	\$639,129	\$93,570	\$193,099
Laurel Youth Services (1)	\$573,703	\$525,910	\$623,638	\$586,913	(\$49,935)	(\$61,003)
Olympic Center - Preston	\$1,357,417	\$1,370,638	\$1,274,240	\$1,324,684	\$83,177	\$45,954
Outlook America of West Virginia	\$6,373,580	\$8,278,524	\$6,735,787	\$8,842,415	(\$362,207)	(\$563,891)
RESA VIII - Child Development Services	\$6,563,076	\$1,597,360	\$6,317,898	\$1,580,438	\$245,178	(\$16,922)
River Valley Child Development Serves	\$4,548,824	\$5,195,173	\$5,135,118	\$6,156,223	(\$586,294)	(\$961,050)
Southwestern Community Action Council	\$8,832,302	\$11,849,022	\$8,662,215	\$12,086,907	\$170,087	(\$237,885)
Stepping -Stone, Inc.	\$364,159	\$315,401	\$394,550	\$388,564	(\$30,391)	(\$73,163)
<b>Subtotal Child Only</b>	<b>\$51,300,092</b>	<b>\$39,113,677</b>	<b>\$51,734,204</b>	<b>\$39,951,773</b>	<b>(\$434,112)</b>	<b>(\$838,096)</b>

Source: Financial Disclosure 2000  
(1) Laurel Youth Services was formerly Northern Tier Youth Services

N/R = Not Reported

Adult and Child Facilities	Total Revenue		Total Expense		EROE	
	1999	2000	1999	2000	1999	2000
Brale & Thompson	\$10,904,904	\$11,121,447	\$10,803,875	\$10,689,550	\$101,029	\$431,897
Braxton County School Health Service	N/R	N/R	N/R	N/R	N/R	N/R
Burlington United Methodist Family Services	\$6,586,967	N/R	\$6,945,694	N/R	(\$358,727)	N/R
Cammack Children's Center	\$1,794,745	\$2,056,132	\$1,694,394	\$1,943,224	\$100,351	\$112,908
Children's Home of Wheeling (1)	\$2,732,018	\$4,976,392	\$2,873,139	\$2,883,910	(\$141,121)	\$2,092,482
Children's Home Society	\$7,759,208	\$9,054,613	\$7,358,054	\$8,715,234	\$401,154	\$339,379
Crittenton Services	\$4,034,983	\$3,653,687	\$3,718,185	\$3,424,085	\$316,798	\$229,602
D.E.A.F.	\$860,689	\$1,022,964	\$893,323	\$1,033,152	(\$32,634)	(\$10,188)
Davis-Stuart	\$5,155,904	\$5,404,005	\$4,244,352	\$4,391,694	\$911,552	\$1,012,311
Daymark	\$1,264,118	\$1,234,794	\$1,129,638	\$1,323,013	\$134,480	(\$88,219)
Elkins Family Counseling Center	\$463,485	\$487,309	\$394,775	\$484,063	\$68,710	\$3,246
Evergreen Behavioral Health Center	N/R	\$478,337	N/R	\$479,576	N/R	(\$1,239)
Family Connections	\$588,222	\$709,231	\$645,553	\$676,298	(\$57,331)	\$32,933
Family Service of the Upper Ohio Valley	\$1,276,797	\$2,403,660	\$1,253,347	\$2,443,809	\$23,450	(\$40,149)
Genesis Youth Center	\$1,562,240	\$1,834,025	\$1,476,464	\$1,819,149	\$85,776	\$14,876
Golden Girl, Inc.	\$1,236,283	\$1,141,413	\$1,243,189	\$1,210,270	(\$6,906)	(\$68,857)
Green Acres Regional Center	\$4,133,427	\$4,447,829	\$4,089,334	\$4,465,011	\$44,093	(\$17,182)
Hampshire County Special Services Center	\$620,023	\$677,100	\$639,973	\$685,156	(\$19,950)	(\$8,056)
Open Doors for the Developmentally Challenged	\$2,584,872	\$2,868,703	\$2,591,191	\$2,825,028	(\$6,319)	\$43,675
Pressley Ridge Schools	\$44,375,413	\$6,717,435	\$44,353,878	\$6,763,920	\$21,535	(\$46,485)
Russell Nesbitt Adult Day Care & Activity Center	N/R	N/R	N/R	N/R	N/R	N/R
St. John's Home for Children	\$569,752	\$512,486	\$419,255	\$423,558	\$150,497	\$88,928
Stepping Stones	\$709,392	\$776,069	\$702,421	\$744,381	\$6,971	\$31,688
Sugar Creek Children's Center	\$404,591	\$546,314	\$481,406	\$491,530	(\$76,815)	\$54,784
Timberline	\$3,110,326	\$3,343,820	\$3,203,331	\$3,279,177	(\$93,005)	\$64,643
Try Again Homes	\$1,807,777	\$1,607,642	\$1,793,985	\$1,714,030	\$13,792	\$1,008,638
Worthington Center, Inc.	N/R	N/R	N/R	N/R	N/R	N/R
WV Youth Advocate Program, Inc.	\$4,458,509	\$5,896	\$4,943,847	\$4,041,767	(\$485,338)	(\$332,109)
Youth Health Services, Inc.	\$1,503,453	\$1,419,700	\$1,488,558	\$1,325,559	\$14,895	\$94,141
Youth Services System, Inc.	\$3,311,681	\$4,044,114	\$3,451,360	\$4,080,444	(\$139,679)	(\$36,330)
<b>Total Adult and Child</b>	<b>\$113,809,779</b>	<b>\$76,248,879</b>	<b>\$112,832,512</b>	<b>\$72,356,588</b>	<b>\$977,258</b>	<b>\$3,892,291</b>

Source: Financial Disclosure 2000

N/R = Not Reported

**TABLE 35****Behavioral Health - Excess Revenue over Expense (EROE)  
FY 1999-2000**

Comprehensive Facilities	Total Revenue		Total Expense		EROE	
	1999	2000	1999	2000	1999	2000
Appalachian Community Health Care	\$5,154,722	\$5,509,609	\$5,085,888	\$4,948,839	\$68,834	\$560,770
Autism Services Center	\$7,585,424	\$7,982,120	\$7,506,642	\$8,073,274	\$78,782	(\$91,154)
Eastern Panhandle Training Center	\$9,779,452	\$10,257,099	\$9,682,832	\$10,554,320	\$96,620	(\$297,221)
Eastridge - Eastern Panhandle M.H. Center	\$6,312,919	\$6,307,576	\$6,180,586	\$6,201,488	\$132,333	\$106,088
FMRS Mental Health Council	\$9,233,366	\$9,571,376	\$9,731,810	\$9,599,900	(\$498,444)	(\$28,524)
Healthways (Hancock-Brooke BH Service)	\$5,377,241	\$5,484,261	\$5,170,138	\$5,065,998	\$207,103	\$418,263
Logan Mingo Area Mental Health Center	\$5,106,772	\$5,178,924	\$5,310,920	\$5,165,997	(\$204,148)	\$12,927
Northwood Health Systems - N. Panhandle	\$15,305,958	\$14,621,545	\$14,433,996	\$12,109,458	\$871,962	\$2,512,087
Potomac Comp. Diagnostic and Guidance Center, Inc.	\$5,238,799	\$5,266,734	\$5,045,420	\$5,409,274	\$193,379	(\$142,540)
Potomac Highlands Mental Health Guild, Inc.	\$5,031,312	\$4,584,864	\$4,551,001	\$4,774,213	\$480,311	(\$189,349)
Prestera Center for Mental Health Services	\$15,338,572	\$16,143,693	\$14,987,276	\$15,986,277	\$351,296	\$157,416
Seneca MH/MR Center	\$11,491,339	\$10,796,109	\$11,731,572	\$11,050,203	(\$240,233)	(\$254,094)
Shawnee Hills	\$38,290,592	\$36,068,380	\$42,400,401	\$37,617,091	(\$4,109,809)	(\$1,548,711)
Southern Highlands Com. Health Center	\$7,567,104	\$7,784,371	\$7,481,620	\$7,663,761	\$85,484	\$120,610
United Summit Center	\$8,201,941	\$9,425,967	\$7,757,500	\$8,829,481	\$444,441	\$596,486
Valley Healthcare System	\$14,676,203	\$14,953,863	\$14,536,593	\$15,046,439	\$139,610	(\$92,576)
Westbrook	\$14,367,111	\$13,696,869	\$15,390,493	\$14,167,302	(\$1,023,382)	(\$470,433)
<b>Subtotal Comprehensive</b>	<b>\$184,058,827</b>	<b>\$183,633,360</b>	<b>\$186,984,688</b>	<b>\$182,263,315</b>	<b>(\$2,925,861)</b>	<b>\$1,370,045</b>

Source: Financial Disclosure 2000

**TABLE 36****Behavioral Health - Excess Revenue over Expense (EROE)  
FY 1999-2000**

Facility Type	Total Revenue		Total Expense		EROE	
	1999	2000	1999	2000	1999	2000
Adult Only	\$57,310,411	\$44,569,338	\$54,437,693	\$41,843,533	\$2,872,718	\$2,725,805
Child Only	\$51,300,092	\$39,113,677	\$51,734,204	\$39,951,773	(\$434,112)	(\$838,096)
Adult and Child	\$113,809,779	\$76,248,879	\$112,832,521	\$72,356,588	\$977,258	\$3,892,291
Comprehensive	\$184,058,827	\$183,633,360	\$186,984,688	\$182,263,315	(\$2,925,861)	\$1,370,045
<b>Grand Total</b>	<b>\$406,479,109</b>	<b>\$343,565,254</b>	<b>\$405,989,106</b>	<b>\$336,415,209</b>	<b>\$490,003</b>	<b>\$7,150,045</b>

Source: Financial Disclosure 2000



## NURSING HOMES

Nursing Homes report a positive trend with reported EROE of \$29.1 million in 1998 and \$16.9 million in 2000, which increased from the prior year, as seen in Table 37.

Facility Type	1998	1999	2000	Net Change	3 Yr % Change
Nursing Homes	\$29,126,286	\$13,954,247	\$16,973,158	(\$12,153,128)	-41.73%

The Annual Report of Nursing Homes, Table 38, presents components reported for the nursing home sector with the nursing home component the most significant line of business.

Part 1 Nursing Home Component	Medicare	Medicaid	PEIA	Other Govt.	All Other	Total
Gross Patient Revenue	\$73,506,065	\$306,220,025	\$191,522	\$3,535,447	\$71,286,904	\$454,739,964
Contractuals	\$8,213,976	\$16,378,420	\$117,898	\$204,961	\$1,057,789	\$25,973,044
Bad Debt	\$845,208	\$720,314	\$0	\$44,510	\$1,348,945	\$2,958,977
Charity	\$0	(\$268)	\$0	\$0	\$146,816	\$146,548
Net Patient Revenue	\$64,446,881	\$289,121,560	\$73,624	\$3,285,976	\$68,733,354	\$425,661,395
Operating Expenses	\$58,682,457	\$288,944,487	\$139,296	\$3,114,175	\$67,267,230	\$418,147,644
Income from Patient Services	\$5,764,424	\$177,073	(\$65,672)	\$171,801	\$1,466,125	\$7,513,751
Other Operating Revenue						\$2,161,457
Non Operating Revenue						\$6,983,834
EROE Before						\$16,659,042
Extraordinary Items						(\$106,354)
Income Tax						(\$3,678,373)
EROE After						\$12,874,315
						Continued



<b>TABLE 38</b>						
<b>Annual Report of Nursing Homes</b>						
<b>Fiscal Year 2000</b>						
<b>Part 2 Personal Care Component</b>	<b>Medicare</b>	<b>Medicaid</b>	<b>PEIA</b>	<b>Other Govt.</b>	<b>All Other</b>	<b>Total</b>
Gross Patient Revenue	\$76,687	\$269,901	\$0	\$109,678	\$7,929,704	\$8,385,970
Contractuals	\$6,777	\$0	\$0	\$20,689	\$285,989	\$313,455
Bad Debt	\$0	\$0	\$0	\$0	\$11,975	\$11,975
Charity	\$0	\$0	\$0	\$0	\$0	\$0
Net Patient Revenue	\$69,910	\$269,901	\$0	\$88,989	\$7,631,740	\$8,060,540
Operating Expenses	\$42,192	\$236,671	\$0	\$198,456	\$7,450,270	\$7,927,589
Income from Patient Services	\$27,718	\$33,230	\$0	(\$109,467)	\$181,471	\$132,951
Other Operating Revenue						\$188,416
Non Operating Revenue						\$66,287
EROE Before						\$387,654
Extraordinary Items						\$0
Income Tax						\$0
EROE After						\$387,654
<b>Part 3 Outpatient Component</b>	<b>Medicare</b>	<b>Medicaid</b>	<b>PEIA</b>	<b>Other Govt.</b>	<b>All Other</b>	<b>Total</b>
Gross Patient Revenue	\$54,402	\$4,639	\$0	\$5,073	\$79,615	\$143,729
Contractuals	\$21,441	\$0	\$0	\$0	\$3,912	\$25,353
Bad Debt	\$0	\$0	\$0	\$0	\$1,851	\$1,851
Charity	\$0	\$0	\$0	\$0	\$0	\$0
Net Patient Revenue	\$32,961	\$4,639	\$0	\$5,073	\$73,852	\$116,525
Operating Expenses	\$84,294	\$6,575	\$0	\$0	\$85,665	\$176,534
Income from Patient Services	(\$51,333)	(\$1,936)	\$0	\$5,073	(\$11,813)	(\$60,009)
Other Operating Revenue						\$0
Non Operating Revenue						\$0
EROE Before						(\$60,009)
Extraordinary Items						\$0
Income Tax						\$0
EROE After						(\$60,009)
						Continued

<b>TABLE 38</b>						
<b>Annual Report of Nursing Homes Fiscal Year 2000</b>						
<b>Part 4 Other Non-Nursing Home Component</b>	<b>Medicare</b>	<b>Medicaid</b>	<b>PEIA</b>	<b>Other Govt.</b>	<b>All Other</b>	<b>Total</b>
Gross Patient Revenue	\$181,663	\$8,160	\$0	\$0	\$191,203	\$381,026
Contractuals	\$58,806	\$3,458	\$0	\$0	\$30,532	\$92,796
Bad Debt	\$0	\$0	\$0	\$0	\$0	\$0
Charity	\$0	\$0	\$0	\$0	\$0	\$0
Net Patient Revenue	\$122,857	\$4,702	\$0	\$0	\$160,671	\$288,230
Operating Expenses	\$109,114	\$4,901	\$0	\$0	\$229,197	\$343,212
Income from Patient Services	\$13,743	(\$199)	\$0	\$0	(\$68,526)	(\$54,982)
Other Operating Revenue						\$17,498
Non Operating Revenue						\$23,954
EROE Before						(\$13,530)
Extraordinary Items						\$0
Income Tax						\$0
EROE After						(\$13,530)
<b>Part 5 Grand Total</b>	<b>Medicare</b>	<b>Medicaid</b>	<b>PEIA</b>	<b>Other Govt.</b>	<b>All Other</b>	<b>Total</b>
Gross Patient Revenue	\$73,818,817	\$306,502,725	\$191,522	\$3,650,198	\$79,487,427	\$463,650,689
Contractuals	\$8,301,000	\$16,381,878	\$117,898	\$225,650	\$1,378,222	\$26,404,648
Bad Debt	\$845,208	\$720,314	\$0	\$44,510	\$1,362,771	\$2,972,803
Charity	\$0	(\$268)	\$0	\$0	\$146,816	\$146,548
Net Patient Revenue	\$64,672,609	\$289,400,801	\$73,624	\$3,380,038	\$76,599,618	\$434,126,690
Operating Expenses	\$58,918,056	\$289,192,634	\$139,296	\$3,312,631	\$75,032,362	\$426,594,979
Income from Patient Services	\$5,754,552	\$208,167	(\$65,672)	\$67,407	\$1,567,256	\$7,531,711
Other Operating Revenue						\$2,367,371
Non Operating Revenue						\$7,074,075
EROE Before						\$16,973,157
Extraordinary Items						(\$106,354)
Income Tax						(\$3,678,373)
EROE After						\$13,188,430



Shown in Table 39, nursing homes reported a small decrease in reported Medicaid days with a slightly higher number of total days overall at .52%.

<b>TABLE 39</b>			
<b>Nursing Home Days</b>			
	<b>1999</b>	<b>2000</b>	<b>Percent Change</b>
<b>Medicaid days</b>	<b>2,539,425</b>	<b>2,501,897</b>	<b>-1.48%</b>
<b>TOTAL DAYS</b>	<b>3,354,309</b>	<b>3,371,684</b>	<b>0.52%</b>

Nursing Homes before tax net income is detailed by facility in Table 40.

<b>TABLE 40</b>			
<b>Annual Report of Nursing Homes</b>			
<b>Total Facility Revenue and Expense FY 2000**</b>			
<b>Facility Name</b>	<b>Revenue(1)</b>	<b>Expense(2)</b>	<b>EROE(3)</b>
Ansted Center	\$3,007,757	\$3,010,510	(\$2,753)
Arbors at Fairmont	\$4,019,321	\$5,221,487	(\$1,202,166)
Arthur B. Hodges Center, Inc.	\$5,049,225	\$5,364,213	(\$314,988)
Barbour County Good Samaritan Center	\$2,672,263	\$2,509,418	\$162,845
Beverly Health Care Center	\$4,309,306	\$3,928,218	\$381,088
Bishop Joseph H. Hodges Cont. Care Center	\$8,599,887	\$5,911,660	\$2,688,227
Boone Nursing & Rehabilitation Center	\$3,374,301	\$3,444,748	(\$70,447)
Braxton Health Care Center	\$2,247,780	\$2,219,562	\$28,218
Brier Rehabilitation & Nursing Center, The	\$4,240,072	\$4,212,622	\$27,450
Brightwood Center	\$6,488,549	\$6,754,894	(\$266,345)
Cameron Health Care Center (AMFM of Marshall County)	\$2,700,288	\$2,692,611	\$7,677
Canterbury Center	\$2,712,172	\$2,898,957	(\$186,785)
Care Haven Center	\$2,332,939	\$3,132,507	(\$799,568)
Care Haven of Pleasants	\$2,532,971	\$2,495,355	\$37,616
Cedar Ridge Center	\$5,799,242	\$6,127,868	(\$328,626)
Clarksburg Continuous Care Center (AMFM of Clarksburg, Inc.)	\$4,960,876	\$4,815,774	\$145,102
Cortland Acres	\$4,329,449	\$4,452,755	(\$123,306)
Crestview Manor Nursing & Rehabilitation	\$3,139,434	\$3,003,044	\$136,390
Cumberland Care Center, Inc.	\$3,645,666	\$3,654,099	(\$8,433)
Dawnview Center	\$3,074,419	\$3,044,535	\$29,884
E A Hawse Continuous Care Center (AMFM of Hardy County, Inc.)	\$2,661,920	\$2,571,071	\$90,849
Eagle Pointe	\$6,559,082	\$6,463,339	\$95,743
Eldercare	\$5,101,238	\$5,043,961	\$57,277
Elkins Regional Convalescent Center	\$4,942,114	\$5,076,194	(\$134,080)
Fairhaven Rest Home	\$799,016	\$870,241	(\$71,225)
Fayette Continuous Care Center (AMFM of Fayette County, Inc.)	\$2,815,694	\$2,623,169	\$192,525
Fox Nursing & Rehab Center	\$2,850,972	\$2,761,500	\$89,472
Glenwood Park, Inc.	\$4,569,786	\$4,627,438	(\$57,652)
Good Shepherd Nursing Home	\$8,188,600	\$7,726,859	\$461,741

Continued

**TABLE 40**  
**Annual Report of Nursing Homes**  
**Total Facility Revenue and Expense FY 2000\*\***

Facility Name	Revenue(1)	Expense(2)	EROE(3)
Grant County Nursing Home	\$4,749,978	\$5,039,694	(\$289,716)
Greenbrier Manor	\$3,409,826	\$3,217,002	\$192,824
Hampshire Center	\$2,663,655	\$2,445,534	\$218,121
Heartland of Beckley	\$9,289,985	\$8,433,000	\$856,985
Heartland of Charleston	\$8,998,094	\$7,223,235	\$1,774,859
Heartland of Clarksburg	\$5,000,365	\$4,034,480	\$965,885
Heartland of Keyser	\$6,154,938	\$4,797,771	\$1,357,167
Heartland of Martinsburg	\$6,255,729	\$4,688,154	\$1,567,575
Heartland of Preston County	\$5,531,766	\$4,523,290	\$1,008,476
Heartland of Rainelle	\$2,690,341	\$2,283,666	\$406,675
Heritage Center	\$9,436,528	\$10,398,953	(\$962,425)
Heritage, Inc., The	\$2,107,450	\$1,917,204	\$190,246
Hidden Valley Health Care Center, (Fayette Comm. Health Care, Inc.)	\$3,281,423	\$3,323,450	(\$42,027)
Hilltop Center	\$5,869,754	\$5,966,177	(\$96,423)
Holbrook Nursing Home, Inc.	\$4,337,625	\$4,349,716	(\$12,091)
IHS of WV at Charles Town	\$4,534,197	\$4,636,293	(\$102,096)
Laurel Nursing & Rehabilitation	\$2,309,243	\$2,304,417	\$4,826
Lincoln Continuous Care Center	\$2,707,972	\$2,677,273	\$30,699
Logan Center	\$2,612,821	\$2,593,170	\$19,651
Logan Park Care Center	\$5,726,553	\$5,063,808	\$662,745
Madison Rehab. And Nursing Center	\$5,547,303	\$6,114,497	(\$567,194)
Maples	\$2,561,517	\$3,008,190	(\$446,673)
Mariner Health Care of Huntington	\$10,466,230	\$9,019,822	\$1,446,408
Marmet Health Care Center	\$3,210,413	\$3,141,568	\$68,845
McDowell Continuous Care Center (AMFM of McDowell Co., Inc.)	\$5,298,216	\$4,931,751	\$366,465
Meadowbrook Acres Nursing Center	\$2,776,363	\$2,695,296	\$81,067
Meadowview Manor Health Care Center	\$2,658,071	\$2,223,607	\$434,464
Miletree Health Care Center	\$2,219,146	\$2,637,764	(\$418,618)
Mingo Health Care Center	\$5,026,449	\$4,718,461	\$307,988
Monpointe Continuing Care Center, Inc.	\$4,888,124	\$5,404,948	(\$516,824)
Montgomery General Elderly Care Center	\$2,527,637	\$2,278,831	\$248,806
Morgan Manor Nursing & Rehab Center	\$4,662,582	\$4,168,408	\$494,174
Morris Memorial Nursing Home	\$3,922,661	\$4,013,086	(\$90,425)
Mound View Health Care	\$5,939,641	\$5,802,957	\$136,684
Nella's Nursing Home	\$2,574,052	\$2,782,382	(\$208,330)
Nella's, Inc	\$4,567,236	\$3,017,135	\$1,550,101
New Martinsville Health Care Center	\$6,201,245	\$5,386,654	\$814,591
Nicholas County Health Care Center	\$3,874,890	\$3,657,294	\$217,596
Oak Ridge Center	\$2,597,543	\$3,037,226	(\$439,683)
Ohio Valley Health Care	\$2,848,589	\$2,907,566	(\$58,977)
Pendleton Nursing Home	\$4,544,840	\$4,008,059	\$536,781

Continued

**TABLE 40**  
**Annual Report of Nursing Homes**  
**Total Facility Revenue and Expense FY 2000\*\***

Facility Name	Revenue(1)	Expense(2)	EROE(3)
Pine View Continuous Care	\$2,047,741	\$2,090,783	(\$43,042)
Pocahontas Center	\$2,725,150	\$3,020,624	(\$295,474)
Point Pleasant Center	\$1,904,418	\$2,445,606	(\$541,188)
Princeton Health Care Center	\$4,550,716	\$4,285,220	\$265,496
Raleigh Center	\$3,642,115	\$3,436,863	\$205,252
Ravenswood Center	\$2,193,032	\$2,532,234	(\$339,202)
Riverside Nursing Home	\$4,347,532	\$3,985,482	\$362,050
Rosewood Center	\$3,202,843	\$3,440,186	(\$237,343)
Shenandoah Health Village Center	\$3,930,382	\$4,596,574	(\$666,192)
Sistersville Center	\$2,923,012	\$3,217,073	(\$294,061)
Springfield Center	\$2,588,304	\$2,680,612	(\$92,308)
St Barbara's Memorial Nursing Home, Inc.	\$2,153,063	\$1,929,500	\$223,563
Summers Continuous Care Ctr (AMFM of Summers County, Inc.)	\$4,980,546	\$4,873,280	\$107,266
Sunbridge & Rehab for Dunbar	\$6,356,847	\$6,063,440	\$293,407
Sunbridge Care & Rehab for Glenville	\$3,176,076	\$3,017,190	\$158,886
Sunbridge Care & Rehab for Parkersburg	\$3,509,826	\$2,970,612	\$539,214
Sunbridge Care & Rehab for Putnam	\$6,663,224	\$5,608,660	\$1,054,564
Sunbridge Care & Rehab for Salem	\$5,117,310	\$4,725,092	\$392,218
Sunbridge Pine Lodge	\$7,080,006	\$5,609,451	\$1,470,555
Sundale Nursing Home	\$5,715,302	\$5,805,519	(\$90,217)
Teays Valley Center	\$6,404,154	\$6,625,832	(\$221,678)
Valley Center	\$6,401,330	\$7,053,554	(\$652,224)
Valley Haven Geriatric Center, Inc.	\$2,706,349	\$2,709,445	(\$3,096)
Valley View Nursing Home	\$6,068,245	\$5,954,403	\$113,842
Wayne Continuous Care Center (AMFM of Wayne County, Inc.)	\$2,898,777	\$2,741,583	\$157,194
Webster Continuous Care Center (AMFM of Webster County, Inc.)	\$2,790,994	\$2,614,745	\$176,249
Weirton Geriatric Center	\$7,120,030	\$6,183,479	\$936,551
White Sulphur Springs Center	\$3,124,124	\$3,268,032	(\$143,908)
Willows Center	\$5,274,925	\$5,238,675	\$36,250
Wishing Well Health Center	\$4,652,839	\$4,458,391	\$194,448
Wishing Well Manor	\$4,951,325	\$4,302,945	\$648,380
Woodlands Retirement Community*	\$1,227,065	\$1,395,756	(\$168,691)
Worthington Manor, Inc.	\$3,957,544	\$3,448,828	\$508,717
Wyoming Continuous Care Center (AMFM of Wyoming County, Inc.)	\$2,877,660	\$2,734,911	\$142,749
<b>TOTAL</b>	<b>\$443,568,136</b>	<b>\$426,594,978</b>	<b>\$16,973,158</b>
<p>* Life Care Center  ** Before Income Taxes and Extraordinary Items  (1) Revenue = gross patient revenue - contractual allowances - bad debt - charity + other operating revenue + non operating revenue  (2) Expense does not include bad debt  (3) Excess Revenue Over(under) Expense</p>			

Table 41 reports information provided by the Annual Report of Nursing Homes according to their component services and also for total facility. The table further reports the Medicaid portion of each component.

<b>TABLE 41</b>						
<b>Nursing Home Comparison FY 1999 - 2000</b>						
	<b>1999 Total</b>	<b>2000 Total</b>	<b>Percent Change</b>	<b>1999 Medicaid</b>	<b>2000 Medicaid</b>	<b>Percent Change</b>
Gross Patient Revenue	\$432,984,857	\$454,739,964	5.02%	\$288,405,834	\$306,220,025	6.18%
Contractuals	\$29,459,046	\$25,973,044	-11.83%	\$14,596,977	\$16,378,420	12.20%
Bad Debt	\$2,222,073	\$2,958,977	33.16%	\$287,946	\$720,314	150.16%
Charity	\$42,246	\$146,548	246.89%	\$12,501	(\$268)	-102.14%
Net Patient Revenue	\$401,261,493	\$425,661,395	6.08%	\$273,508,410	\$289,121,560	5.71%
Operating Expenses	\$395,889,151	\$418,147,643	5.62%	\$271,444,712	\$288,944,487	6.45%
Income From Patient Services	\$5,372,341	\$7,513,752	39.86%	\$2,063,698	\$177,073	-91.42%
Other Operating Revenue	\$2,779,279	\$2,161,457	-22.23%			
Non Operating Revenue	\$5,239,752	\$6,983,834	33.29%			
EROE (before extraordinary item & income taxes)	\$13,391,373	\$16,659,043	24.40%			
<b>Total Facility Comparison FY 1999 - 2000</b>						
	<b>1999 Total</b>	<b>2000 Total</b>	<b>Percent Change</b>	<b>1999 Medicaid</b>	<b>2000 Medicaid</b>	<b>Percent Change</b>
Gross Patient Revenue	\$441,519,083	\$463,650,689	5.01%	\$288,648,001	\$306,502,725	6.19%
Contractuals	\$29,691,008	\$26,404,648	-11.07%	\$14,598,327	\$16,381,878	12.22%
Bad Debt	\$2,222,073	\$2,972,803	33.79%	\$287,946	\$720,314	150.16%
Charity	\$42,246	\$146,548	246.89%	\$12,501	(\$268)	-102.14%
Net Patient Revenue	\$409,563,756	\$434,126,690	6.00%	\$273,749,227	\$289,400,801	5.72%
Operating Expenses	\$403,984,838	\$426,594,978	5.60%	\$271,622,872	\$289,192,634	6.47%
Income From Patient Services	\$5,578,919	\$7,531,712	35.00%	\$2,126,355	\$208,167	-90.21%
Other Operating Revenue	\$2,860,835	\$2,367,371	-17.25%			
Non Operating Revenue	\$5,514,493	\$7,074,075	28.28%			
EROE (before extraordinary item & income taxes)	\$13,954,247	\$16,973,158	21.63%			





## HOSPICE

Table 42 shows hospice services reporting an EROE of \$110,000 which is a decrease from \$186,000 in 1999. The summary of Revenue and Expenses by facility are presented in Table 43.

<b>TABLE 42</b>					
<b>EROE Three-Year Trend Comparison by Facility Type</b>					
Facility Type	1998	1999	2000	Net Change	3 Yr % Change
Hospice	(\$426,779)	\$185,590	\$109,489	\$536,268	-125.65%

<b>TABLE 43</b>						
<b>Hospice Summary of Revenue And Expenses FY 2000</b>						
Agency	Total Revenue		Total Expenses		EROE	
	1999	2000	1999	2000	1999	2000
Albert Gallatin Home Care, Inc.	\$1,388,325	\$1,722,990	\$1,073,976	\$1,389,423	\$314,349	\$333,567
Community Hospices of America	\$642,412	\$888,788	\$644,604	\$838,614	(\$2,192)	\$50,174
Dignity Hospice	\$446,011	\$573,075	\$411,589	\$479,548	\$34,422	\$93,527
Grant Memorial Hospital Hospice	\$66,628	\$72,411	\$98,334	\$126,217	(\$31,706)	(\$53,806)
Greenbrier Valley Hospice	\$805,750	\$884,614	\$851,635	\$912,737	(\$45,885)	(\$28,123)
Hospice Care Corporation	\$2,237,002	\$2,416,094	\$1,930,722	\$2,102,013	\$306,280	\$314,081
Hospice of Huntington, Inc.	\$3,475,298	\$3,719,341	\$3,184,283	\$3,693,718	\$291,015	\$25,623
Hospice of Potomac Valley Hospital, Inc.	\$92,378	\$78,917	\$30,838	\$74,375	\$61,540	\$4,542
Hospice of Southern West Virginia	\$731,792	\$1,030,290	\$716,288	\$1,033,598	\$15,504	(\$3,308)
Hospice of the Panhandle, Inc.	\$2,216,954	\$2,091,921	\$2,085,306	\$1,938,049	\$131,648	\$153,872
Housecalls of Camden Clark Memorial Hospital	\$617,389	\$549,461	\$951,590	\$809,937	(\$334,201)	(\$260,476)
Journey Hospice	\$241,382	\$165,840	\$252,475	\$156,374	(\$11,093)	\$9,466
Kanawha Hospice Care, Inc.	\$3,705,934	\$4,329,184	\$3,633,906	\$4,223,628	\$72,028	\$105,556
Lewis County Hospice	\$65,269	CLOSED	\$73,972	CLOSED	(\$8,703)	CLOSED
Monongalia County Health Department Hospice	\$169,167	\$180,548	\$159,323	\$218,682	\$9,844	(\$38,134)
Morgantown Hospice	\$252,444	\$257,331	\$328,883	\$381,760	(\$76,439)	(\$124,429)
Mountain Hospice	\$786,104	\$695,414	\$796,210	\$692,252	(\$10,106)	\$3,162
MVA Hospice	\$275,886	\$116,384	\$224,174	\$107,011	\$51,712	\$9,373
People's Hospice - United Hospital Center	\$481,317	\$560,681	\$915,378	\$1,044,571	(\$434,061)	(\$483,890)
Pleasant Valley Hospital Hospice	\$296,626	\$286,065	\$324,487	\$407,243	(\$27,861)	(\$121,178)
St. Gregory's Hospice - Cleveland Clinic Home Care Services	\$85,898	CLOSED	\$96,261	CLOSED	(\$10,363)	CLOSED
St. Joseph's Hospice - Buckhannon	\$168,626	\$228,080	\$273,080	\$284,589	(\$104,454)	(\$56,509)
Valley Hospice, Inc.	\$1,247,975	\$1,571,218	\$1,253,663	\$1,394,819	(\$5,688)	\$176,399
<b>Total</b>	<b>\$20,496,567</b>	<b>\$22,418,647</b>	<b>\$20,310,977</b>	<b>\$22,309,158</b>	<b>\$185,590</b>	<b>\$109,489</b>

